Introduction

Belief

ECON322 Game Theory Part III Interactive Epistemology Topic 8 Belief

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ECON322 Game Theory: T8 Belief

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- In **T7**, the notion of knowledge has been treated.
- Since knowledge satisfies TRUTH, there is no uncertainty whatsoever in the epistemic attitude of the agent.
- In **T8**, the weaker idea of **belief** is introduced.
- Beliefs are modelled by means of probabilities and they always admit the possibility of error.

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Probability

### Belief

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# **PROBABILITY**



- The sample space U (also called universal set) contains all objects of interest and the subsets of U are called events.
- A probability measure on U is a function  $P: 2^U \rightarrow [0, 1]$  satisfying the following two properties:

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$$P(U) = 1$$
,  
2.  $P(E \cup F) = P(E) + P(F)$  for all  $E, F \in 2^U$  such that  $E \cap F = \emptyset$ .

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 Properties of Probability Measures

The definition of probability measure implies the following properties:

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$$P(\neg E) = 1 - P(E)$$
 for all  $E \in 2^U$   
(*This stems from*  $E \cap \neg E = \emptyset$  and  $E \cup \neg E = U$ )

•  $P(\emptyset) = 0$ (This stems from the previous property and  $\emptyset = \neg U$ )

- $P(E \cup F) = P(E) + P(F) P(E \cap F)$  for all  $E, F \in 2^U$ (Intuitively,  $P(E \cap F)$  are subtracted to avoid "double-counting")
- For all  $E, F \in 2^U$ , if  $E \subseteq F$ , then  $P(E) \le P(F)$ (*This is obtained from* **2** *with* E *and*  $F \setminus E$ )

■ Let  $m \ge 2$  be a natural number. If  $E_1, \ldots, E_m \in 2^U$  are mutually disjoint events, then  $P(E_1 \cup \ldots \cup E_m) = P(E_1) + \ldots + P(E_m)$  (*This is obtained from* **2** *via the principle of induction*)

- If the sample space *U* is finite, then a probability distribution on *U* is a function  $p: U \to [0, 1]$  such that  $\sum_{z \in U} p(z) = 1$ .
- Given a probability distribution p on U, a probability measure P on 2<sup>U</sup> can be defined as follows:

$$P(E) = \sum_{z \in E} p(z)$$
 for all  $E \in 2^U$ 

Conversely, given a probability measure P on 2<sup>U</sup>, a probability distribution p on U can be defined as follows:

$$p(z) = P(\{z\})$$
 for all  $z \in U$ 

In this sense, probability distribution and probability measure are equivalent notions.

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- Let A, B ⊆ U be two events and P a probability measure on U such that P(B) > 0.
- The conditional probability of A given B, denoted by P(A | B), is defined as follows:

$$P(A \mid B) = \frac{P(A \cap B)}{P(B)}$$

For example, if  $P(A \cap B) = 0.2$  and P(B) = 0.6, then

$$P(A \mid B) = \frac{0.2}{0.6} = \frac{1}{3}$$

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- A way to visualize conditional probability is to think of *U* as a geometric shape of area 1.
- Eg.: a square with each side equal to 1 unit of measurement.
- For a subset A of the unit square, P(A) is the area of A.
- If *B* is another subset of the square, then  $A \cap B$  is that part of *U* that lies in both *A* and *B*.
- P(A | B) is the area of  $A \cap B$  relative to the area of B.
- That is, the area  $A \cap B$  as a fraction of the area of *B*.





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# Introduction Probability Belief Belief Change Like-Mindedness Agreeing to Disagree Bayes' Rule (Version 1)

Let  $E, F \in 2^U$  be events such that P(E) > 0 and P(F) > 0.

Then, 
$$P(E | F) = \frac{P(E \cap F)}{P(F)}$$
 as well as  $P(F | E) = \frac{P(F \cap E)}{P(E)}$ 

Thus, 
$$P(E \cap F) = P(F \mid E) \cdot P(E)$$
, since  $E \cap F = F \cap E$ .

Consequently, the following property ensues:

## Bayes' Rule (Version 1)

Let  $E, F \in 2^U$  be events such that P(E) > 0 and P(F) > 0. Then,

$$P(E \mid F) = \frac{P(F \mid E) \cdot P(E)}{P(F)}$$



- A doctor examines a patient who complains about lower back pain and the doctor knows that 25% of the persons in the same age group as the patient suffer from lower back pain.
- There are various causes of lower back pain: one of them is chronic inflammation of the kidneys, which affects 4% in the considered age group.
- Among those who suffer from chronic inflammation of the kidneys, 85% complain of lower back pain.
- What is the conditional probability then that the patient has a chronic inflammation of the kidneys?
- Let I denote inflammation of kidneys and L denote lower back pain.
- The doctor's information can be summarized as follows:  $P(I) = \frac{4}{100}$ ,  $P(L) = \frac{25}{100}$ , and  $P(L \mid I) = \frac{85}{100}$ .
- Then, by Bayes' Rule (Version 1):

$$P(I \mid L) = \frac{P(L \mid I) \cdot P(I)}{P(L)} = \frac{\frac{85}{100} \cdot \frac{4}{100}}{\frac{25}{100}} = 0.136 = 13.6\%$$

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# Bayes' Rule (Version 2)

- Let  $E, F \in 2^U$  be events such that P(E) > 0 and P(F) > 0.
- Then, by Bayes' Rule (Version 1),  $P(E | F) = \frac{P(F|E) \cdot P(E)}{P(E)}$ .
- Since  $F = (F \cap E) \cup (F \cap \neg E)$  and  $(F \cap E) \cap (F \cap \neg E) = \emptyset$ , it follows that

$$P(F) = P(F \cap E) + P(F \cap \neg E)$$

- By the definition of conditional probability,  $P(F \cap E) = P(F \mid E) \cdot P(E)$  and  $P(F \cap \neg E) = P(F \mid \neg E) \cdot P(\neg E)$  hold.
- Consequently, the following property ensues:

### Bayes' Rule (Version 2)

Let  $E, F \in 2^U$  be events such that P(E) > 0 and P(F) > 0. Then,

$$P(E \mid F) = \frac{P(F \mid E) \cdot P(E)}{P(F \mid E) \cdot P(E) + P(F \mid \neg E) \cdot P(\neg E)}$$

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- Enrolment in a Game Theory module is as follows: 60% economics majors (*E*) and 40% other majors (¬*E*).
- According to past data, 80% of the economics majors passed and 65% of the other majors passed.
- A student utters proudly that he has passed (denoted by A): what is the conditional probability that he is an economics major?
- With Bayes' Rule (Version 2) it follows that:

$$P(E \mid A) = \frac{P(A \mid E) \cdot P(E)}{P(A \mid E) \cdot P(E) + P(A \mid \neg E) \cdot P(\neg E)}$$
$$= \frac{\frac{80}{100} \cdot \frac{60}{100}}{\frac{80}{100} \cdot \frac{60}{100} + \frac{65}{100} \cdot \frac{40}{100}} = \frac{24}{37} = 64.86\%$$

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Bayes' Rule (Version 3)

- Bayes' Rule (Version 2) can be generalized.
- Let  $E_1, \ldots, E_n \in 2^U$  be events such that they form a partition of the sample space U and consider some event  $F \in 2^U$ .
- It follows that

$$P(F) = P(F \cap E_1) + P(F \cap E_2) + \ldots + P(F \cap E_n)$$

and thus by the definition of conditional probability,

$$P(F) = P(F \mid E_1) \cdot P(E_1) + P(F \mid E_2) \cdot P(E_2) + \ldots + P(F \mid E_n) \cdot P(E_n).$$

Consequently, the following property ensues:

### Bayes' Rule (Version 3)

Let  $E_1, \ldots, E_n, F \in 2^U$  be events such that  $P(E_i) > 0$  for all  $i\{1, \ldots, n\}$  and  $E_1, \ldots, E_n$  form a partition of U, as well as P(F) > 0. Then,

$$P(E_i \mid F) = \frac{P(F \mid E_i) \cdot P(E_i)}{P(F \mid E_1) \cdot P(E_1) + P(F \mid E_2) \cdot P(E_2) + \dots + P(F \mid E_n) \cdot P(E_n)}$$

holds for all  $i \in \{1, \ldots, n\}$ 

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- Enrolment in a Game Theory module is as follows: 40% economics majors (E), 35% statistics majors (S), and 25% mathematics majors (M).
- With A denoting the event "pass the module", the following past data is available:
  - $P(A \mid E) = 60\%$
  - $P(A \mid S) = 50\%$
  - $P(A \mid M) = 75\%$
- A student utters proudly that he has passed: what is the conditional probability that he is an economics major?
- With Bayes' Rule (Version 3) it follows that:

$$P(E \mid A) = \frac{P(A \mid E) \cdot P(E)}{P(A \mid E) \cdot P(E) + P(A \mid S) \cdot P(S) + P(A \mid M) \cdot P(M)}$$

$$=\frac{\frac{60}{100} \cdot \frac{40}{100}}{\frac{60}{100} \cdot \frac{40}{100} + \frac{50}{100} \cdot \frac{35}{100} + \frac{75}{100} \cdot \frac{25}{100}} = \frac{96}{241} = 39.83\%$$

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# BELIEF



- What the agent deems possible is what he cannot rule out given his information about the universal set.
- Within the framework of T7, individual possibility is captured by an information partition *I* of the set of all states Ω.
- More precisely, at a state  $\omega \in \Omega$ , the agent considers all states in his information set  $\mathcal{I}(\omega)$  to be possible.
- Yet, among the possible states, the agents might still deem some more likely than others and even dismiss some as implausible.



- Consider a module with only three students: Ann, Bob, and Carla.
- The lecturer tells them that in the last exam one of them got 95 points, another 78, and the third 54.
- A state can be thought of as a triple (a, b, c), where a is Ann's score, b is Bob's score, and c is Carla's score.
- Based on the lecturer's information, Ann must consider all of the following six states possible:
  - (95, 78, 54)
  - (95, 54, 78)
  - (78, 95, 54)
  - (78, 54, 95)
  - (54, 95, 78)
  - (54, 78, 95)
- Suppose, that in all the previous exams Ann and Bob always obtained a higher score than Carla: then, Ann might consider states (95, 78, 54) and (78, 95, 54) much more likely than (78, 54, 95) and (54, 78, 95).
- Moreover, suppose that often Ann also outperformed Bob in the past: then, Ann might also consider states (95, 78, 54) more likely than all the other states.

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- Judgements of likelihood are represented by beliefs which are formally defined as probability distributions.
- An information set is equipped with a probability distribution over the set of states, where all the states out of it get probability 0.
- Beliefs, Knowledge, and Possibility:
  - The probability distribution express what the agent **believes**.
  - The information set captures what the agent **knows** and what he deems **possible**.

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- Based on the lecturer's information, Ann must consider all of the following six states (95, 78, 54), (95, 54, 78), (78, 95, 54), (78, 54, 95), (54, 95, 78), and (54, 78, 95) possible.
- Suppose, that in all the previous exams Ann and Bob always obtained a higher score than Carla: then, Ann might consider states (95, 78, 54) and (78, 95, 54) much more likely than (78, 54, 95) and (54, 78, 95).
- Moreover, suppose that often Ann also outperformed Bob in the past: then, Ann might also consider states (95, 78, 54) more likely than all the other states.
- Ann's beliefs could be described by the following probability distribution:

 $\bullet = \begin{pmatrix} (95, 78, 54) & (95, 54, 78) & (78, 95, 54) & (54, 95, 78) & (78, 54, 95) & (54, 78, 95) \\ \frac{9}{16} & \frac{4}{16} & \frac{2}{16} & \frac{1}{16} & 0 & 0 \end{pmatrix}$ 

- According to these beliefs:
  - Ann considers it very likely that she got the highest score.
  - Ann is willing to dismiss the possibility that Carla received the highest score as extremely unlikely.
  - Ann deems it much more likely that she rather than Bob received the highest score.

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Beliefs about Events

- Recall that propositions of interest are represented by events and let  $\omega^* \in \Omega$  be some state.
- The information set  $\mathcal{I}(\omega^*)$  is equipped with a probability distribution  $p: \Omega \to [0, 1]$  such that  $p(\omega) = 0$  for all  $\omega \notin \mathcal{I}(\omega^*)$ .
- The induced probability measure *P* on  $2^{\Omega}$  on the full event space is  $P: 2^{\Omega} \rightarrow [0, 1]$  such that

$$P(E) = \sum_{\omega \in E} p(\omega)$$

for all  $E \in 2^{\Omega}$ .

- *P* formally represents the agent's beliefs about events.
- Beliefs represented by probabilities are also called probabilistic beliefs or graded beliefs.



- Let  $\alpha \in [0, 1]$ . An agent is said to believe an event *E* with probability  $\alpha$ , whenever  $P(E) = \alpha$ .
- The extreme cases of  $\alpha = 0$  and  $\alpha = 1$  get special names:
  - An agent excludes an event *E*, whenever P(E) = 0.
  - An agent is certain of an event *E*, whenever P(E) = 1.

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If an agent excludes an event, then he may still deem it possible.

• E.g.: 
$$\mathcal{I}(\omega_1) = \{\omega_1, \omega_2\}, p_{\mathcal{I}(\omega_1)} = \begin{pmatrix} \omega_1 & \omega_2 \\ 0 & 1 \end{pmatrix}$$
, and  $E = \{\omega_1\}$ .

- If an agent knows an event, then the event is true, i.e.  $KE \subseteq E$  holds for all  $E \in 2^{\Omega}$ , due to **T7**, Proposition 3 (TRUTH).
- However, an agent can be certain of an event that is false.

• E.g.: 
$$\mathcal{I}(\omega_1) = \{\omega_1, \omega_2\}, p_{\mathcal{I}(\omega_1)} = \begin{pmatrix} \omega_1 & \omega_2 \\ 0 & 1 \end{pmatrix}$$
, and  $E = \{\omega_2\}$ .

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 $\blacklozenge = \begin{pmatrix} (95, 78, 54) & (95, 54, 78) & (78, 95, 54) & (54, 95, 78) & (78, 54, 95) & (54, 78, 95) \\ \frac{9}{16} & \frac{4}{16} & \frac{2}{16} & \frac{1}{16} & 0 & 0 \end{pmatrix}$ 

Let  $E = \{(95, 78, 54), (78, 95, 54), (54, 95, 78)\}$  be the event "Bob's score is higher than Carla's score".

■ With Ann's beliefs given by ♦, it follows then that:

$$P(E) = p(95, 78, 54) + p(78, 95, 54) + p(54, 95, 78) = \frac{9}{16} + \frac{2}{16} + \frac{1}{16} = 75\%$$

- Let F = {(95, 78, 54), (95, 54, 78), (78, 95, 54), (54, 95, 78)} be the event "Carla did not receive the highest score".
- With Ann's beliefs given by ♦, it follows then that Ann is certain of F (yet does not know F as (78, 54, 95), (54, 78, 95) ∉ F but (78, 54, 95) and (54, 78, 95) are both in her information set):

 $P(F) = p(95, 78, 54) + p(95, 54, 78) + p(78, 95, 54) + p(54, 95, 78) = \frac{9}{16} + \frac{4}{16} + \frac{2}{16} + \frac{1}{16} = 100\%$ 

- Let  $G = \{(78, 54, 95), (54, 78, 95)\}$  be the event "Carla received the highest score".
- With Ann's beliefs given by ♦, it follows then that Ann excludes G (yet deems G possible as the states (78, 54, 95) and (54, 78, 95) are both in her information set):

P(G) = p(78, 54, 95) + p(54, 78, 95) = 0 + 0 = 0%

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# **BELIEF CHANGE**

Introduction Probability Belief **Belief Change** Like-Mindedness Agreeing to Disagree How to Respond to New Information?

- Consider an agent who holds beliefs about a universal set U embodied by a probability measure  $P: 2^U \rightarrow [0, 1]$ .
- Suppose that the agent receives a piece of information represented by a set  $F \in 2^U$ .

Two distinct situations may arise:

## Belief Updating

- The item of information was not ruled out by the initial beliefs, in the sense that P(F) > 0.
- Information might still be somewhat surprising (small P(F)), but it is not completely unexpected.

## **Belief Revision**

- The item of information was initially dismissed, in the sense that P(F) = 0.
- The received Information is completely surprising.

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- The initial probability measure is conditioned on the received information by means of conditional probability.
- Such a belief modification is called **belief updating** (or Bayesian updating) it assumes the information to carry positive measure.
- Formally, given information  $F \in 2^U$  such that P(F) > 0, the changed beliefs are given by  $P_{new}$ :
  - reduce the probability of every state in  $\neg F$  to zero,
  - set  $P_{new}(\{\omega\}) = P(\{\omega\} \mid F)$  for every state  $\omega \in F$ .

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Consequently, for every state  $\omega \in U$ ,

$$P_{new}(\{\omega\}) = P(\{\omega\} \mid F) = \begin{cases} 0 & \text{if } \omega \notin F \\ \frac{P(\{\omega\})}{P(F)} & \text{if } \omega \in F \end{cases}$$

and for every event  $E \in 2^U$ ,

$$P_{new}(E) = \sum_{\omega \in E} P_{new}(\{\omega\}) = \sum_{\omega \in E} P_{new}(\{\omega\} \mid F) = P(E \mid F)$$

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- Recall the story about the lecturer and the three students Ann, Bob, and Carla.
- The information given by the lecturer could be represented as follows:

 $U = \{(95, 78, 54), (95, 54, 78), (78, 95, 54), (78, 54, 95), (54, 95, 78), (54, 78, 95)\}$ 

Based on this information Ann has formed the following probabilistic beliefs:

$$\bullet = \begin{pmatrix} (95, 78, 54) & (95, 54, 78) & (78, 95, 54) & (54, 95, 78) & (78, 54, 95) & (54, 78, 95) \\ \frac{9}{16} & \frac{4}{16} & \frac{2}{16} & \frac{1}{16} & 0 & 0 \end{pmatrix}$$

- Suppose that the lecturer makes the additional remark "Surprisingly, this time, Ann did not get the highest score": this announcement informs the students that the true state is neither (95, 78, 54) nor (95, 54, 78).
- Thus, the new piece of information is the event  $F = \{(78, 95, 54), (78, 54, 95), (54, 95, 78), (54, 78, 95)\}$ .
- Conditioning Ann's beliefs on the event F yields the following updated beliefs:

$$= \begin{pmatrix} (95, 78, 54) & (95, 54, 78) & (78, 95, 54) & (54, 95, 78) & (78, 54, 95) & (54, 78, 95) \\ 0 & 0 & \frac{2}{3} & \frac{1}{3} & 0 & 0 \end{pmatrix}$$

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- How can beliefs be changed upon receiving completely surprising information in the sense that P(F) = 0?
- For example, this is relevant for dynamic games, if a player faces an information set he initially excluded.
- The players needs to form a new belief assigning positive probability to the information set being reached.
- The best known theory of belief revision is the so-called AGM THEORY due to Alchourrón, Gärdenfors, and Makinson (1985).
- Only a glimpse into AGM THEORY can be offered in the remainder of this section.

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# **Belief Revision Function**

### **Definition 1**

Let *U* be a universal set and  $\mathfrak{E} \subseteq 2^U$  a collection of events such that  $U \in \mathfrak{E}$  and  $\emptyset \notin \mathfrak{E}$ . A belief revision function is a function  $f : \mathfrak{E} \to 2^U$  such that:

- $f(E) \subseteq E$  for all  $E \in \mathcal{E}$ ,
- f(E) ≠ Ø for all E ∈ E.

#### Interpretation:

- f(U) represents the initial beliefs: the set of states that the agent initially considers possible.
- The universal set U can be thought of as representing minimum information: all beliefs are possible.
- For every event  $E \subseteq \mathfrak{E}$ , the set of states f(E) is considered possible by the agent if informed that the true states belongs to E.
- Thus, *f*(*E*) captures the agent's revised beliefs after receiving information *E*.

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An important condition that can be derived in the AGM Theory is an axiom due to Arrow from a different context (choice theory):

### Arrow's Axiom

Let *U* be a finite universal set,  $\mathfrak{E} \subseteq 2^U$  a collection of events such that  $U \in \mathfrak{E}$  and  $\emptyset \notin \mathfrak{E}$ ,  $E, F \in \mathfrak{E}$  two events, as well as  $f : \mathfrak{E} \to 2^U$  a belief revision function. If  $E \subseteq F$  and  $E \cap f(F) \neq \emptyset$ , then  $f(E) = E \cap f(E)$ .

- Suppose that information *E* implies information *F* and that there exist states in *E* considered possible upon receiving *F*.
- Then, the states that the agent would deem possible upon receiving information E are precisely those in both E and f(F).

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### **Definition 2**

Let *U* be a finite universal set. A plausibility order on *U* is a binary relation  $\supseteq \subseteq U \times U$  that is complete and transitive.

- $\omega \succeq \omega'$ : the agent considers  $\omega$  at least as plausible as  $\omega'$ .
- $\omega \triangleright \omega'$ : the agent considers  $\omega$  more plausible than  $\omega'$ .
- $\omega \omega'$ : the agent considers  $\omega$  just as plausible as  $\omega'$ .
- $\triangleright$  and can be defined in terms of  $\triangleright$ :
  - $\omega \rhd \omega'$ , whenever  $\omega \trianglerighteq \omega'$  and  $\omega' \not \trianglerighteq \omega$ .
  - $\omega \omega'$ , whenever  $\omega \succeq \omega'$  and  $\omega' \succeq \omega$ .

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# AGM Axiom System and Plausibility Order

Belief

### Theorem 3 (Grove, 1988)

Let *U* be a finite universal set,  $\mathfrak{E} \subseteq 2^U$  a collection of events such that  $U \in \mathfrak{E}$  and  $\emptyset \notin \mathfrak{E}$ , as well as  $f : \mathfrak{E} \to 2^U$  a belief revision function. The belief revision function *f* is compatible with the AGM axioms, if and only if, there exists a plausibility order  $\supseteq \subseteq U \times U$  such that for every  $E \in \mathfrak{E}$ , f(E) forms the set of most plausible states in *E*, *i.e.*  $f(E) = \{\omega \in E : \omega \supseteq \omega' \text{ for all } \omega' \in E\}.$ 



- Let U be a finite universal set and  $P: 2^U \rightarrow [0, 1]$  represent the initial beliefs.
- $P_E: 2^U \rightarrow [0, 1]$  then denote the updated beliefs upon receiving information *E*, if P(E) > 0.
- By **belief updating**, it follows that:

If  $E \cap \operatorname{supp}(p) \neq \emptyset$ , then  $\operatorname{supp}(P_E) = E \cap \operatorname{supp}(P)$ .

- This is called qualitative belief updating (or qualitative Bayes' rule).
- It can be shown that qualitative belief updating is built into AGM THEORY.

- canny with completery surprising information
  - Yet, a belief revision function needs to go beyond belief updating, as it also encodes new beliefs, if P(E) = 0.
  - To this end, let  $P_{\circ} : U \to [0, 1]$  be some full-support probability measure on U.
  - Then, for every possible piece of information E ∈ €, let P<sub>E</sub> : 2<sup>U</sup> → [0, 1] be the probability measure obtained by conditioning P<sub>o</sub> on f(E) (note: not on E):

$$P_{E}(\{\omega\}) = P_{o}(\{\omega\} \mid f(E)) = \begin{cases} \frac{P_{O}(\{\omega\})}{\sum_{\omega' \in f(E)} P_{O}(\{\omega'\})} & \text{if } \omega \in f(E) \\ 0 & \text{if } \omega \notin f(E) \end{cases}$$

- Accordingly,  $P_U$  gives the initial probabilistic beliefs and, for every other  $E \in \mathfrak{E} \setminus U$ ,  $P_E$  gives the revised probabilistic beliefs after receiving information E.
- The collection  $\{P_E\}_{E \in \mathfrak{E}}$  thus obtained forms the agent's probabilistic belief revision policy, while the belief revision function  $f : \mathfrak{E} \to 2^U$  constitutes the agent's qualitative belief revision policy.

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# LIKE-MINDEDNESS



- In epistemic structures, a probability distribution is added for every information set of every player.
- These probability distributions are formed over the respective information sets.
- Yet, they can be viewed as probability distributions over Ω too by assigning 0 to every state outside the respective information set.

# **Epistemic Structures with Beliefs**

## **Definition 4**

An epistemic structure with beliefs is a tuple  $\mathcal{E}^* = \langle \mathcal{E}, ((p_i^{S_i})_{S_i \in \mathcal{I}_i})_{i \in I} \rangle$ , where

- E is an epistemic structure,
- *p*<sup>S<sub>i</sub></sup> ∈ Δ(S<sub>i</sub>) is a probability distribution over information set S<sub>i</sub> ∈ I<sub>i</sub> of player *i* ∈ I.





At every state the two agents hold different beliefs.

For example, consider the event  $E = \{b, c\}$  and state  $a \in \Omega$ .

Then, 
$$P_1^{\{a,b,c\}}(E) = p_1^{\{a,b,c\}}(b) + p_1^{\{a,b,c\}}(c) = \frac{1}{4} + \frac{1}{4} = \frac{1}{2}$$
 and  $P_2^{\{a,b\}}(E) = p_2^{\{a,b\}}(b) = \frac{1}{3}$ .

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**Beliefs and Information** 

- If agents have different information, then it is not surprising that they can have different beliefs.
- Two agents are said to be like-minded, whenever they would have the same beliefs if they were to have the same information.





- At state *a*, it is in line with agent 1's information that the true state is either *a*, *b*, or *c*.
- In contrast, agent 2 considers only a and b possible: thus, agent 2 holds finer information than agent 1.
- Hypothetical question: if agent 1 had the same information as agent 2, would he agree with agent 2's assessment that the probability of E = {b, c} is <sup>1</sup>/<sub>3</sub>?
- Suppose that agent 1 were to be provided with the information that the true state is either a or b.

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The Common Prior Assumption

- The idea of like-mindedness will now be carved out more precisely and formally.
- To this end the following property is needed:

### **Definition 5**

Let  $\mathcal{E}^*$  be an epistemic structure with beliefs and  $p \in \Delta(\Omega)$  a probability distribution over  $\Omega$  with corresponding probability measure  $P \in \Delta(2^{\Omega})$  over  $2^{\Omega}$ . The probability distribution p is called a common prior, whenever for every agent  $i \in I$  and for every state  $\omega \in \Omega$  it is the case that:

• 
$$P(\mathcal{I}_i(\omega)) > 0,$$

•  $P(\{\omega'\} \mid \mathcal{I}_i(\omega)) = p_i^{\mathcal{I}_i(\omega)}(\omega')$  for all  $\omega' \in \mathcal{I}_i(\omega)$ .

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### **Definition 6**

An epistemic structure with beliefs  $\mathcal{E}^*$  satisfies Harsanyi Consistency, whenever there exists a common prior. The agents are then called like-minded.





For this particular epistemic structure with beliefs, a common prior does exist.

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Consider $p =$	2	1	1	2	2).
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All beliefs can be obtained from p by means of conditional probability applied to P, e.g.:

$$P(\{a\} \mid \{a, b, c\}) = \frac{\frac{2}{8}}{\frac{2}{8} + \frac{1}{8} + \frac{1}{8}} = \frac{1}{2} = p_1^{\{a, b, c\}}(a)$$

- Indeed, it can be verified that updating P on each information set in this epistemic structure with beliefs yields the probability distribution attached to the respective information set.
- Consequently, the agents are like-minded here.

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The issue of existence of a common prior can be reduced to the issue of whether a system of equations has a solution.



1: 
$$\underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{4}} \bullet_{\frac{1}{4}}}_{a \ b \ c \ d \ e}$$
2: 
$$\underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{4}}}_{2} \underbrace{\bullet_{\frac{1}{4}} \bullet_{\frac{1}{4}}}_{\frac{1}{2}} \underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{2}}}_{\frac{1}{2}} \underbrace{\bullet_{1}}_{\frac{1}{2}}$$

Assume that 
$$p = \begin{pmatrix} a & b & c & d & e \\ p_a & p_b & p_c & p_d & p_e \end{pmatrix}$$
 is a common prior.

- Updating on information set  $\{a, b, c\}$  of agent 1 then needs to yield  $\frac{p_b}{p_a+p_b+p_c} = \frac{1}{4}$  as well as  $\frac{p_c}{p_a+p_b+p_c} = \frac{1}{4}$ , which together imply that  $p_b = \frac{1}{4} \cdot (p_a + p_b + p_c) = p_c$ , i.e.  $p_b = p_c$ .
- Updating on information set  $\{d, e\}$  of agent 1 then needs to yield  $\frac{p_d}{p_d + p_e} = \frac{1}{2}$ , which implies that  $p_d = \frac{1}{2} \cdot p_d + \frac{1}{2} \cdot p_e$ , i.e.  $p_d = p_e$ .
- Updating on information set  $\{a, b\}$  of agent 2 then needs to yield  $\frac{p_a}{p_a + p_b} = \frac{2}{3}$ , which implies that  $p_a = \frac{2}{3} \cdot p_a + \frac{2}{3} \cdot p_b$ , i.e.  $p_a = 2 \cdot p_b$ .
- Updating on information set  $\{c, d\}$  of agent 2 then needs to yield  $\frac{p_c}{p_c+p_d} = \frac{1}{3}$ , which implies that  $p_c = \frac{1}{3} \cdot p_c + \frac{1}{3} \cdot p_d$ , i.e.  $2 \cdot p_c = p_d$ .
- Moreover, it needs to hold that  $p_a + p_b + p_c + p_d + p_e = 1$ .



1: 
$$\underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{4}} \bullet_{\frac{1}{4}}}_{a \ b \ c \ d \ e}$$
2: 
$$\underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{4}} \bullet_{\frac{1}{4}}}_{0 \ \frac{1}{2} \bullet_{\frac{1}{2}}} \underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{2}}}_{0 \ \frac{1}{2} \bullet_{\frac{1}{2}}} \underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{2}}}_{0 \ \frac{1}{2} \bullet_{\frac{1}{2}}} \underbrace{\bullet_{\frac{1}{2}} \bullet_{\frac{1}{2}}}_{0 \ \frac{1}{2} \bullet_{\frac{1}{2}}}$$

Assume that 
$$p = \begin{pmatrix} a & b & c & d & e \\ p_a & p_b & p_c & p_d & p_e \end{pmatrix}$$
 is a common prior.

- The following five conditions thus need to be satisfied by p:
  - i)  $p_b = p_c$
  - *ii*)  $p_d = p_e$
  - *iii)*  $p_a = 2 \cdot p_b$
  - *iv*)  $2 \cdot p_c = p_d$
  - v)  $p_a + p_b + p_c + p_d + p_e = 1$
- This is a system of five equations in five unknowns which consequently admits a solution.
- It can be verified that this solution is as follows:

$$p = \begin{pmatrix} a & b & c & d & e \\ \frac{2}{8} & \frac{1}{8} & \frac{1}{8} & \frac{2}{8} & \frac{2}{8} \end{pmatrix}$$

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# It is possible to have epistemic structures with beliefs with agents that are not like-minded.

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Assume that  $p = \begin{pmatrix} a & b & c \\ p_a & p_b & p_c \end{pmatrix}$  is a common prior.

- Updating on information set  $\{b, c\}$  of agent 1 then needs to yield  $\frac{p_b}{p_b+p_c} = \frac{1}{2}$ , which implies that  $p_b = \frac{1}{2} \cdot p_b + \frac{1}{2} \cdot p_c$ , i.e.  $p_b = p_c$ .
- Updating on information set  $\{a, b\}$  of agent 2 then needs to yield  $\frac{p_a}{p_a+p_b} = \frac{1}{2}$ , which implies that  $p_a = \frac{1}{2} \cdot p_a + \frac{1}{2} \cdot p_b$ , i.e.  $p_a = p_b$ .
- It follows that p<sub>a</sub> = p<sub>c</sub>.
- However, updating on information set  $\{a, c\}$  of agent 3,  $\frac{p_a}{p_a+p_c} = \frac{3}{4}$  need to ensue, which implies that  $p_a = \frac{3}{4} \cdot p_a + \frac{3}{4} \cdot p_c$ , i.e.  $p_a = 3 \cdot p_c$ , which is a contradiction.
- Therefore, this epistemic structure with beliefs does violate Harsanyi Consistency and represents agents that are not like-minded.

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# AGREEING TO DISAGREE



- Can two like-minded agents agree to disagree?
- It is certainly quite possible for two agents to hold different beliefs about a particular event and to thus disagree about it.
- Indeed, they might have different information.
- However, can they acknowledge such a disagreement in the sense of it being common knowledge among them?



Consider the following epistemic structure with beliefs, which models like-minded agents:



• Observe that 
$$P_1^{\{a,b,c\}}(E) = \frac{\frac{1}{4}}{\frac{1}{2} + \frac{1}{4} + \frac{1}{4}} = \frac{1}{2}$$
 and  $P_2^{\{a,b\}}(E) = \frac{\frac{1}{3}}{\frac{2}{3} + \frac{1}{3}} = \frac{1}{3}$ 

Consequently, at state *a*, the agents disagree about *E*.

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The agents also know at state a that they disagree about E.

- To see this, let  $||P_1(E) = \frac{1}{2}||$  denote the event "agent 1 believes event *E* with probability  $\frac{1}{2}$ " and  $||P_2(E) = \frac{1}{3}||$  the event "agent 2 believes event *E* with probability  $\frac{1}{3}$ "
- Then,  $||P_1(E) = \frac{1}{2}|| = \{a, b, c\}, ||P_2(E) = \frac{1}{3}|| = \{a, b, c, d\}$ , and thus  $||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}|| = \{a, b, c\}.$
- It follows that  $K_1(||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}||) = \{a, b, c\},$  $K_2(||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}||) = \{a, b\},$  and thus  $K(||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}||) = \{a, b\}.$
- Since  $a \in K(||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}||)$ , the agents do not only disagree about *E* at state *a*, but they also know that they disagree.





- However, the agents' disagreement is not common knowledge at state a.
- Actually, they already fail to attain 2nd-order mutual knowledge of it.
- Indeed,  $K_1K(||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}||) = \emptyset$ ,  $K_2K(||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}||) = \{a, b\}$ , and thus  $KK(||P_1(E) = \frac{1}{2}|| \cap ||P_2(E) = \frac{1}{3}||) = \emptyset$ .
- Consequently, it is nowhere and, in particular, not at state *a* common knowledge that agent 1's beliefs about *E* are <sup>1</sup>/<sub>2</sub> and 2's are <sup>1</sup>/<sub>3</sub>.

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 Impossibility of Agreeing to Disagree
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- It turns out that the opinions of two like-minded agents can never be in disagreement and, at the same time, commonly known!
- The following result, which is known as the AGREEMENT THEOREM, establishes this impossibility formally:

### Agreement Theorem (Aumann, 1976)

Let  $\mathcal{E}^*$  be an epistemic structure with beliefs satisfying Harsanyi consistency with two agents 1 and 2,  $E \in 2^{\Omega}$  some event, and  $p, q \in [0, 1]$  two numbers. If  $CK(||P_1(E) = p|| \cap ||P_2(E) = q||) \neq \emptyset$ , then p = q.

In other words, two like-minded agents cannot agree to disagree about the probability of an event.

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# Towards establishing the Agreement Theorem

### Lemma 7

Let *U* be a finite universal set,  $P \in \Delta(U)$  a probability measure on *U*, *E*,  $F \in 2^U$  two events such that P(F) > 0,  $m \in \mathbb{N}$  a natural number, and  $q \in [0, 1]$  a real number. If  $\{F_1, \ldots, F_m\}$  forms a partition of *F* and  $P(E \mid F_j) = q$  for all  $j \in \{1, \ldots, m\}$ , then  $P(E \mid F) = q$ .

### Proof:

• For every  $j \in \{1, ..., m\}$ , since  $P(E | F_j) = q$  and by conditional probability  $P(E | F_j) = \frac{P(E \cap F_j)}{P(F_j)}$ , it follows that

$$P(E \cap F_j) = q \cdot F(F_j).$$

• By the pairwise disjointness of the elements in {*F*<sub>1</sub>,...,*F<sub>m</sub>*}, finite additivity of *P*, and the covering of *F* through {*F*<sub>1</sub>,...,*F<sub>m</sub>*},

$$\sum_{j \in \{1,\ldots,m\}} P(E \cap F_j) = P\big(\cup_{j \in \{1,\ldots,m\}} (E \cap F_j)\big) = P\big(E \cap (\cup_{j \in \{1,\ldots,m\}}F_j)\big) = P(E \cap F)$$

• By the disjointness of the elements in the collection {*F*<sub>1</sub>,...,*F<sub>m</sub>*} and finite additivity of *P*,

$$\sum_{j \in \{1,...,m\}} q \cdot P(F_j) = q \cdot \sum_{j \in \{1,...,m\}} P(F_j) = q \cdot P(\bigcup_{j \in \{1,...,m\}} F_j) = q \cdot P(F)$$

Therefore,  $P(E \cap F) = \sum_{j \in \{1,...,m\}} P(E \cap F_j) = \sum_{j \in \{1,...,m\}} q \cdot F(F_j) = q \cdot P(F)$ , which since P(F) > 0 implies that

$$P(E \mid F) = q.$$

### ECON322 Game Theory: T8 Belief

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# **Proof of the Agreement Theorem**

- Since the epistemic structure with beliefs satisfies Harsanyi Consistency, there exists a common prior  $p \in \Delta(\Omega)$  with corresponding probability measure  $P \in \Delta(2^{\Omega})$ .
- As  $CK(||P_1(E) = p|| \cap ||P_2(E) = q||) \neq \emptyset$ , there exists a state  $\omega \in CK(||P_1(E) = p|| \cap ||P_2(E) = q||)$ .
- Consider  $\mathcal{I}_{CK}(\omega)$ , which is the common knowledge cell containing state  $\omega$ .
- Then, there exists  $m_1 \in \mathbb{N}$  such that  $\mathcal{I}_{CK}(\omega) = \bigcup_{i \in \{1, \dots, m_1\}} S_1^i$ , where  $S_1^i \in \mathcal{I}_1$  is an information sets of agent 1 for all  $i \in \{1, \dots, m_1\}$ .
- There also exists  $m_2 \in \mathbb{N}$  such that  $\mathcal{I}_{CK}(\omega) = \bigcup_{j \in \{1, \dots, m_2\}} S_2^j$ , where  $S_2^j \in \mathcal{I}_2$  is an information sets of agent 2 for all  $j \in \{1, \dots, m_2\}$ .
- It holds that  $S_1^i \subseteq ||P_1(E) = p||$  for all  $i \in \{1, \ldots, m_1\}$  as well as  $S_2^j \subseteq ||P_2(E) = q||$  for all  $j \in \{1, \ldots, m_2\}$ .
- By Harsanyi Consistency,  $P(E \mid S_1^i) = P_1(E) = p$  for all  $i \in \{1, \dots, m_1\}$  as well as  $P(E \mid S_2^i) = P_2(E) = q$  for all  $j \in \{1, \dots, m_2\}$ .
- By Lemma 7, it then follows that  $P(E \mid \mathcal{I}_{CK}(\omega)) = p$  as well as  $P(E \mid \mathcal{I}_{CK}(\omega)) = q$ .
- Therefore, p = q.

### ECON322 Game Theory: T8 Belief

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