

# ECON322 Game Theory

## Part III Interactive Epistemology

### Topic 9 Rationality

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# Adding Beliefs to Knowledge

- The **interactive epistemology** can be linked to **games**.
- Thereby, it becomes possible to formally define **rationality** in games and to model the **reasoning** of players.
- The **epistemic program** in game theory characterizes **solution concepts** in terms of **epistemic conditions**.
- The meaning of **solution concepts** in terms of the players' **thinking** is thus brought to light.
- For simplicity sake only the epistemic operator of **knowledge** (and not **belief**) is used in **T8** to formulate an **epistemic condition**.

# Outline

- Epistemic Model
- Rationality
- Common Knowledge of Rationality

# EPISTEMIC MODEL

# The Thinking of Players in Games

- A **strategic-form frame** specifies the **choices** available to the players.
- In a **strategic-form game** this is complemented by what **motivates** the players (i.e. their **preferences** over the possible outcomes).
- However, an important factor in the determination of the players' choices is left out: their **thinking** about the **opponents**.
- **Interactive Epistemology** can serve to add a specification of the players' **knowledge** and **beliefs** to a game model.
- This determines the **context** in which a particular game is played.

# Epistemic Models

## Definition 1

Let  $\mathcal{G}$  be a game in strategic form. An **epistemic model** of  $\mathcal{G}$  is a tuple  $\mathcal{M}^{\mathcal{G}} = \langle \mathcal{E}^*, (\zeta_i)_{i \in I} \rangle$ , where

- $\mathcal{E}^*$  is an epistemic structure with beliefs
- $\zeta_i : \Omega \rightarrow S_i$  is a  $\mathcal{I}_i$ -measurable choice function assigning to every state  $\omega \in \Omega$  a strategy of player  $i \in I$ .

- The interpretation of  $s_i = \zeta_i(\omega)$  is that, at state  $\omega$ , player  $i$  chooses strategy  $s_i$ .
- **$\mathcal{I}_i$ -measurability** of  $\zeta_i$  means that at every state  $\omega \in \Omega$  it is the case that  $\zeta_i(\omega') = \zeta_i(\omega)$  for all  $\omega' \in \mathcal{I}_i(\omega)$ .
- This implies that player  $i$  always **knows his own choice**.

# Comments

- As a **game** in Definition 1, a **reduced game**  $\mathcal{G}^*$  can also be used and furnished with an **epistemic model**.
- To keep things simple, the range of the **choice functions** run over **pure strategies**.
- A player's **knowledge** is encoded by his **information partition** and his **beliefs** by the **probability distributions** at his **information sets**.
- The **choice functions** enable the formulation of **events** about what **strategies** the players choose.

# Illustration

Consider the following **reduced game in strategic form**

		Player 2		
		L	C	R
Player 1	T	4, 6	3, 2	8, 0
	M	0, 9	0, 0	4, 12
	B	8, 3	2, 4	0, 0

with the following **epistemic model** of it, where  $\Omega = \{\alpha, \beta, \gamma, \delta\}$ :

1:	$\alpha \frac{1}{2}$	$\beta \frac{1}{2}$	$\gamma 0$	$\delta 1$
2:	$\alpha$	$\beta \frac{2}{3}$	$\gamma \frac{1}{3}$	$\delta$
CK partition	$\alpha \quad \beta \quad \gamma \quad \delta$			
	$\alpha$	$\beta$	$\gamma$	$\delta$
$\zeta_1$	B	B	M	M
$\zeta_2$	C	L	L	R



# Illustration

		Player 2		
		L	C	R
Player 1	T	4, 6	3, 2	8, 0
	M	0, 9	0, 0	4, 12
	B	8, 3	2, 4	0, 0

$$1: \left( \alpha \frac{1}{2} \quad \beta \frac{1}{2} \right) \quad \left( \gamma \ 0 \quad \delta \ 1 \right)$$

$$2: \left( \alpha \right) \quad \left( \beta \frac{2}{3} \quad \gamma \frac{1}{3} \right) \quad \left( \delta \right)$$

$$\text{CK partition} \quad \left( \alpha \quad \beta \quad \gamma \quad \delta \right)$$

	$\alpha$	$\beta$	$\gamma$	$\delta$
$\zeta_1$	B	B	M	M
$\zeta_2$	C	L	L	R

For instance, consider state  $\beta$ , which describes the following situation:

- Player 1 chooses B (since  $\zeta_1(\beta) = B$ ) and Player 2 chooses L (since  $\zeta_2(\beta) = L$ ).
- Player 1 is uncertain (since  $\mathcal{I}_1(\beta) = \{\alpha, \beta\}$ ) as to whether Player 2 chooses C (since  $\zeta_2(\alpha) = C$ ) or L (since  $\zeta_2(\beta) = L$ ); in fact, Player 1 attaches probability  $\frac{1}{2}$  to each of these two possibilities.
- Player 2 is uncertain (since  $\mathcal{I}_2(\beta) = \{\beta, \gamma\}$ ) as to whether Player 1 chooses B (since  $\zeta_1(\beta) = B$ ) or M (since  $\zeta_1(\gamma) = M$ ); in fact, Player 2 attaches probability  $\frac{2}{3}$  to Player 1 picking B and  $\frac{1}{3}$  to him opting for M.

# RATIONALITY

# The Enriched Framework

- A **strategic-form game** only offers a **partial description** of an **interactive situation**.
- It specifies who the **players** are, what **choices** they can make, and how they **rank** the possible outcomes.
- An **epistemic model** completes this description.
- It specifies what each player **actually does** and what he is **actually thinking** about the opponents.
- The **enriched framework** with the **full description** of an **interactive situation** enables to judge whether a choice is **rational** or not.

# Optimal Behaviour given Beliefs about the Opponents' Behaviour

Intuitively, a player is **rational**, whenever he picks a choice which is “**best**” given what he **believes** about the **opponents' choices**.

# Some Terminology

- Let  $\omega \in \Omega$  be some state and  $i \in I$  some player.
- $\zeta_{-i}(\omega)$  denotes the profile of strategies at  $\omega$  chosen by  $i$ 's opponents i.e.:

$$\zeta_{-i}(\omega) = (\zeta_j(\omega))_{j \in I \setminus \{i\}}$$

- $\zeta(\omega)$  denotes the profile of strategies at  $\omega$  chosen by all players:

$$\zeta(\omega) = (\zeta_i(\omega))_{i \in I}$$

- Recall that  $P_i^{\mathcal{I}_i(\omega)}$  denotes  $i$ 's beliefs about events at the state  $\omega$ .
- By definition,  $\mathcal{I}_i$ -measurability also holds for  $i$ 's beliefs, i.e. if  $\omega' \in \mathcal{I}_i(\omega)$ , then  $P_i^{\mathcal{I}_i(\omega')} = P_i^{\mathcal{I}_i(\omega)}$ .

# Rationality

## Definition 2

Let  $\mathcal{G}^*$  be a reduced game in strategic form,  $\mathcal{M}^{\mathcal{G}^*}$  an epistemic model of it,  $i \in I$  some player, and  $\omega \in \Omega$  some state. Player  $i$  is **rational at state  $\omega$** , whenever

$$\sum_{\omega' \in \mathcal{I}_i(\omega)} p_i^{\mathcal{I}_i(\omega)}(\omega') \cdot U_i(\zeta_i(\omega), \zeta_{-i}(\omega')) \geq \sum_{\omega' \in \mathcal{I}_i(\omega)} p_i^{\mathcal{I}_i(\omega)}(\omega') \cdot U_i(s_i, \zeta_{-i}(\omega'))$$

holds for all  $s_i \in S_i$ . The event of player  $i$  being **rational** is

$$R_i := \{\omega \in \Omega : \text{player } i \text{ is rational at } \omega\}.$$

# Illustration

		Player 2		
		L	C	R
Player 1	T	4, 6	3, 2	8, 0
	M	0, 9	0, 0	4, 12
	B	8, 3	2, 4	0, 0

$$1: \quad \boxed{\alpha \frac{1}{2}} \quad \boxed{\beta \frac{1}{2}} \quad \boxed{\gamma \cdot 0} \quad \boxed{\delta \cdot 1}$$

$$2: \quad \boxed{\alpha} \quad \boxed{\beta \frac{2}{3}} \quad \boxed{\gamma \frac{1}{3}} \quad \boxed{\delta}$$

$$\text{CK partition} \quad \boxed{\alpha} \quad \boxed{\beta} \quad \boxed{\gamma} \quad \boxed{\delta}$$

	$\alpha$	$\beta$	$\gamma$	$\delta$
$\zeta_1$	B	B	M	M
$\zeta_2$	C	L	L	R

- At state  $\beta$  Player 1 is rational.
- Indeed, given his beliefs and his choice of  $\zeta_1(\beta) = B$ , Player 1's expected payoff is
 
$$\pi_1(B, p_1^{\mathcal{I}_1(\beta)}) = \frac{1}{2} \cdot U_1(B, C) + \frac{1}{2} \cdot U_1(B, L) = \frac{1}{2} \cdot 2 + \frac{1}{2} \cdot 8 = 5.$$
- This is maximal since  $\pi_1(M, p_1^{\mathcal{I}_1(\beta)}) = \frac{1}{2} \cdot U_1(M, C) + \frac{1}{2} \cdot U_1(M, L) = \frac{1}{2} \cdot 0 + \frac{1}{2} \cdot 0 = 0$  as well as
 
$$\pi_1(T, p_1^{\mathcal{I}_1(\beta)}) = \frac{1}{2} \cdot U_1(T, C) + \frac{1}{2} \cdot U_1(T, L) = \frac{1}{2} \cdot 3 + \frac{1}{2} \cdot 4 = 3.5.$$

# Illustration

		Player 2		
		L	C	R
Player 1	T	4, 6	3, 2	8, 0
	M	0, 9	0, 0	4, 12
	B	8, 3	2, 4	0, 0

$$1: \quad \boxed{\alpha \frac{1}{2}} \quad \boxed{\beta \frac{1}{2}} \quad \boxed{\gamma \ 0} \quad \boxed{\delta \ 1}$$

$$2: \quad \boxed{\alpha} \quad \boxed{\beta \frac{2}{3}} \quad \boxed{\gamma \frac{1}{3}} \quad \boxed{\delta}$$

$$\text{CK partition} \quad \boxed{\alpha \quad \beta \quad \gamma \quad \delta}$$

	$\alpha$	$\beta$	$\gamma$	$\delta$
$\zeta_1$	B	B	M	M
$\zeta_2$	C	L	L	R

- At state  $\beta$  Player 2 is also rational.
- Indeed, given his beliefs and his choice of  $\zeta_2(\beta) = L$ , Player 2's expected payoff is
 
$$\pi_2(L, p_1^{\mathcal{I}_2(\beta)}) = \frac{2}{3} \cdot U_2(B, L) + \frac{1}{3} \cdot U_2(M, L) = \frac{2}{3} \cdot 3 + \frac{1}{3} \cdot 9 = 5.$$
- This is maximal since  $\pi_2(C, p_2^{\mathcal{I}_2(\beta)}) = \frac{2}{3} \cdot U_2(B, C) + \frac{1}{3} \cdot U_2(M, C) = \frac{2}{3} \cdot 4 + \frac{1}{3} \cdot 0 = \frac{8}{3}$  as well as
 
$$\pi_2(R, p_2^{\mathcal{I}_2(\beta)}) = \frac{2}{3} \cdot U_2(B, R) + \frac{1}{3} \cdot U_2(M, R) = \frac{2}{3} \cdot 0 + \frac{1}{3} \cdot 12 = 4.$$



# The Event of Everyone being Rational

## Definition 3

Let  $\mathcal{G}^*$  be a reduced game in strategic form and  $\mathcal{M}^{\mathcal{G}^*}$  an epistemic model of it. The event

$$R := \bigcap_{i \in I} R_i$$

is called **rationality**.

# Illustration

		Player 2		
		L	C	R
Player 1	T	4, 6	3, 2	8, 0
	M	0, 9	0, 0	4, 12
	B	8, 3	2, 4	0, 0

1:  $\alpha \frac{1}{2} \quad \beta \frac{1}{2} \quad \gamma \ 0 \quad \delta \ 1$

2:  $\alpha \quad \beta \frac{1}{2} \quad \gamma \frac{1}{2} \quad \delta$

CK partition  $\alpha \quad \beta \quad \gamma \quad \delta$

	$\alpha$	$\beta$	$\gamma$	$\delta$
$\zeta_1$	B	B	M	M
$\zeta_2$	C	L	L	R

- It can be shown that  $R_1 = \{\alpha, \beta\}$  as well as  $R_2 = \{\alpha, \beta, \gamma, \delta\}$ .
- Therefore,  $R = R_1 \cap R_2 = \{\alpha, \beta\} \cap \{\alpha, \beta, \gamma, \delta\} = \{\alpha, \beta\}$ .

# Knowledge of own Rationality coincides with own Rationality

## Proposition 4

Let  $\mathcal{G}^*$  be a reduced game in strategic form,  $\mathcal{M}^{\mathcal{G}^*}$  an epistemic model of it, and  $i \in I$  some player. Then,  $K_i R_i = R_i$ .

### Proof

- Let  $\omega \in \Omega$  be some state such that  $\omega \in K_i R_i$ .
- By **T7** Proposition 3 (**TRUTH**), it follows that  $\omega \in R_i$ .
- Conversely, let  $\omega \in \Omega$  be some state such that  $\omega \in R_i$ .
- Then,  $i$  is rational at  $\omega$ , i.e. for all  $s_i \in S_i$  it is the case that

$$\sum_{\omega' \in \mathcal{I}_i(\omega)} p_i^{\mathcal{I}_i(\omega)}(\omega') \cdot U_i(\zeta_i(\omega), \zeta_{-i}(\omega')) \geq \sum_{\omega' \in \mathcal{I}_i(\omega)} p_i^{\mathcal{I}_i(\omega)}(\omega') \cdot U_i(s_i, \zeta_{-i}(\omega')).$$

- The  $\mathcal{I}_i$ -measurability of  $\zeta_i$  and  $P_i$  implies that  $\zeta_i(\hat{\omega}) = \zeta_i(\omega)$  and  $p_i^{\mathcal{I}_i(\hat{\omega})} = p_i^{\mathcal{I}_i(\omega)}$  for all  $\hat{\omega} \in \mathcal{I}_i(\omega)$ .
- Consequently, for all  $\hat{\omega} \in \mathcal{I}_i(\omega)$  and for all  $s_i \in S_i$  it also holds that

$$\sum_{\omega' \in \mathcal{I}_i(\hat{\omega})} p_i^{\mathcal{I}_i(\hat{\omega})}(\omega') \cdot U_i(\zeta_i(\hat{\omega}), \zeta_{-i}(\omega')) \geq \sum_{\omega' \in \mathcal{I}_i(\hat{\omega})} p_i^{\mathcal{I}_i(\hat{\omega})}(\omega') \cdot U_i(s_i, \zeta_{-i}(\omega')).$$

- Therefore,  $i$  is rational at every state  $\hat{\omega} \in \mathcal{I}_i(\omega)$ , thus  $\mathcal{I}_i(\omega) \subseteq R_i$  and  $\omega \in K_i R_i$  obtains.

# COMMON KNOWLEDGE OF RATIONALITY

# Common Knowledge of Rationality

- Since **rationality** is an event, the **knowledge operator** and the **common knowledge operator** can be applied to it.
- **Mutual knowledge of rationality** is the event  $KR$  and **common knowledge of rationality** is the event  $CKR$ .
- It follows via **T7** Proposition 3 (**TRUTH**) that  $KR \subseteq R$  as well as  $CKR \subseteq R$ .
- It turns out that **common knowledge of rationality** characterizes the **solution concept** of **iterated strict dominance**.
- Thus, the meaning of **ISD** in terms of **reasoning** is **CKR**.

# Epistemic Foundation

## Theorem 5

*Let  $\mathcal{G}^*$  be a finite reduced game in strategic form,  $\mathcal{M}^{\mathcal{G}^*}$  an epistemic model of it, and  $\omega \in \Omega$  some state. If  $\omega \in CKR$ , then  $\zeta(\omega) \in ISD$ .*

# Equivalence of Rationality and Strict Dominance

## Theorem 6

Let  $\mathcal{G}^*$  be a finite reduced game in strategic form,  $i \in I$  some player, and  $s_i \in S_i$  some strategy of player  $i$ . There exists a belief  $\rho_i : S_{-i} \rightarrow [0, 1]$  about  $i$ 's opponents' strategies such that  $s_i$  is optimal given  $\rho_i$  (i.e.  $\sum_{s_{-i} \in S_{-i}} U_i(s_i, s_{-i}) \cdot \rho_i(s_{-i}) \geq \sum_{s_{-i} \in S_{-i}} U_i(s'_i, s_{-i}) \cdot \rho_i(s_{-i})$  for all  $s'_i \in S_i$ ), if and only if,  $s_i \in SD_i^1$

- Intuitively, Theorem 6 states that a choice being **rational** is equivalent to it **not** being **strictly dominated**.
- This result – also known as **PEARCE'S LEMMA** – has been established for the 2 player case by Pearce (1984, Lemma 3).
- It has been generalized by Perea (2012, Theorem 2.5.3) with any finite number of players.

# Proof of Theorem 5

- By induction on  $m \in \mathbb{N}$ , it will be shown that for every state  $\omega' \in \mathcal{I}_{CK}(\omega)$  and for every player  $i \in I$  it is the case that  $\zeta_i(\omega') \in SD_i^m$ .
- **Induction Basis  $m = 1$ :**
  - Consider some state  $\omega' \in \mathcal{I}_{CK}(\omega)$  and some player  $i \in I$ .
  - Since  $\omega \in CKR$ , it holds that  $\mathcal{I}_{CK}(\omega) \subseteq R = \bigcap_{j \in I} R_j \subseteq R_i$  and thus  $\omega' \in R_i$ .
  - Consequently,  $\zeta_i(\omega')$  is optimal given belief  $p_i^{\mathcal{I}_i(\omega')}$  and therefore, by Theorem 6,  $\zeta_i(\omega') \in SD_i^1$ .
- **Induction Basis  $m > 1$ :**
  - Assume that the inductive hypothesis holds, i.e. for every state  $\omega' \in \mathcal{I}_{CK}(\omega)$  and for every player  $i \in I$  it is the case that  $\zeta_i(\omega') \in SD_i^k$  for all  $k \leq m - 1$ .
  - Consider some state  $\omega' \in \mathcal{I}_{CK}(\omega)$  and some player  $i \in I$ .
  - As above,  $\omega \in CKR$  implies that  $\omega' \in R_i$  and thus  $\zeta_i(\omega')$  is optimal given belief  $p_i^{\mathcal{I}_i(\omega')}$ .
  - Now, by the inductive hypothesis,  $\zeta(\omega'') = (\zeta_j(\omega''))_{j \in I} \in (SD_j^{m-1})_{j \in I} = SD^{m-1}$  for all  $\omega'' \in \mathcal{I}_{CK}(\omega) = \mathcal{I}_{CK}(\omega')$  and hence, since  $\mathcal{I}_i(\omega') \subseteq \mathcal{I}_{CK}(\omega')$ , the relation  $\text{supp}(p_i^{\mathcal{I}_i(\omega')}) \subseteq S_{-i}^{m-1}$  obtains.
  - It then follows, by Theorem 6 applied to the reduced game  $\mathcal{G}_{SD}^{*m-1}$ , that  $\zeta_i(\omega') \in SD_i^{(m-1)+1} = SD_i^m$ .
- As  $\bigcap_{m \in \mathbb{N}} ((SD_i^m)_{i \in I}) = \bigcap_{m \in \mathbb{N}} SD^m = ISD$  as well as  $\omega \in \mathcal{I}_{CK}(\omega)$ , the desired conclusion  $\zeta(\omega) = (\zeta_i(\omega))_{i \in I} \in ISD$  ensues.



# Existence

## Theorem 7

*Let  $\mathcal{G}^*$  be a finite reduced game in strategic form and  $s \in (S_i)_{i \in I}$  a strategy profile. If  $s \in \text{ISD}$ , then there exists an epistemic model  $\mathcal{M}^{\mathcal{G}^*}$  with a state  $\omega \in \Omega$  such that  $\zeta(\omega) = s$  and  $\omega \in \text{CKR}$ .*

# Proof of Theorem 7

- Construct an epistemic model of  $\mathcal{G}^*$  such that
  - $\Omega := ISD$ ,
  - $\mathcal{I}_i(\omega^s) := \{s' \in \Omega : s'_i = s_i\}$  for every player  $i \in I$  and for every state  $s \in \Omega$ ,
  - $\zeta_i(s) = s_i$  for every player  $i \in I$ ,
  - for every player  $i \in I$  and for every state  $s \in \Omega$  define  $i$ 's probability distribution  $p_i^{\mathcal{I}_i(s)}$  as follows:
    - By definition of  $ISD$ , for every  $j \in I$ , if  $s_j \in ISD_j$ , then it is not strictly dominated in  $\mathcal{G}^*_{SD}$ .
    - For every player  $j \in I$ , it follows by Theorem 6 applied to  $\mathcal{G}^*_{SD}$  that there exists a probability distribution  $\rho_j^{s_j}$  over  $ISD_{-j}$  such that  $s_j$  is optimal given  $\rho_j^{s_j}$ .
    - Take one such probability distribution  $\rho_i^{s_i}$  as  $i$ 's probability distribution  $p_i^{\mathcal{I}_i(s)}$ .
- Now, consider some  $s \in ISD$ .
- Take the corresponding state  $s \in \Omega$  in the epistemic model.
- It holds at state  $s$  that  $\zeta(s) = (\zeta_i(s))_{i \in I} = (s_i)_{i \in I}$ .
- Moreover, at every state  $s' \in \Omega$  it is the case that  $\zeta_i(s') = s'_i$  is optimal given  $\rho_i^{s'_i} = p_i^{\mathcal{I}_i(s')}$  for every player  $i \in I$  and consequently  $s' \in \cap_{i \in I} R_i = R$ .
- Since  $s' \in \cap_{i \in I} R_i = R$  holds for all  $s' \in \Omega$ , it directly follows that  $R = \Omega$ .
- Since  $\mathcal{I}_{CK}(\omega) \subseteq \Omega$ , it is the case that  $\omega \in CKR$ .

# Illustration

		Player 2		
		L	C	R
Player 1	T	4, 6	3, 2	8, 0
	M	0, 9	0, 0	4, 12
	B	8, 3	2, 4	0, 0

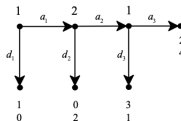
- For Player 1, the strategy M is **strictly dominated** by any mixed strategy  $\left( \begin{matrix} T \\ B \end{matrix} \right) = \begin{pmatrix} p \\ 1-p \end{pmatrix}$  with  $p > \frac{1}{2}$ .
- After deletion of M, for Player 2, the strategy R is **strictly dominated** by either of his other two strategies.
- It follows that  $ISD = \{T, B\} \times \{L, C\}$ .
- These are the only strategy profiles in this game that are **compatible** with **common knowledge of rationality**.
- Indeed, by Theorem 5, at a **state** in an epistemic model of this game where there is **common knowledge of rationality**, the players can play **only one of these strategy profiles**.
- Moreover, by Theorem 7, any of these four strategy profiles can in fact be played in a situation where there is **common knowledge of rationality**.
- Each of these profiles can be **supported** by an epistemic model of the game with a **state** at which the respective profile is **actually played** and the players **reason** in line with **common knowledge of rationality**.

# Epistemic Conditions for Nash Equilibrium

- Common knowledge of rationality does not imply Nash Equilibrium.
- Since  $PSNE \subseteq ISD$ , the solution concept of Nash Equilibrium is compatible with common knowledge of rationality.
- The crucial ingredient in any **epistemic foundation** for Nash Equilibrium is a **correct beliefs assumption**.
- A **correct beliefs assumption** entails knowledge of the others' strategies and an **independent belief** about the others' strategies.
- A **correct beliefs assumption** plus **mutual knowledge of rationality** imply **Nash Equilibrium**.

# A Glimpse at Reasoning in Dynamic Games

- A **strategy** in **dynamic games** is a **complete, contingent** plan.
- This raises potential frictions with  $\zeta_i(\omega)$  being the **actual choice** of player  $i$  at state  $\omega$ .
- For example, consider  $\zeta_1(\omega) = (d_1, a_3)$  in the following **dynamic game**:

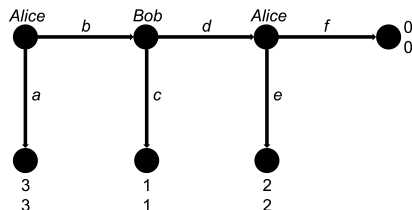


- Only the first part of  $\zeta_1(\omega) = (d_1, a_3)$ , namely  $d_1$ , can be interpreted as 1's **actual behaviour** at state  $\omega$ .
- If 1 picks  $d_1$ , then he knows he will not make any further choices and the second part, namely  $a_3$ , seems **meaningless**:  $\zeta_1(\omega) = (d_1, a_3)$  can thus not be interpreted as "At state  $\omega$ , player 1 chooses  $(d_1, a_3)$ ".
- A possibility could be to interpret these **counterfactuals** strategy ingredients (e.g.  $a_3$  above) as others' **beliefs** about what the respective player would do if the respective information set were to be reached.

# Modelling Hypothetical Reasoning

- In **dynamic games** players may have to choose **several** times.
- In between they **may learn** about opponents' **choices** or the outcomes of **random events**.
- Consequently, they may want to **update** or **revise** their **beliefs**.
- A **richer** notion of an **epistemic model** is thus needed to capture **hypothetical reasoning** as well as **counterfactual reasoning**.
- **More refined reasoning notions** are needed that also make explicit the **belief revision policy** of players.
- For instance, the inherently static notion of **CKR** may **not be satisfiable** at some situations within a **dynamic game**.

# Illustration



- It is **uniquely rational** in this game for *Alice* to **immediately terminate** the game by choosing *a* at her first information set.
- Consequently, at his information set, *Bob* **cannot believe or know rationality** and a fortiori not hold **CKR** even if he **initially** did.
- How would he **revise his thinking** about *Alice*?
  - Would *Alice* nonetheless be **“locally rational”** later on?
  - Or would *Alice* also act **“locally irrationally”** later on?

# Background Reading

GIACOMO BONANNO (2018): *Game Theory*, 2<sup>nd</sup> Edition

■ Chapter 10: **Rationality**

available at:

[http://faculty.econ.ucdavis.edu/faculty/bonanno/GT\\_Book.html](http://faculty.econ.ucdavis.edu/faculty/bonanno/GT_Book.html)