Lexicographic Beliefs Part I: Primary Belief in Rationality

Christian W. Bach

EPICENTER & University of Liverpool







Algorithm

Lexicographic Beliefs

Introduction

Lexicographic Beliefs

- Thus far, a player's belief about his opponents' choices has been modelled by a probability distribution.
- Ways of reasoning have been described in which some choices are completely discarded by receiving probability 0.
- Now, cautious reasoning is considered: some choices can be deemed much more likely than others, while at the same time no choice is completely discarded.
- Tool used to model cautious reasoning in Epistemic GT:

lexicographic beliefs



Lexicographic Beliefs

- **Example**: suppose a game where some player *i* chooses between three choices *a*, *b*, and *c*.
 - Caution modelled classically:

$$\left(\left(1 - \frac{1}{n} - \frac{1}{n^2}\right) \cdot a + \frac{1}{n} \cdot b + \frac{1}{n^2} \cdot c\right)_{n \in \mathbb{N}}$$

Caution modelled epistemically:

- Intuitively, the epistemic model of caution could be seen as a one shot representation of the classical model of caution.
- For details of how to go from "epistemic caution" to "classical caution" and vice versa: Blume et al. (1991a) and (1991b).

Introduction

Lexicographic Beliefs

Three ways of cautious reasoning based on lexicographic beliefs are presented in this part of the course:

- 1 Common Primary Belief in (Caution & Rationality) (Brandenburger, 1992; Börgers, 1994)
 - Classical Analogue: Dekel-Fudenberg-Procedure (Dekel & Fudenberg, 1990)
 - Related Equilibrium Concept: Perfect Equilibrium (Selten, 1975)
- Common Full Belief in (Caution & Respect of Preferences) (Schuhmacher, 1999; Asheim, 2001)
 - Classical Analogue: Iterated Addition of Preference Restrictions (Perea, 2011)
 - Related Equilibrium Concept: Proper Equilibrium (Myerson, 1978)
- 3 Common Assumption of Rationality (Brandenburger et al., 2008)
 - Classical Analogue: Iterated Weak Dominance (Luce & Raiffa, 1957)
 - Related Equilibrium Concept: none in the literature



Agenda

■ Lexicographic Beliefs

■ Lexicographic Epistemic Models

■ Common Primary Belief in (Caution & Rationality)

Existence

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Example: Should I call or not?

Story

Lexicographic Beliefs

- Tonight *Barbara* will go to the cinema.
- You can join if you wish, but Barbara decides on the movie.
- There is the choice between *The Godfather* and *Casablanca*.
- You prefer The Godfather (utility 1) to Casablanca (utility 0).
- Barbara's movie preferences are inverse to yours.
- Staying at home yields you utility 0.
- Barbara goes to the cinema in any case.
- Question: Should *you* call *Barbara* or not?



Example: Should I call or not?

Lexicographic Beliefs

		Barbara		
		Godfather	Casablanca	
You	call	1,0	0, 1	
100	not call	0,0	0, 1	

Example: Should I call or not?

Lexicographic Beliefs

- Intuitively, the unique best choice for you is call!
 - standard beliefs
 - However, if you believe in Barbara's rationality with standard beliefs, then you must assign probability 0 to her choice Godfather.
 - Consequently, both of your choices would be optimal for you.
 - lexicographic beliefs
 - A state of mind can be modelled in which you deem Barbara choosing Casablanca infinitely more likely than her picking Godfather.
 - Yet, the possibility of Barbara choosing Godfather is not completely discarded.



Barbara Godfather Casablanca 1.0 0.1

 $0 \quad 0$

- Suppose you hold the following lexicographic belief on Barbara's choice:
 - primary belief: you believe Barbara to choose Casablanca.

0.1

- secondary belief: you believe Barbara to choose Godfather.
- You then deem the event that Barbara chooses Casablanca infinitely more likely than the event that she picks Godfather.
 - Yet, given this lexicographic belief, the unique optimal choice for vou is then call!



Lexicographic Beliefs

Definition

Lexicographic Beliefs

A *lexicographic belief* on some set S is a finite sequence

$$b^{lex} = (b^1, b^2, \dots, b^k)$$

of distinct probability measures on S, where

- \blacksquare b^1 is called *level-1 belief*.
- \blacksquare b^2 is called *level-2 belief*,
- **...**
- \blacksquare b^k is called *level-k belief*.

Remark.

Some authors require the probability measures in b^{lex} to have disjoint supports.

Intuition

Lexicographic Beliefs

- An event can be deemed infinitely more likely than another event, without completely discarding the latter!
- **Example:** lexicographic beliefs about the solar system
 - primary belief: the earth rotates around the sun
 - secondary belief: the sun rotates around the earth
 - tertiary belief: the sun and the earth both rotate around a hidden star
- A player i is said to deem an opponent j's choice c_j infinitely more likely than some choice c'_j for j, if c_j receives positive probability at an earlier lexicographic level than c'_j under his lexicographic belief b_i^{lex} .

Story

Lexicographic Beliefs

- You would like to go to a pub to read your book.
- Barbara is going to a pub as well, but you forgot to ask her to which one.
- Your only objective is to avoid Barbara, since you would like to read your book in silence.
- Barbara prefers Pub A to Pub B, and Pub B to Pub C.
- Question: Which pub should you go to?

		Barbara			
		Pub A Pub B Pub C			
	Pub A	0,3	1,2	1, 1	
You	Pub B	1,3	0,2	1, 1	
	Pub C	1,3	1,2	0, 1	

Lexicographic Beliefs

			Barbara	
		Pub A	Pub B	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1,3	1, 2	0, 1

- Intuitively, the **unique best choice** for *you* is *Pub C*, since it is the least preferred pub for *Barbara*!
- However, if you believe in Barbara's rationality with standard beliefs, then you must assign probability 0 to her choosing Pub B and Pub C.
- Consequently, both *Pub B* and *Pub C* are optimal for *you*.
- Indeed, with standard beliefs you cannot believe in Barbara's rationality, while at the same time deeming her choice Pub C less likely than Pub B.



Lexicographic Beliefs

ble: where to read my book?

			Barbara	
		Pub A	Pub B	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1,3	1, 2	0, 1

- **Scenario 1:** Consider the **lexicographic belief** (*Pub A*; *Pub B*; *Pub C*) for *you* about *Barbara's* choice
 - primary belief: you believe Barbara to choose Pub A.
 - secondary belief: you believe Barbara to choose Pub B.
 - tertiary belief: *you* believe *Barbara* to choose *Pub C*.
 - Interpretation: *you* deem *Barbara's* choice *Pub A* infinitely more likely than *Pub B* and *Pub B* infinitely more likely than *Pub C*, yet *you* consider all her choices possible.
- Given this lexicographic belief, the unique optimal choice for vou is Pub C!



			Barbara	
		Pub A	Pub B	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1, 3	1, 2	0, 1

- Scenario 2: Consider the lexicographic belief $(Pub\ A; \frac{1}{2}Pub\ B + \frac{2}{2}Pub\ C)$ for for you about Barbara's choice
 - **primary belief**: *you* believe *Barbara* to choose *Pub A*.
 - **secondary belief**: *you* believe with probability $\frac{1}{3}$ *Barbara* to choose Pub B and with probability $\frac{2}{3}$ her to choose Pub C.
- Given this lexicographic belief, the **unique optimal choice** for vou is Pub B!



		D 1 4	Barbara	D 1 G
		Pub A	Pub B	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1, 3	1, 2	0, 1

- Scenario 3: Consider the lexicographic belief (Pub C; Pub B; Pub A) for you about Barbara's choice
 - primary belief: you believe Barbara to choose Pub C.
 - secondary belief: you believe Barbara to choose Pub B.
 - **tertiary belief**: *you* believe *Barbara* to choose *Pub A*.
- Given this lexicographic belief, the **unique optimal choice** for vou is Pub A!



- Let $\Gamma = (\{i,j\}, (C_i, C_j), (U_i, U_j))$ be a two player game.
- Suppose that player i entertains a lexicographic belief $b_i^{lex} = (b_i^1, b_i^2, \dots, b_i^K)$ about j's choice.
- For every level $k \in \{1, 2, ..., K\}$ and for every choice $c_i \in C_i$ the k-level expected utility for player i of picking c_i is given by

$$u_i^k(c_i, b_i^{lex}) = \sum_{c_i \in C_i} (b_i^k(c_j) \cdot U_i(c_i, c_j))$$

■ Hence, every choice $c_i \in C_i$ for player i induces a sequence of expected utilities: lexicographic expected utility

$$u_i^{lex}(c_i, b_i^{lex}) = (u_i^1(c_i, b_i^{lex}), u_i^2(c_i, b_i^{lex}), \dots, u_i^K(c_i, b_i^{lex}))$$

Lexicographic Beliefs

Preferences Induced by Lexicographic Beliefs

Definition

Lexicographic Beliefs

A player i with lexicographic belief b_i^{lex} *prefers* some choice c_i to c_i' , if there exists some lexicographic level k such that

- 1 $u_i^k(c_i, b_i^{lex}) > u_i^k(c_i', b_i^{lex})$ and
- 2 $u_i^l(c_i, b_i^{lex}) = u_i^l(c_i', b_i^{lex})$ for all lexicographic levels l < k.

Useful Fact: Note that the binary relation *prefer* is transitive on the respective agent's choice set!

Definition

Given a lexicographic belief b_i^{lex} a choice c_i is called **optimal**, if there exists no choice $c_i^* \in C_i$ such that i prefers c_i^* to c_i .

Rationality under Lexicographic Beliefs

Definition

A choice c_i is called **rational**, if there exists some lexicographic belief b_i^{lex} such that c_i is optimal.

Lexicographic Beliefs

		Barbara		
		$Pub\ A$	$Pub\ B$	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1,3	0, 2	1, 1
	Pub C	1, 3	1, 2	0, 1

- Consider lexicographic belief $b_{you}^{lex} = (Pub \ A; Pub \ B; Pub \ C)$
 - under the **primary belief**: $u_{you}^1(Pub \ A, b_{you}^{lex}) = 0, \ u_{you}^1(Pub \ B, b_{you}^{lex}) = 1, \ u_{you}^1(Pub \ C, b_{you}^{lex}) = 1$
 - under the secondary belief: $u_{vou}^2(Pub\ B, b_{vou}^{lex}) = 0,\ u_{vou}^2(Pub\ C, b_{vou}^{lex}) = 1$
- Hence, you prefer Pub C to Pub B, and Pub B to Pub A.
- Given b_{vou}^{lex} the unique optimal choice is *Pub C* for *you!*



Lexicographic Beliefs

			Barbara	
		$Pub\ A$	$Pub\ B$	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1,3	<mark>0</mark> , 2	1, 1
	Pub C	1,3	1, 2	0, 1

- Consider lexicographic belief $b_{you}^{lex'} = (Pub \ A; \frac{1}{3}Pub \ B + \frac{2}{3}Pub \ C)$
 - under the primary belief: $u_{you}^{1}(Pub \ A, b_{you}^{lex'}) = 0, \ u_{you}^{1}(Pub \ B, b_{you}^{lex'}) = 1, \ u_{you}^{1}(Pub \ C, b_{you}^{lex'}) = 1$
 - under the secondary belief: $u_{vou}^2(Pub\ B, b_{vou}^{lex'}) = \frac{2}{3},\ u_{vou}^2(Pub\ C, b_{vou}^{lex'}) = \frac{1}{3}$
- Hence, you prefer Pub B to Pub C, and Pub C to Pub A.
- Given b_{vou}^{lex} , the unique optimal choice is *Pub B* for *you!*



		Barbara		
		Pub A	Pub B	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1, 3	1, 2	0 , 1

■ Consider lexicographic belief

Lexicographic Beliefs

$$b_{you}^{lex"} = (\frac{1}{2}Pub\ A + \frac{1}{2}Pub\ B; \frac{1}{3}Pub\ B + \frac{2}{3}Pub\ C)$$

under the primary belief:

$$u_{you}^{1}(Pub A, b_{you}^{lex''}) = \frac{1}{2}, \ u_{you}^{1}(Pub B, b_{you}^{lex''}) = \frac{1}{2}, \ u_{you}^{1}(Pub C, b_{you}^{lex''}) = 1$$

under the secondary belief:

$$u_{you}^{2}(Pub A, b_{you}^{lex''}) = 1, \ u_{you}^{2}(Pub B, b_{you}^{lex''}) = \frac{2}{3}$$

- Hence, you prefer Pub C to Pub A, and Pub A to Pub B.
- Given b_{you}^{lex} , the unique optimal choice is $Pub\ C$ for you!



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■ Lexicographic Beliefs

Lexicographic Epistemic Model

■ Common Primary Belief in (Caution & Rationality)

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Reasoning with Lexicographic Beliefs

- When reasoning about his opponents a player does not only entertain a belief about his opponents' choices but also about their beliefs, their beliefs about their opponents' beliefs, etc., i.e. a full belief hierarchy.
- A full belief hierarchy with standard beliefs is modelled by types in an epistemic model: a type induces a standard belief about his opponents' choice-type combinations.
- Analogously, a full belief hierarchy with lexicographic beliefs is now modelled by types in a lexicographic epistemic model: a type induces a lexicographic belief about his opponents' choice-type combinations.

Epistemic Model with Lexicographic Beliefs

Definition

A lexicographic epistemic model is a tuple $\mathcal{M}_l = \langle (T_i)_{i \in I}, (b_i^{lex})_{i \in I} \rangle$ such that

- \blacksquare T_i is a set of types for player i,
- every type $t_i \in T_i$ induces a lexicographic belief $b_i^{lex}(t_i)$ on the opponents' choice-type combinations $\times_{i \in I \setminus \{i\}} (C_i \times T_i)$.

Formalizing Caution

Lexicographic Beliefs

- Intuition: No opponent's choice is excluded from consideration, yet some opponent's choice can be deemed infinitely more likely than some other choice of his.
- A type t_i is said to deem possible an opponent's type t_j , whenever there exists some lexicographic level k such that t_j receives positive probability under b_i^k .

Definition

A type t_i is *cautious*, whenever, if t_i deems possible some opponent's type t_j , then t_i also deems possible the choice-type pair (c_j, t_j) for all $c_i \in C_j$.

Interpretation

Lexicographic Beliefs

Agent i is cautious, if for every mental set-up ("type") that i deems possible for j to entertain, i does not exclude any feasible act.



		Barbara		
		$Pub\ A$	Pub B	Pub C
	Pub A	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1, 3	1, 2	0, 1

- Consider the following lexicographic epistemic model:
 - Type Spaces:

$$T_{you} = \{t_y, t'_y\}$$
$$T_{Barbara} = \{t_B, t'_R\}$$

Beliefs for You:

$$b_{you}^{lex}(t_y) = ((Pub A, t_B); \frac{1}{3}(Pub B, t_B') + \frac{2}{3}(Pub C, t_B'))$$

$$b_{you}^{lex}(t_y') = (\frac{1}{2}(Pub A, t_B) + \frac{1}{2}(Pub B, t_B'); (Pub C, t_B'))$$

Beliefs for Barbara:

$$b_{Barbara}^{lex}(t_B) = ((Pub A, t_y); \frac{3}{4}(Pub A, t_y') + \frac{1}{4}(Pub C, t_y))$$

$$b_{Barbara}^{lex}(t_R') = ((Pub A, t_y'); (Pub B, t_y); (Pub C, t_y'))$$

No type in this lexicographic epistemic model is cautious!



- A lexicographic epistemic model with a cautious type for *you*:
 - Type Spaces:

$$T_{you} = \{t_y, t'_y, t''_y\}$$
$$T_{Barbara} = \{t_B, t'_B\}$$

Beliefs for You:

$$\begin{aligned} b_{you}^{lex}(t_y) &= ((Pub\ A, t_B); \frac{1}{3}(Pub\ B, t_B') + \frac{2}{3}(Pub\ C, t_B')) \\ b_{you}^{lex}(t_y') &= (\frac{1}{2}(Pub\ A, t_B) + \frac{1}{2}(Pub\ B, t_B'); (Pub\ C, t_B')) \\ b_{you}^{lex}(t_y'') &= ((Pub\ A, t_B); (Pub\ A, t_B'); \frac{1}{3}(Pub\ B, t_B) + \frac{2}{3}(Pub\ C, t_B'); \frac{1}{3}(Pub\ B, t_B') + \frac{2}{3}(Pub\ C, t_B')) \end{aligned}$$

Beliefs for Barbara:

$$b_{Barbara}^{lex}(t_B) = ((Pub A, t_y); \frac{3}{4}(Pub A, t_y') + \frac{1}{4}(Pub C, t_y))$$

$$b_{Barbara}^{lex}(t_B') = ((Pub A, t_y'); (Pub B, t_y); (Pub C, t_y'))$$

Your type $t_{v}^{"}$ is cautious!



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Rationality in Lexicographic Epistemic Models

Definition

A choice c_i is called **rational**, if there exists some lexicographic epistemic model \mathcal{M}_l with a type t_i such that c_i is optimal for the induced lexicographic first-order belief of t_i .



Being Cautious and Believing in Rationality

Caution and belief in the opponents' rationality at all lexicographic levels is generally impossible!

■ Indeed, caution requires every choice – including non-rational ones (i.e. choices that are not optimal for any belief) – to receive positive probability at some lexicographic level.

Primary Belief in Rationality

■ A type t_i is said to primarily believe in some property, if t_i 's primary belief only assigns positive probability to j's choice-type pairs that satisfy this property.

Definition

Lexicographic Beliefs

A type t_i *primarily believes in rationality*, whenever t_i 's level-1 belief only assigns positive probability to opponent choice-type pairs (c_j, t_j) such that c_j is optimal for t_j .

Remark.

Note that no conditions are put on any lexicographic level deeper than the primary one!



		Barbara		
		Pub A	Pub B	Pub C
	$Pub\ A$	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1, 3	1, 2	0, 1

Type Spaces:

$$T_{you} = \{t_y, t'_y\}$$

$$T_{Barbara} = \{t_B, t'_B\}$$

Beliefs for You:

$$b_{you}(t_y) = ((Pub A, t_B); \frac{1}{3}(Pub B, t_B') + \frac{2}{3}(Pub C, t_B'))$$

$$b_{you}(t_y') = (\frac{1}{2}(Pub A, t_B) + \frac{1}{2}(Pub B, t_B'); (Pub C, t_B'))$$

Beliefs for Barbara:

$$b_{Barbara}(t_B) = ((Pub \ B, t_y); \frac{3}{4}(Pub \ A, t_y') + \frac{1}{4}(Pub \ C, t_y))$$

$$b_{Barbara}(t_B') = ((Pub \ A, t_y'); (Pub \ B, t_y); (Pub \ C, t_y'))$$

- If you primarily believe in Barbara's rationality, then your primary belief must only assign positive probability to Barbara's choice Pub A.
- Type t_y primarily believes in *Barbara's* rationality and t_v' does not.
- Type t_B primarily believes in your rationality and t_B' does not.



Common Primary Belief in (Caution & Rationality)

Definition

A type t_i expresses common primary belief in (caution & rationality), whenever

- t_i expresses 1-fold primary belief in (caution & rationality), i.e. t_i primarily believes in i's caution and rationality, i.e. primarily only deems possible choice type pairs (c_i, t_i) such that t_i is cautious and c_i is optimal for t_i ,
- ti expresses 2-fold primary belief in (caution & rationality), i.e. ti primarily only deems possible types ti that express 1-fold primary belief in (caution & rationality).
- t_i expresses 3-fold primary belief in (caution & rationality), i.e. t_i primarily only deems possible types t_i that express 2-fold primary belief in (caution & rationality),
- etc.

Note that all restrictions on the belief hierarchies are put on the *first* lexicographic level.



Example: Should I call or not?

Rarhara

Godfather	Casablanca				
1,0	0, 1				
0, 0	0, 1				

Type Spaces:

$$T_{you} = \{t_y\}$$

 $T_{Barbara} = \{t_B\}$

Beliefs for You:

$$b_{vou}(t_v) = ((Casablanca, t_R); (Godfather, t_R))$$

Beliefs for Barbara:

$$b_{Rarbara}(t_R) = ((call, t_v); (not call, t_v))$$

- If you are cautious then your only optimal choice is call.
- Your type t_y is cautious thus call is optimal for him and expresses common primary belief in (caution & rationality).
- Hence, you can rationally and cautiously choose call under common primary belief in (caution & rationality).



		Barbara				
		$Pub\ A$	Pub B Pub C			
	Pub A	0, 3	1, 2	1, 1		
You	Pub B	1,3	0, 2	1, 1		
	Pub C	1,3	1, 2	0, 1		

- If you primarily believe in Barbara's rationality, then your primary belief must assign probability 1 to Barbara's choice Pub A.
- Hence, *Pub A* cannot be optimal for you.
- Which of your remaining choices *Pub B* and *Pub C* can you rationally choose under caution and common primary belief in (caution & rationality)?



Example: Where to read my book?

		Barbara		
		Pub A	Pub B	Pub C
	$Pub\ A$	0, 3	1, 2	1, 1
You	Pub B	1,3	0, 2	1, 1
	Pub C	1,3	1, 2	0, 1

Type Spaces:

$$T_{you} = \{t_y\}$$

$$T_{Barbara} = \{t_B\}$$

Beliefs for You:

$$b_{you}(t_y) = ((Pub \ A, t_B); \frac{1}{3}(Pub \ B, t_B) + \frac{2}{3}(Pub \ C, t_B))$$

Beliefs for Barbara:

$$b_{Barbara}(t_B) = ((Pub\ B, t_y); \frac{1}{2}(Pub\ A, t_y) + \frac{1}{2}(Pub\ C, t_y))$$

- Your type t_v is cautious and expresses common primary belief in (caution & rationality).
- Your choice Pub B is optimal for type t_v .
- Hence, you can rationally and cautiously choose Pub B under common primary belief in (caution & rationality).



Example: Where to read my book?

		Barbara		
		Pub A	Pub B	Pub C
	$Pub\ A$	0, 3	1, 2	1, 1
You	Pub B	1, 3	0, 2	1, 1
	Pub C	1, 3	1, 2	0, 1

Type Spaces:

$$T_{you} = \{t_y\}$$

$$T_{Barbara} = \{t_B\}$$

Beliefs for You:

$$b_{you}(t_y) = ((Pub \ A, t_B); \frac{2}{3}(Pub \ B, t_B) + \frac{1}{3}(Pub \ C, t_B))$$

Beliefs for Barbara:

$$b_{Barbara}(t_B) = ((Pub\ C, t_y); \frac{1}{2}(Pub\ A, t_y) + \frac{1}{2}(Pub\ B, t_y))$$

- Your type t_v is cautious and expresses common primary belief in (caution & rationality).
- Your choice Pub C is optimal for type t_v .
- Hence, you can rationally and cautiously choose Pub C under common primary belief in (caution & rationality).



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A Way of Cautious Reasoning

- A lexicographic cautious way of reasoning Common Primary Belief in (Caution & Rationality) – has been introduced.
- Accordingly, a type
 - primarily only deems possible choice type pairs such that the type is cautious and the choice is optimal for the type,
 - [= 1-fold primary belief in (caution & rationality]
 - primarily only deems possible opponent types that primarily only deem possible choice type pairs such that the type is cautious and the choice is optimal for the type. [= 2-fold primary belief in (caution & rationality)]
 - only primarily deems possible opponent types that primarily only deem possible opponent types that primarily only deem possible choice type pairs such that the type is cautious and the choice is optimal for the type,
 - [= 3-fold primary belief in (caution & rationality)]
 - etc
- Two remaining key questions: existence and algorithmic characterization



Example: Hide and Seek

Story

Lexicographic Beliefs

- You would like to go to a pub to read your book.
- Barbara is going to a pub as well, but you forgot to ask her to which one.
- You would like to avoid Barbara, in order to enjoy reading your book in silence.
- Barbara prefers Pub A to Pub B, and Pub B to Pub C, and would also like to talk to you.
- Question: Which pub should you go to?



Example: Hide and Seek

		Barbara		
		Pub A	Pub B	Pub C
	Pub A	0,5	1,2	1, 1
You	Pub B	1,3	0,4	1, 1
	Pub C	1,3	1,2	0, 3

Barbara A_{B} B_R C_{R} A_{ν} 0,5 1, 2 1, 1 You B_{v} 1.3 0, 4 1.1 C_{v} 1,3 1, 2 0,3

Is common primary belief in (caution & rationality) possible in this game?

- Consider some arbitrary cautious lexicographic belief for <u>vou</u> about Barbara's choice, e.g., $(A_R; B_R; C_R)$,
- Given this belief, the choice C_v is optimal for you.
- Consider the belief $(C_y; A_y; B_y)$ for *Barbara* about your choice.
- Given this belief, the choice A_R is optimal for *Barbara*.
- Consider the belief $(A_R; B_R; C_R)$ for *you* about Barbara's choice.
- A chain of lexicographic beliefs has thus been formed which has entered in a cylce: $(A_B; B_B; C_B) \rightarrow (C_v; A_v; B_v) \rightarrow (A_B; B_B; C_B)$



Example: Hide and Seek

Lexicographic Beliefs

		Barbara		
		A_B	B_B	C_B
	A_y	0, 5	1, 2	1, 1
You	B_y	1,3	0, 4	1, 1
	C_{y}	1,3	1, 2	0, 3

- The cycle (A_B; B_B; C_B) → (C_y; A_y; B_y) → (A_B; B_B; C_B) is now transformed into a lexicographic epistemic model.
- **Type Spaces:** $T_{you} = \{t_y\}$ and $T_{Barbara} = \{t_B\}$
- Beliefs for You: $b_{you}^{lex}(t_y) = ((A_B, t_B); (B_B, t_B); (C_B, t_B))$
- Beliefs for Barbara: $b_{Barbara}^{lex}(t_B) = ((C_y, t_y); (A_y, t_y); (B_y, t_y))$
- **Both types in the epistemic model** t_y and t_B are cautious and primarily believe in rationality.
- \blacksquare Hence, both types t_v and t_R express common primary belief in (caution & rationality).
- Concluding, common primary belief in (caution & rationality) is indeed possible in the *Hide and Seek* game.



Generalizing the Construction for Existence

- Fix some finite game and consider an arbitrary cautious lexicographic belief b_i^{lex} for player i about j's choice.
- Let c_i¹ be optimal given this belief.
- Consider some cautious lexicographic belief $b_i^{lex^2}$ for player j about i's choice such that the primary belief assigns probability 1 to c_i^1 and also probability 1 to some choice at all deeper levels.
- Let c_i² be optimal given this belief.
- Consider some cautious lexicographic belief $b_i^{lex^3}$ for player i about j's choice such that the primary belief assigns probability 1 to c_i^2 and also probability 1 to some choice at all deeper levels...
- Let c_i^3 be optimal given this belief.
- etc.
- The sequence of lexicographic beliefs thus constructed bears the following property: The unique choice in the support of the primary belief of any element of the sequence is optimal given the immediate predecessor lexicographic belief in the sequence.
- Since there are only finitely many choices and the same choices can always be specified for the support of all belief levels beyond level 1, respectively, the sequence of lexicographic beliefs must eventually enter into a cycle of lexicographic beliefs.



Suppose some cycle of lexicographic beliefs:

$$b_i^{lex1} \rightarrow b_i^{lex2} \rightarrow b_i^{lex3} \rightarrow \dots \rightarrow b_i^{lexK} \rightarrow b_i^{lex1}$$

- This cycle can be transformed into an lexicographic epistemic model:
 - $b_i(t_i^1) = (b_i^{lex^1}, t_i^K), \text{ where } b_i^{lex^1} = (c_i^K; \dots)$
 - $b_i(t_i^2) = (b_i^{lex^2}, t_i^1), \text{ where } b_i^{lex^2} = (c_i^1; \dots)$
 - $b_i(t_i^3) = (b_i^{lex^3}, t_i^2)$, where $b_i^{lex^3} = (c_i^2; ...)$
 - $b_i(t_i^4) = (b_i^{lex4}, t_i^3), \text{ where } b_i^{lex4} = (c_i^3; \dots)$
 - etc.
- In such an epistemic model, every type is cautious and primarily believes in rationality.
- Hence, all types express common primary belief in (caution & rationality)!

Existence

Theorem

Let Γ be some finite two player game. Then, there exists a lexicographic epistemic model such that

- every type in the model is cautious and expresses common primary belief in (caution & rationality).
- every type in the model deems possible only one opponent's type, and assigns at each lexicographic level probability 1 to one of the opponent's choices.

Agenda

Lexicographic Beliefs

Lexicographic Epistemic Models

Common Full Belief in (Caution & Primary Belief in Rationality)

Existence



Towards Characterizing Cautious Reasoning

Definition

A choice c_i of player i is **weakly dominated** by some randomized choice $r_i \in \Delta(C_i)$, whenever

- $U_i(c_i, c_i) < V_i(r_i, c_i)$ for all $c_i \in C_i$,
- there exists $c_i^* \in C_i$ such that $U_i(c_i, c_i^*) < V_i(r_i, c_i^*)$.

Characterizing Cautious Reasoning

An analogy to Pearce's Lemma for lexicographic beliefs:

Theorem

Lexicographic Beliefs

A choice c_i of player i can optimally be chosen under a cautious lexicographic belief if and only if c_i is not weakly dominated by some randomized choice r_i .

Randomized Choices and Lexicographic Expected **Utility**

The k-level expected utility $v_i^k(r_i, b_i^{lex})$ of a randomized choice $r_i \in \Delta(C_i)$ is defined as

$$v_i^k(r_i,b_i^{lex}) := \sum_{c_i \in C_i} b_i^k(c_j) \Big(\sum_{c_i \in C_i} \big(r_i(c_i) \cdot U_i(c_i,c_j) \big) \Big)$$

A basic lemma

Basic-Lemma I

Let *I* be some index set, $0 \le \alpha_i \le 1$ for all $i \in I$ such that $\sum_{i \in I} \alpha_i = 1$, $x \in \mathbb{R}$, and $y_i \in \mathbb{R}$ for all $i \in I$. If $x < \sum_{i \in I} \alpha_i y_i$, then there exists $i^* \in I$ such that $x < y_{i^*}$.

Proof:

- Towards a contradiction suppose that $x > y_i$ for all $i \in I$.
- Then, $\alpha_i x > \alpha_i y_i$ holds for all $i \in I$.
- It directly follows that $1 \cdot x = \sum_{i \in I} \alpha_i x \ge \sum_{i \in I} \alpha_i y_i$, a contradiction.

A second basic lemma

Basic-Lemma II

Let I be some index set, $0 < \alpha_i < 1$ for all $i \in I$ such that $\sum_{i \in I} \alpha_i = 1$, $x \in \mathbb{R}$, and $y_i \in \mathbb{R}$ for all $i \in I$. If $x \leq \sum_{i \in I} \alpha_i y_i$, then (there exists $i^* \in I$ such that $x < y_{i^*}$) or $(x = y_i \text{ for all } i \in I)$.

Proof:

- By contraposition, suppose that $x > y_i$ for all $i \in I$ and that there exists $i' \in I$ such that $x \neq y_{i'}$.
- Then, $x > y_{i'}$.
- As $0 < \alpha_i < 1$ holds for all $i \in I$, it is the case that $\alpha_{i'}x > \alpha_{i'}y_{i'}$ and $\alpha_ix \geq \alpha_iy_i$ for all $i \in I \setminus \{i'\}$.
- It follows that $x = \sum_{i \in I} \alpha_i x > \sum_{i \in I} \alpha_i y_i$.

- The proof proceeds by contraposition.
- Let c_i ∈ C_i be weakly dominated by some randomized choice r_i ∈ ∆(C_i).
- Thus, $U_i(c_i, c_j) \leq \sum_{c_i \in C_i} \left(r_i(c_i) \cdot U_i(c_i, c_j)\right)$ for all $c_j \in C_j$ and there exists some choice $c_j^* \in C_j$ such that $U_i(c_i, c_j^*) < \sum_{c_i \in C_i} \left(r_i(c_i) \cdot U_i(c_i, c_j^*)\right)$.
- Suppose that player i holds some cautious lexicographic belief $b_i^{lex} = (b_i^1, b_i^2, \dots, b_i^K)$.
- Then, for all levels k

$$\sum_{c_j \in C_j} \left(b_i^k(c_j) \cdot U_i(c_i, c_j) \right) \le \sum_{c_j \in C_j} \left(b_i^k(c_j) \sum_{c_i \in C_i} \left(r_i(c_i) \cdot U_i(c_i, c_j) \right) \right)$$

i.e.

Lexicographic Beliefs

$$u_i^k(c_i, b_i^{lex}) \leq \sum_{c_i' \in C_i} r_i(c_i') u_i^k(c_i', b_i^{lex}) = v_i^k(r_i, b_i^{lex}),$$

and, by caution there exists a level k^* such that $c_j^* \in \operatorname{supp}(b_i^{k^*})$ and thus

$$\sum_{c_{i} \in C_{i}} \left(b_{i}^{k^{*}}(c_{i}) \cdot U_{i}(c_{i}, c_{j}) \right) < \sum_{c_{i} \in C_{i}} \left(b_{i}^{k^{*}}(c_{j}) \sum_{c_{i} \in C_{i}} \left(r_{i}(c_{i}) \cdot U_{i}(c_{i}, c_{j}) \right) \right)$$

$$u_i^{k^*}(c_i, b_i^{lex}) < \sum_{c', i \in C} r_i(c'_i) u_i^{k^*}(c'_i, b_i^{lex}) = v_i^{k^*}(r_i, b_i^{lex}).$$

Proof of the *only if* (\Rightarrow) Direction of the Theorem (continued)

- Consider the set supp $(r_i) \subseteq C_i$ of i's choices to which r_i assigns positive probability and level-1 belief b_i^1 .
- Then, by Basic-Lemma II, either (a) there exists some $c_i' \in \text{supp}(r_i)$ such that $u_i^1(c_i, b_i^{lex}) < u_i^1(c_i', b_i^{lex})$, or **(b)** $u_i^1(c_i, b_i^{lex}) = u_i^1(c_i', b_i^{lex})$ for all $c_i' \in \text{supp}(r_i)$.
- If case (a) holds, then player i prefers c'_i to c_i , and c_i is thus not optimal.
- If case **(b)** holds, i.e., $u_i^1(c_i, b_i^{lex}) = u_i^1(c_i', b_i^{lex})$ for all $c_i' \in \text{supp}(r_i)$, then consider b_i^2 .
- Then, again by Basic-Lemma II, either (a) there exists some $c'_i \in \text{supp}(r_i)$ such that $u_i^2(c_i, b_i^{lex}) < u_i^2(c_i', b_i^{lex}), \text{ or } (\mathbf{b}) u_i^2(c_i, b_i^{lex}) = u_i^2(c_i', b_i^{lex}) \text{ for all } c_i' \in \text{supp}(r_i).$
- If case (a) holds, then $u_i^1(c_i, b_i^{lex}) = u_i^1(c_i', b_i^{lex})$ and $u_i^2(c_i, b_i^{lex}) < u_i^2(c_i', b_i^{lex})$, and consequently player i prefers c'_i to c_i , implying that c_i is not optimal.
- If case **(b)** holds, i.e., $u_i^1(c_i, b_i^{lex}) = u_i^1(c_i', b_i^{lex})$ and $u_i^2(c_i, b_i^{lex}) = u_i^2(c_i', b_i^{lex})$ for all $c_i' \in \text{supp}(r_i)$, then consider b^3 .
- etc.
- As $u_i^{k*}(c_i,b_i^{lex}) < v_i^{k*}(r_i,b_i^{lex})$ there must eventually be some level l' such that by Basic-Lemma I it is the case that $u_i^l(c_i, b_i^{lex}) < u_i^{l'}(c_i', b_i^{lex})$ for some $c_i' \in \text{supp}(r_i)$.
- Hence, there exists some choice $c'_i \in \text{supp}(r_i)$ that player *i* prefers to c_i , and therefore c_i is not optimal.



Towards an Algorithm

Lexicographic Beliefs

It is desirable to algorithmically characterize the choices under

- rationality (=optimality given the agent's lex. beliefs),
- caution,
- common primary belief in (caution & rationality).

Lexicographic Optimality and Standard Optimality

Lemma

Lexicographic Beliefs

If a choice c_i is lexicographically-optimal given a lexicographic belief b_i^{lex} , then c_i is standard-optimal given b_i^1 .

Proof:

- Towards a contradiction suppose that c_i is lexicographically-optimal given b_i^{lex} , but not standard-optimal given b_i^1 .
- Then, there exists a choice $c_i^* \in C_i$ such that $u_i^1(c_i, b_i^{lex}) = u_i(c_i, b_i^1) < u_i(c_i^*, b_i^1) = u_i^1(c_i^*, b_i^{lex})$.
- However, this contradicts lexicographic optimality of c_i according to which there exists no choice $c_i' \in C_i$ such that $u_i^k(c_i, b_i^{lex}) < u_i^k(c_i', b_i^{lex})$ for some level k and $u_i^k(c_i, b_i^{lex}) = u_i^k(c_i', b_i^{lex})$ for all levels l < k.

Lexicographic Epistemic Models Cautious Reasoning Existence Algorithm

Step 1

Lexicographic Beliefs

1-fold primary belief in (caution & rationality)

- Which choices can optimally and cautiously be made under 1-fold primary belief in (caution & rationality)?
- Suppose that type t_i is cautious and expresses 1-fold primary belief in (caution & rationality).
- Then, by the Theorem, t_i's primary belief assigns probability 0 to all weakly dominated choices for j.
- Note that due to t_i being cautious, t_i cannot optimally choose any weakly dominated choice himself.
- Let Γ¹ be the reduced game that remains after eliminating all weakly dominated choices from the game: t_i's primary belief is concentrated on Γ¹.
- Hence, every optimal choice for t_i must be optimal for some lexicographic belief with primary belief restricted to \(\Gamma^1\), i.e. standard-optimal given the primary belief.
- Thus, by Pearce's Lemma applied to Γ^1 , every optimal choice for t_i must not be strictly dominated on Γ^1 .
- Let Γ^2 be the reduced game that remains after eliminating all strictly dominated choices from Γ^1 .
- Then, every optimal choice for t_i must be in Γ^2 .
- Conclusion: If type t_i is cautious and expresses 1-fold primary belief in (caution & rationality), then every optimal choice for t_i must be in Γ².
- Note that Γ² is obtained by first eliminating all weakly dominated choices, and then eliminating all strictly dominated choices.



Lexicographic Epistemic Models Cautious Reasoning Existence Algorithm

Step 2

Lexicographic Beliefs

Up to 2-fold primary belief in (caution & rationality)

- Which choices can optimally and cautiously be made under up to 2-fold primary belief in (caution & rationality)?
- Suppose that type t_i is cautious and expresses up to 2-fold primary belief in (caution & rationality).
- Then, ti's primary belief only assigns positive probability to choice-type pairs (cj, tj) such that cj is optimal for tj, and tj expresses 1-fold primary belief in (caution & rationality).
- From Step 1 it follows that all such choices c_i receiving positive probability by t_i 's primary belief are in Γ^2 .
- As t_i satisfies 1-fold primary belief in (caution & rationality), every optimal choice for t_i is in Γ^2 .
- Hence, every optimal choice for t_i must be optimal for some lexicographic belief with primary belief restricted to Γ^2 , i.e. standard-optimal given the primary belief.
- Thus, by Pearce's Lemma applied to Γ^2 , every optimal choice for t_i must not be strictly dominated in Γ^2 .
- Let Γ^3 be the reduced game that remains after eliminating all strictly dominated choices from Γ^2 .
- Then, every optimal choice for t_i must be in Γ^3 .
- Conclusion: If type t_i is cautious and expresses up to 2-fold primary belief in (caution & rationality), then every optimal choice for t_i must be in Γ³.
- Note that Γ³ is obtained by first eliminating all weakly dominated choices, and then applying two-fold strict dominance.



Algorithm

Lexicographic Beliefs

Definition (Dekel-Fudenberg-Procedure)

Step 1. Eliminate all choices that are weakly dominated in the game.

Step 2. Within the reduced game after Step 1, apply iterated strict dominance.

- The algorithm stops after finitely many steps.
- The algorithm returns a non-empty set.
- The order and speed in which choices are eliminated after Step 1 is not relevant for the set it returns.

Algorithmic Characterization

Theorem

For all $k \geq 1$, the choices that can rationally be made by a cautious type that expresses up to k-fold primary belief in (caution & rationality) are exactly those choices that survive the first k + 1 steps of the Dekel-Fudenberg-Procedure.

Corollary

The choices that can rationally be made by a cautious type that expresses common primary belief in (caution & rationality) are exactly those choices that survive the Dekel-Fudenberg-Procedure.

Story

Lexicographic Beliefs

- It is Friday and your teacher announces a surprise exam for next week.
- You must decide on what day you will start preparing for the exam.
- In order to pass the exam you must study for at least two days.
- For a perfect exam and a subsequent compliment by your father you need to study for at least six days.
- Passing the exam increases your utility by 5.
- Failing the exam increases the teacher's utility by 5.
- Every day you study decreases your utility by 1, but increases the teacher's utility by 1.
- A compliment by your father increases your utility by 4.



Teacher

	Mon	Tue	Wed	Thu	Fri
Sat	3,2	2,3	1,4	0,5	3,6
Sun	-1,6	3, 2	2,3	1,4	0,5
You Mon	0,5	-1,6	3,2	2,3	1,4
Tue	0,5	0,5	-1,6	3, 2	2,3
Wed	0,5	0,5	0,5	-1,6	3, 2

Lexicographic Beliefs

				Teacher		
		Mon	Tue	Wed	Thu	Fri
	Sat	3, 2	2, 3	1, 4	0, 5	3, 6
	Sun	-1,6	3, 2	2, 3	1, 4	0, 5
You	Mon	0, 5	-1,6	3, 2	2, 3	1, 4
	Tue	0, 5	0, 5	-1,6	3, 2	2, 3
	Wed	0, 5	0, 5	0, 5	-1,6	3, 2

- With standard beliefs under common belief in rationality you can rationally choose any day.
- With standard beliefs under common belief in rationality and a simple belief hierarchy you can only rationally pick Saturday or Wednesday.
- What days can you rationally and cautiously choose under common primary belief in (caution & rationality)?

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		Teacher				
	Mon	Tue	Wed	Thu	Fri	
Sat	3, 2	2, 3	1, 4	0, 5	3, 6	
Sun	-1,6	3, 2	2, 3	1, 4	0, 5	
You Mon	0, 5	-1,6	3, 2	2, 3	1, 4	
Tue	0, 5	0, 5	-1,6	3, 2	2, 3	
Wed	0, 5	0 , 5	0 , 5	-1,6	3, 2	

Step 1.

- Your choice Wednesday is weakly dominated by your choice Saturday.
- Eliminate your choice Wednesday from the original game.

		Teacher				
		Mon	Tue	Wed	Thu	Fri
You	Sat	3, 2	2, 3	1, 4	0, 5	3, 6
	Sun	-1,6	3, 2	2, 3	1, 4	0, 5
	Mon	0, 5	-1,6	3, 2	2, 3	1, 4
	Tue	0, 5	0, 5	-1,6	3, 2	2, 3

Step 2.

- The teacher's choice Thursday is strictly dominated by Friday.
- Eliminate the teacher's choice Friday from the reduced game after Step 1.



		Teacher				
		Mon	Tue	Wed	Fri	
You	Sat	3, 2	2, 3	1,4	3, 6	
	Sun	-1,6	3, 2	2, 3	0, 5	
	Mon	0, 5	-1,6	3, 2	1, 4	
	Tue	0, 5	0, 5	-1,6	2, 3	

Step 3.

- Your choice Tuesday is strictly dominated by Saturday.
- Eliminate the *your* choice *Tuesday* from the reduced game after Step 2.

		Teacher				
		Mon	Tue	Wed	Fri	
	Sat	3, 2	2, 3	1,4	3, 6	
You	Sun	-1,6	3, 2	2, 3	0, 5	
	Mon	0, 5	-1,6	3, 2	1, 4	

Step 4.

Lexicographic Beliefs

- The teacher's choice Wednesday is strictly dominated by Friday.
- Eliminate the *teacher*'s choice *Wednesday* from the reduced game after Step 3.

			Teacher	
		Mon	Tue	Fri
You	Sat	3, 2	2, 3	3, 6
	Sun	-1,6	3, 2	0, 5
	Mon	0, 5	-1,6	1,4

Step 5.

- Your choice Monday is strictly dominated by Saturday.
- Eliminate your choice Monday from the reduced game after Step 4.

			Teacher	
		Mon	Tue	Fri
You	Sat	3, 2	2, 3	3, 6
	Sun	-1,6	3, 2	0, 5

Step 6.

Lexicographic Beliefs

- The teacher's choice Tuesday is strictly dominated by Friday.
- Eliminate the *teacher*'s choice *Tuesday* from the reduced game after Step 5.

Teacher Mon Fri 3,6 Sat 3, 2 You Sun -1,60,5

Step 7.

- Your choice Sunday is strictly dominated by Saturday.
- Eliminate your choice Sunday from the reduced game after Step 6.



Step 8.

Lexicographic Beliefs

- The teacher's choice Monday is strictly dominated by Friday.
- Eliminate the *teacher*'s choice *Monday* from the reduced game after Step 7.

The algorithm stops.





				Teacher		
		Mon	Tue	Wed	Thu	Fri
You	Sat	3, 2	2, 3	1, 4	0, 5	3, 6
	Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
	Mon	0, 5	-1, 6	3, 2	2, 3	1,4
	Tue	0, 5	-1,6	3, 2	2, 3	1, 4
	Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

Type Spaces:

Lexicographic Beliefs

$$T_{you} = \{t_y\}$$

 $T_{Teacher} = \{t_B\}$

Beliefs for You:

$$b_{you}(t_y) = ((Fri, t_T); \frac{1}{4}(Mon, t_T) + \frac{1}{4}(Tue, t_T) + \frac{1}{4}(Wed, t_T) + \frac{1}{4}(Thu, t_T))$$

Beliefs for Teacher:

$$b_{Teacher}(t_T) = ((Sat, t_y); \frac{1}{4}(Sun, t_y) + \frac{1}{4}(Mon, t_y) + \frac{1}{4}(Tue, t_y) + \frac{1}{4}(Wed, t_y))$$

- Your type t_y is cautious and expresses common primary belief in (caution & rationality).
- Your choice Saturday is optimal for type t_v.
- Hence, you can indeed cautiously and rationally choose Saturday under common primary belief in (caution & rationality).



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Related Solution Concept of Perfect Equilibrium (Selten, 1975)

Classical Definition

A pair of mixed choices $(\sigma_i, \sigma_i) \in \Delta(C_i) \times \Delta(C_i)$ constitutes a perfect equilibrium, if there exists a converging sequence (σ_i^n, σ_i^n) of full support mixed choices with limit (σ_i, σ_i) such that $\sigma_i(c_i) > 0$ implies that c_i is optimal for σ_i^n as well as $\sigma_i(c_i) > 0$ implies that c_i is optimal for σ_i^n for all $n \in \mathbb{N}$.

Epistemic Definition

A pair of beliefs $(\sigma_i, \sigma_i) \in \Delta(C_i) \times \Delta(C_i)$ constitutes a perfect equilibrium, if there exists a pair of cautious lexicographic beliefs (b_i^{lex}, b_i^{lex}) such that $b_i^1 = \sigma_i$ as well as $b_i^1 = \sigma_i$ and $b_i^1(c_i) > 0$ implies that c_i is optimal for b_i^{lex} as well as $b_i^1(c_i) > 0$ implies that c_i is optimal for b_i^{lex} .

- Epistemic Conditions for the two player case: common primary belief in (caution & rationality) + "simple belief hierarchies"
- Epistemic Conditions for the general n player case (Bach & Cabessa, 2022): primary belief in caution + knowledge of rationality + common knowledge of lexicographic conjectures + conjectural compatibility

