

# ECON322 Game Theory

## Part II Cardinal Payoffs

### Topic 5 Strategic-Form Games

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# Strategic-Form Games with Random Events

- In **T3** the possibility of incorporating **random events** in **dynamic games** was modelled by means of **chance moves**.
- In **static games** **random events** can also occur and players thus face **probabilistic outcomes**.
- This is modelled by allowing **probabilistic outcomes** (or **lotteries**) to be associated with **strategy profiles**.
- The question of how players **rank probabilistic outcomes** then has to be addressed.
- **Expected Utility Theory** from **T4** provides one possible answer.

# Outline

- General Strategic Form
- Mixed Strategies
- Mixed Strategy Nash Equilibrium
- Iterated Strict Dominance

# GENERAL STRATEGIC FORM

# General Strategic Form Frames

## Definition 1

A **game frame in strategic form** is a quadruple  $\mathcal{F} = \langle I, (S_i)_{i \in I}, O, f \rangle$ , where

- $I$  is a set of **players**,
- $S_i$  is a set of **strategies** for every player  $i \in I$ ,
- $O$  is a set of **basic outcomes**,
- $f : \times_{i \in I} S_i \rightarrow \mathcal{L}(O)$  is a **probabilistic consequence function** associating with every strategy profile  $s \in \times_{i \in I} S_i$  a lottery over the set of basic outcomes  $f(s) \in O$ .

# General Strategic Form Games

## Definition 2

A **game in strategic form** is a pair  $\mathcal{G} = \langle \mathcal{F}, (\succsim_i)_{i \in I} \rangle$ , where

- $\mathcal{F} = \langle I, (S_i)_{i \in I}, O, f \rangle$  is a game frame in strategic form,
- $\succsim_i$  is a preference relation over  $\mathcal{L}(O)$  satisfying AXIOMS 1 – 4 for every player  $i \in I$ .

# General Reduced Strategic Form Games

## Definition 3

Let  $\mathcal{G} = \langle \mathcal{F}, (\succsim_i)_{i \in I} \rangle$  be a game in strategic form. Suppose that  $U_i : O \rightarrow \mathbb{R}$  is an vNM utility function that represents  $\succsim_i$  for every player  $i \in I$ . A **reduced game in strategic form** is a triple  $\mathcal{G}^* = \langle I, (S_i)_{i \in I}, (\pi_i)_{i \in I} \rangle$ , where  $\pi_i : S \rightarrow \mathbb{R}$  such that

$$\pi_i(s) := \mathbb{E} \left( U_i(f(s)) \right)$$

for all  $s \in \times_{j \in I} S_j$  is player  $i$ 's **vNM payoff function** for all  $i \in I$ .

# Illustration

- ALICE and BOB **simultaneously** submit a **bid** for a painting: either \$100 or \$200 are possible as bids.
- The **higher** bidder **wins** and has to pay his own (higher) bid.
- If both bid the **same** amount, then a **fair coin** is tossed.
- If the **outcome** is **heads**, ALICE wins and has to pay her own bid.
- If the **outcome** is **tails**, BOB wins and has to pay his own bid.



# Illustration

- $o_1$ : ALICE wins and pays \$100.
- $o_2$ : BOB wins and pays \$100.
- $o_3$ : BOB wins and pays \$200.
- $o_4$ : ALICE wins and pays \$200.

|       |       | BOB  |  |
|-------|-------|--|--|
|       |       | \$100  | \$200  |
| ALICE | \$100 | $\begin{bmatrix} o_1 & o_2 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}$ | $o_3$  |
|       | \$200 | $o_4$  | $\begin{bmatrix} o_3 & o_4 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}$ |

# Illustration

- $o_1$ : ALICE wins and pays \$100.
  - $o_2$ : BOB wins and pays \$100.
  - $o_3$ : BOB wins and pays \$200.
  - $o_4$ : ALICE wins and pays \$200.
- Suppose the following preferences in line with AXIOMS 1 – 4:

$$o_1 \succ_{ALICE} o_4 \succ_{ALICE} o_2 \sim_{ALICE} o_3$$

$$o_2 \succ_{BOB} o_4 \succ_{BOB} o_3 \succ_{BOB} o_1$$

- Represent these preferences by the following vNM utility functions:

$$U_{ALICE}(o_1) = 4, U_{ALICE}(o_4) = 2, U_{ALICE}(o_2) = U_{ALICE}(o_3) = 1$$

$$U_{BOB}(o_2) = 6, U_{BOB}(o_4) = 5, U_{BOB}(o_3) = 4, U_{BOB}(o_1) = 1$$

- It follows that

$$\mathbb{E}\left(U_{ALICE} \begin{bmatrix} o_1 & o_2 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}\right) = 2.5 \quad \text{and} \quad \mathbb{E}\left(U_{ALICE} \begin{bmatrix} o_3 & o_4 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}\right) = 1.5$$

$$\mathbb{E}\left(U_{BOB} \begin{bmatrix} o_1 & o_2 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}\right) = 3.5 \quad \text{and} \quad \mathbb{E}\left(U_{BOB} \begin{bmatrix} o_3 & o_4 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}\right) = 4.5$$

# Illustration

|       |       | BOB      |          |
|-------|-------|----------|----------|
|       |       | \$100    | \$200    |
| ALICE | \$100 | 2.5, 3.5 | 1, 4     |
|       | \$200 | 2, 5     | 1.5, 4.5 |

Note that  $NE = \emptyset$ .

# MIXED STRATEGIES

# Extending the Players' Choice Objects

- So far, the **choice objects** of the players have been their **strategies**, formally assembled in the set  $S_i$  for all  $i \in I$ .
- The **strategies** are sometimes also referred to as **pure strategies**.
- It is possible to extend the **choice object space** of the players, by also admitting **probability distributions** over their **strategy sets**.
- Indeed, a **probability distribution** over  $S_i$  is called a **mixed strategy** of player  $i$  and typically denoted by  $\sigma_i \in \Delta(S_i)$ .
- **Pure strategies** can be viewed as **degenerate mixed strategies**, that assign probability 1 to a single **pure strategy**.

# Interpretation

- **Objective Randomization**: instead of choosing a strategy himself, a player **delegates** the choice to a **random device**.
- **Others' Beliefs**: the probabilities reflect the **opponents' uncertainty** about a player's choice.
- If **mixed strategies** are admitted, then the framework must admit **probabilistic outcomes** and consequently **cardinal payoffs**.

# Illustration

|       |       |  |  |
|-------|-------|--|--|
|       |       | BOB  |  |
|       |       | \$100  | \$200  |
| ALICE | \$100 | $\begin{bmatrix} o_1 & o_2 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}$ | $o_3$  |
|       | \$200 | $o_4$  | $\begin{bmatrix} o_3 & o_4 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}$ |

- Consider a mixed strategy of ALICE such that  $\sigma_{ALICE}(\$100) = \frac{1}{3}$  and  $\sigma_{ALICE}(\$200) = \frac{2}{3}$ .
- $\sigma_{ALICE}$  could be interpreted as a decision to let, say, a die determine the bid: ALICE will roll a die and bid \$100 if the outcome is 1 or 2, and \$200 if the outcome is 3, 4, 5, or 6.
- Suppose that BOB uses a mixed strategy such that  $\sigma_{BOB}(\$100) = \frac{3}{5}$  and  $\sigma_{BOB}(\$200) = \frac{2}{5}$ .
- Since the players rely on **independent random devices**, the pair  $(\sigma_{ALICE}, \sigma_{BOB})$  of mixed strategies gives rise to following **probabilistic outcome**:

|                   |  |  |  |  |
|-------------------|--|--|--|--|
| strategy profile: | (\$100, \$100)   | (\$100, \$200)                                 | (\$200, \$100)                                 | (\$200, \$200)   |
| outcome:          | $\begin{bmatrix} o_1 & o_2 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}$ | $o_3$  | $o_4$  | $\begin{bmatrix} o_3 & o_4 \\ \frac{1}{2} & \frac{1}{2} \end{bmatrix}$ |
| probability:      | $\frac{1}{3} \cdot \frac{3}{5} = \frac{3}{15}$                         | $\frac{1}{3} \cdot \frac{2}{5} = \frac{2}{15}$ | $\frac{2}{3} \cdot \frac{3}{5} = \frac{6}{15}$ | $\frac{2}{3} \cdot \frac{2}{5} = \frac{4}{15}$                         |

# Illustration

- By AXIOM 4 (SUBSTITUTABILITY), which establishes a relation between simple and compound lotteries, both players are indifferent between the following two lotteries:

$$\left[ \begin{array}{cc|cc} o_1 & o_2 & o_3 & o_4 \\ \hline \frac{1}{2} & \frac{1}{2} & & \\ \frac{3}{15} & & \frac{2}{15} & \frac{6}{15} \\ \hline \end{array} \right] \sim \left[ \begin{array}{cc|cc} o_1 & o_2 & o_3 & o_4 \\ \hline \frac{3}{30} & \frac{3}{30} & \frac{8}{30} & \frac{16}{30} \\ \hline \end{array} \right]$$

- Consider again the vNM utility functions previously fixed, i.e.:

$$U_{ALICE}(o_1) = 4, U_{ALICE}(o_4) = 2, U_{ALICE}(o_2) = U_{ALICE}(o_3) = 1$$

$$U_{BOB}(o_2) = 6, U_{BOB}(o_4) = 5, U_{BOB}(o_3) = 4, U_{BOB}(o_1) = 1$$

- The following expected utilities then follow:

$$\mathbb{E}\left(U_{ALICE} \left[ \begin{array}{cc|cc} o_1 & o_2 & o_3 & o_4 \\ \hline \frac{3}{30} & \frac{3}{30} & \frac{8}{30} & \frac{16}{30} \\ \hline \end{array} \right] \right) = \frac{3}{30} \cdot 4 + \frac{3}{30} \cdot 1 + \frac{8}{30} \cdot 1 + \frac{16}{30} \cdot 2 = \frac{55}{30}$$

$$\mathbb{E}\left(U_{BOB} \left[ \begin{array}{cc|cc} o_1 & o_2 & o_3 & o_4 \\ \hline \frac{3}{30} & \frac{3}{30} & \frac{8}{30} & \frac{16}{30} \\ \hline \end{array} \right] \right) = \frac{3}{30} \cdot 1 + \frac{3}{30} \cdot 6 + \frac{8}{30} \cdot 4 + \frac{16}{30} \cdot 5 = \frac{133}{30}$$

- Thus, the players' expected payoffs from the mixed strategy profile  $(\sigma_{ALICE}, \sigma_{BOB})$  can be constructed as follows, where  $\sigma_{ALICE}(\$100) = \frac{1}{3}$ ,  $\sigma_{ALICE}(\$200) = \frac{2}{3}$ ,  $\sigma_{BOB}(\$100) = \frac{3}{5}$ , and  $\sigma_{BOB}(\$200) = \frac{2}{5}$ :

$$\mathbb{E}\pi_{ALICE}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{55}{30} \quad \text{and} \quad \mathbb{E}\pi_{BOB}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{133}{30}$$



# Illustration

- The payoffs  $\mathbb{E}\pi_{ALICE}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{55}{30}$  and  $\mathbb{E}\pi_{BOB}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{133}{30}$  can also be computed in a different – yet equivalent – way based on the corresponding **reduced game in strategic form**.

|       |       | BOB      |          |
|-------|-------|----------|----------|
|       |       | \$100    | \$200    |
| ALICE | \$100 | 2.5, 3.5 | 1, 4     |
|       | \$200 | 2, 5     | 1.5, 4.5 |

- Accordingly:

|                     |  |  |  |  |
|---------------------|--|--|--|--|
| strategy profile:   | (\$100, \$100)                                 | (\$100, \$200)                                 | (\$200, \$100)                                 | (\$200, \$200)                                 |
| expected utilities: | (2.5, 3.5)                                     | (1, 4)   | (2, 5)   | (1.5, 4.5)                                     |
| probability:        | $\frac{1}{3} \cdot \frac{3}{5} = \frac{3}{15}$ | $\frac{1}{3} \cdot \frac{2}{5} = \frac{2}{15}$ | $\frac{2}{3} \cdot \frac{3}{5} = \frac{6}{15}$ | $\frac{2}{3} \cdot \frac{2}{5} = \frac{4}{15}$ |

- The players' **expected payoffs** from the **mixed strategy profile**  $(\sigma_{ALICE}, \sigma_{BOB})$  then ensue as follows:

$$\mathbb{E}\pi_{ALICE}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{3}{15} \cdot 2.5 + \frac{2}{15} \cdot 1 + \frac{6}{15} \cdot 2 + \frac{4}{15} \cdot 1.5 = \frac{55}{30}$$

$$\mathbb{E}\pi_{BOB}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{3}{15} \cdot 3.5 + \frac{2}{15} \cdot 4 + \frac{6}{15} \cdot 5 + \frac{4}{15} \cdot 4.5 = \frac{133}{30}$$

# Notation

- Let  $\sigma \in \times_{i \in I} (\Delta(S_i))_{i \in I}$  be a **mixed strategy profile**.
- Let  $s \in \times_{i \in I} S_i$  be a **(pure) strategy profile**.
- The probability  $\sigma(s) := \prod_{i=1}^n \sigma_i(s_i) = \sigma_1(s_1) \cdot \sigma_2(s_2) \cdot \dots \cdot \sigma_n(s_n)$  denotes the **product of the probabilities**  $\sigma_i(s_i)$  for all  $i \in I$ .
- Let  $\mathcal{G}^*$  a **reduced game in strategic form** and  $i \in I$  some player.
- The payoff functions  $\pi_i : \times_{j \in I} S_j \rightarrow \mathbb{R}$  are then extended to **expected payoff functions**  $\mathbb{E}\pi_i : \times_{j \in I} (\Delta(S_j))_{j \in I} \rightarrow \mathbb{R}$  for **mixed strategies** as follows:

$$\mathbb{E}\pi_i(\sigma) := \sum_{s \in \times_{j \in I} S_j} \sigma(s) \cdot \pi_i(s)$$

for all  $\sigma \in \times_{i \in I} (\Delta(S_i))_{i \in I}$ .

# MIXED STRATEGY NASH EQUILIBRIUM

# Generalizing the Idea of NE with Mixed Strategies

## Definition 4

Let  $\mathcal{G}^* = \langle I, (S_i)_{i \in I}, (\pi_i)_{i \in I} \rangle$  be a reduced game in strategic form and  $\sigma \in \times_{i \in I} (\Delta(S_i))_{i \in I}$  be some mixed strategy profile. The mixed strategy profile  $\sigma$  forms a **Nash Equilibrium**, whenever

$$\mathbb{E}\pi_i(\sigma) \geq \mathbb{E}\pi_i(\sigma'_i, \sigma_{-i})$$

holds for all  $\sigma'_i \in \Delta(S_i)$  and for all  $i \in I$ . The set of all such strategy profiles is denoted by  $NE$ .

- **Nash Equilibrium** with **pure strategies** obtains as a special case, if attention is restricted to **degenerate mixed strategies**.
- The set of **mixed strategy Nash Equilibria** is also denoted by  $MSNE$  and the set of **pure strategy Nash Equilibria** by  $PSNE$ .

# Illustration

|       |       |        |        |
|-------|-------|--------|--------|
|       |       | BOB    |        |
|       |       | \$100  | \$200  |
| ALICE | \$100 | 25, 35 | 10, 40 |
|       | \$200 | 20, 50 | 15, 45 |

- Does  $(\sigma_{ALICE}, \sigma_{BOB})$  with  $\sigma_{ALICE} = \begin{pmatrix} \$100 & \$200 \\ \frac{1}{3} & \frac{2}{3} \end{pmatrix}$  and  $\sigma_{BOB} = \begin{pmatrix} \$100 & \$200 \\ \frac{3}{5} & \frac{2}{5} \end{pmatrix}$  form a **NE**?

- Note that

$$\mathbb{E}\pi_{ALICE}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{3}{15} \cdot 25 + \frac{2}{15} \cdot 10 + \frac{6}{15} \cdot 20 + \frac{4}{15} \cdot 15 = \frac{55}{3}.$$

- However, if ALICE switches to  $\hat{\sigma}_{ALICE} = \begin{pmatrix} \$100 & \$200 \\ 1 & 0 \end{pmatrix}$ , then her payoff becomes

$$\mathbb{E}\pi_{ALICE}(\hat{\sigma}_{ALICE}, \sigma_{BOB}) = \frac{3}{5} \cdot 25 + 0 \cdot 20 + \frac{2}{5} \cdot 10 + 0 \cdot 15 = 19.$$

- As

$$\mathbb{E}\pi_{ALICE}(\sigma_{ALICE}, \sigma_{BOB}) = \frac{55}{3} < 19 = \mathbb{E}\pi_{ALICE}(\hat{\sigma}'_{ALICE}, \sigma_{BOB}),$$

the pair  $(\sigma_{ALICE}, \sigma_{BOB})$  does **not** form a **NE**.

# Illustration

|       |       |        |        |
|-------|-------|--------|--------|
|       |       | BOB    |        |
|       |       | \$100  | \$200  |
| ALICE | \$100 | 25, 35 | 10, 40 |
|       | \$200 | 20, 50 | 15, 45 |

- Now, consider  $(\sigma_{ALICE}^*, \sigma_{BOB}^*)$  with  $\sigma_{ALICE}^* = \sigma_{BOB}^* = \begin{pmatrix} \$100 & \$200 \\ \frac{1}{2} & \frac{1}{2} \end{pmatrix}$ .
- Note that  $\mathbb{E}\pi_{ALICE}(\sigma_{ALICE}^*, \sigma_{BOB}^*) = \frac{1}{4} \cdot 25 + \frac{1}{4} \cdot 10 + \frac{1}{4} \cdot 20 + \frac{1}{4} \cdot 15 = \frac{70}{4} = 17.5$ .
- Could ALICE possibly obtain a larger payoff with some other mixed strategy  $\sigma_{ALICE} = \begin{pmatrix} \$100 & \$200 \\ p & 1-p \end{pmatrix}$  such that  $p \in [0, 1] \setminus \{\frac{1}{2}\}$ ?

$$\begin{aligned} \mathbb{E}\pi_{ALICE}(\sigma_{ALICE}, \sigma_{BOB}^*) &= \frac{1}{2} \cdot p \cdot 25 + \frac{1}{2} \cdot p \cdot 10 + \frac{1}{2} \cdot (1-p) \cdot 20 + \frac{1}{2} \cdot (1-p) \cdot 15 \\ &= p \cdot \left(\frac{1}{2} \cdot 25 + \frac{1}{2} \cdot 10\right) + (1-p) \cdot \left(\frac{1}{2} \cdot 20 + \frac{1}{2} \cdot 15\right) = \frac{35}{2} = 17.5. \end{aligned}$$

- Thus, against  $\sigma_{BOB}^*$  any mixed strategy of ALICE yields the **same expected payoff**, and consequently all mixed strategies of ALICE are **best responses** to  $\sigma_{BOB}^*$ .
- It can be verified that the same applies to BOB: any mixed strategy of his yields **same expected payoff** against  $\sigma_{ALICE}^*$ , and consequently all mixed strategies of ALICE are **best responses** to  $\sigma_{ALICE}^*$ .
- Therefore,  $(\sigma_{ALICE}^*, \sigma_{BOB}^*) \in NE$ .

# NE with Mixed Strategies Always Exist

## Theorem 5 (Nash, 1951)

*Let  $\mathcal{G}^* = \langle I, (S_i)_{i \in I}, (\pi_i)_{i \in I} \rangle$  be a reduced game in strategic form such that  $S_i$  is finite for all  $i \in I$ . Then,  $NE \neq \emptyset$ .*

# How To Find the NE in a given Game?

- First, all **pure strategies** ruled out by **ISD** can be **discarded**.
- Attention can thus be restricted to the **reduced game** given by  $ISD \subseteq \times_{i \in I} S_i$ .
- The **NE** of the **reduced game** will also be **NE** of the original game where all strategies outside the set  $ISD$  receive zero probability.
- The **Principle of Indifference (PI)** can then be used to identify the **NE** in the **reduced game**.
- **Remark:** The **support** (“supp”) of a probability distribution is a set containing all objects that receive **positive probability**.



# Principle of Indifference

## Principle of Indifference (PI)

Let  $\mathcal{G}^* = \langle I, (S_j)_{j \in I}, (\pi_j)_{j \in I} \rangle$  be a reduced game in strategic form,  $(\sigma_j^*)_{j \in I} \in NE$  some mixed strategy Nash equilibrium, and  $i \in I$  some player. Then,

$$\mathbb{E}\pi_i(s_i, \sigma_{-i}^*) = \mathbb{E}\pi_i(\sigma^*)$$

for all  $s_i \in \text{supp}(\sigma_i^*)$ .

# Intuition

- Towards a contradiction, let  $s_i, s'_i \in \text{supp}(\sigma_i^*)$  such that  $\mathbb{E}\pi_i(s_i, \sigma_{-i}^*) > \mathbb{E}\pi_i(s'_i, \sigma_{-i}^*)$ .
- Player  $i$  can then increase his expected payoff by reducing  $\sigma_i^*(s'_i)$  to zero and adding that value to  $\sigma_i^*(s_i)$ .
- Indeed, define a mixed strategy  $\hat{\sigma}_i$  by  $\hat{\sigma}_i(s_i) := \sigma_i^*(s_i) + \sigma_i^*(s'_i)$ ,  $\hat{\sigma}_i(s'_i) := 0$ , and  $\hat{\sigma}_i(s''_i) := \sigma_i^*(s''_i)$  for all  $s''_i \in S_i \setminus \{s_i, s'_i\}$ .
- It follows that  $\mathbb{E}\pi_i(\hat{\sigma}_i, \sigma_{-i}^*) > \mathbb{E}\pi_i(\sigma^*)$ , contradicting that  $\sigma^* \in NE$ .
- Therefore, all  $s_i \in \text{supp}(\sigma_i^*)$  induces the same expected payoff.
- It follows that  $\sigma_i^*$  as a convex combination of these same expected payoffs also induces this same expected payoff.

# Illustration

|        |   | Colin |      |      |
|--------|---|-------|------|------|
|        |   | E     | F    | G    |
| Rowena | A | 2, 4  | 3, 3 | 6, 0 |
|        | B | 4, 0  | 2, 4 | 4, 2 |
|        | C | 3, 3  | 4, 2 | 3, 1 |
|        | D | 3, 6  | 1, 1 | 2, 6 |

- First of all, note that  $PSNE = \emptyset$  and that  $ISD = \{B, C\} \times \{E, F\}$ .

|        |   | Colin |      |
|--------|---|-------|------|
|        |   | E     | F    |
| Rowena | B | 4, 0  | 2, 4 |
|        | C | 3, 3  | 4, 2 |

- Note that in the reduced game  $PSNE = \emptyset$  also holds.
- Next,  $p, q \in (0, 1)$  have to be determined such that

$$(\sigma_{Rowena}^*, \sigma_{Colin}^*) = \left( \begin{pmatrix} B \\ C \end{pmatrix} \begin{pmatrix} p \\ 1-p \end{pmatrix}, \begin{pmatrix} E \\ F \end{pmatrix} \begin{pmatrix} q \\ 1-q \end{pmatrix} \right) \in NE$$

# Illustration

|        |   |       |      |
|--------|---|-------|------|
|        |   | Colin |      |
|        |   | E     | F    |
| Rowena | B | 4, 0  | 2, 4 |
|        | C | 3, 3  | 4, 2 |

- By **PI**, it needs to be the case that  $\mathbb{E}\pi_{\text{Rowena}}(B, \sigma_{\text{Colin}}^*) = \mathbb{E}\pi_{\text{Rowena}}(C, \sigma_{\text{Colin}}^*)$ , i.e.:

$$\begin{aligned}\mathbb{E}\pi_{\text{Rowena}}(B, \sigma_{\text{Colin}}^*) &= 4 \cdot q + 2 \cdot (1 - q) = 3 \cdot q + 4 \cdot (1 - q) = \mathbb{E}\pi_{\text{Rowena}}(C, \sigma_{\text{Colin}}^*) \\ q &= \frac{2}{3}\end{aligned}$$

- Thus,  $B$  and  $C$  as well as any mixture between  $B$  and  $C$  yield an expected payoff of  $\frac{10}{3}$  to Rowena: consequently any mixed strategy is a **best response** for Rowena against  $\sigma_{\text{Colin}}^* = \begin{pmatrix} E & F \\ \frac{2}{3} & \frac{1}{3} \end{pmatrix}$ .

- By **PI**, it needs to be the case that  $\mathbb{E}\pi_{\text{Colin}}(\sigma_{\text{Rowena}}^*, E) = \mathbb{E}\pi_{\text{Colin}}(\sigma_{\text{Rowena}}^*, F)$ , i.e.:

$$\begin{aligned}\mathbb{E}\pi_{\text{Colin}}(\sigma_{\text{Rowena}}^*, E) &= 0 \cdot p + 3 \cdot (1 - p) = 4 \cdot p + 2 \cdot (1 - p) = \mathbb{E}\pi_{\text{Colin}}(\sigma_{\text{Rowena}}^*, F) \\ p &= \frac{1}{5}\end{aligned}$$

- Thus,  $E$  and  $F$  as well as any mixture between  $E$  and  $F$  yield an expected payoff of  $\frac{12}{5}$  to Colin: consequently any mixed strategy is a **best response** for Colin against  $\sigma_{\text{Rowena}}^* = \begin{pmatrix} B & C \\ \frac{1}{5} & \frac{4}{5} \end{pmatrix}$ .

- It follows that  $(\sigma_{\text{Rowena}}^*, \sigma_{\text{Colin}}^*) = \left( \begin{pmatrix} A & B & C & D \\ 0 & \frac{1}{5} & \frac{4}{5} & 0 \end{pmatrix}, \begin{pmatrix} E & F & G \\ \frac{2}{3} & \frac{1}{3} & 0 \end{pmatrix} \right) \in NE$  in the original game.

# The Principle of Indifference is a Necessary but Not Sufficient Condition for MSNE

- NE implies PI (“necessary condition”).
  
- However, PI does not imply NE (“sufficient condition”).

# Illustration

|        |   |       |      |
|--------|---|-------|------|
|        |   | Colin |      |
|        |   | D     | E    |
| Rowena | A | 3, 0  | 0, 2 |
|        | B | 0, 2  | 3, 0 |
|        | C | 2, 0  | 2, 1 |

- Consider the mixed strategy profile  $\sigma = (\sigma_{Rowena}, \sigma_{Colin}) = \left( \left( \frac{A}{\frac{1}{2}} \quad \frac{B}{\frac{1}{2}} \quad \frac{C}{0} \right), \left( \frac{D}{\frac{1}{2}} \quad \frac{E}{\frac{1}{2}} \right) \right)$
- Given  $\sigma_{Rowena}$ , Colin is indifferent between D and E, as both these pure strategies induce an expected payoff of 1, which is also the expected payoff induced by the mixed strategy  $\sigma_{Colin}$ .
- Given  $\sigma_{Colin}$ , Rowena is indifferent between A and B, as both these pure strategies induce an expected payoff of 1.5, which is also the expected payoff induced by the mixed strategy  $\sigma_{Rowena}$ .
- However,  $\sigma$  does not form a Nash Equilibrium, as Rowena could get an expected payoff of 2 by switching to

$$\hat{\sigma}_{Rowena} = \begin{pmatrix} A & B & C \\ 0 & 0 & 1 \end{pmatrix}.$$

# Illustration

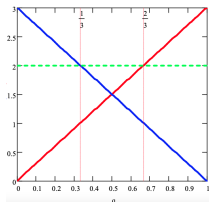
|        |   | Colin |      |
|--------|---|-------|------|
|        |   | D     | E    |
| Rowena | A | 3, 0  | 0, 2 |
|        | B | 0, 2  | 3, 0 |
|        | C | 2, 0  | 2, 1 |

- What are the Nash Equilibria of this game then?
- Against an arbitrary mixed strategy  $\sigma_{Colin} = \begin{pmatrix} D & E \\ q & 1 - q \end{pmatrix}$ , Rowena's expected payoffs for her pure strategies are as follows:

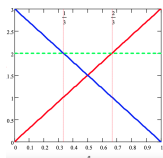
$$\mathbb{E}\pi_{Rowena}(A, \sigma_{Colin}) = 3 \cdot q + 0 \cdot (1 - q) = 3 \cdot q \quad (\text{solid red line})$$

$$\mathbb{E}\pi_{Rowena}(B, \sigma_{Colin}) = 0 \cdot q + 3 \cdot (1 - q) = 3 - 3 \cdot q \quad (\text{solid blue line})$$

$$\mathbb{E}\pi_{Rowena}(C, \sigma_{Colin}) = 2 \cdot q + 2 \cdot (1 - q) = 2 \quad (\text{dashed green line})$$



# Illustration



- The **maximum expected payoff** is given by the **blue line** up to  $q = \frac{1}{3}$ , then by the **green line** up to  $q = \frac{2}{3}$ , and then by the **red line**.
- Thus, the **best response function** of Rowena is as follows:

$$BR_{Rowena}(\sigma_{Colin}) = \begin{cases} B & \text{if } 0 \leq q \leq \frac{1}{3} \\ \begin{pmatrix} B & C \\ p & 1-p \end{pmatrix} \text{ for all } p \in [0, 1] & \text{if } q = \frac{1}{3} \\ C & \text{if } \frac{1}{3} < q < \frac{2}{3} \\ \begin{pmatrix} A & C \\ p & 1-p \end{pmatrix} \text{ for all } p \in [0, 1] & \text{if } q = \frac{2}{3} \\ A & \text{if } \frac{2}{3} \leq q \leq 1 \end{cases}$$

- Consequently, a **Nash Equilibrium** takes one of the following two forms:

$$\left( \begin{pmatrix} A & B \\ 0 & p \end{pmatrix}, \begin{pmatrix} C & E \\ 1-p & \frac{1}{3} \end{pmatrix} \right) \text{ or } \left( \begin{pmatrix} A & B \\ p & 0 \end{pmatrix}, \begin{pmatrix} C & E \\ 1-p & \frac{2}{3} \end{pmatrix} \right)$$



# Illustration

|        |   |       |      |
|--------|---|-------|------|
|        |   | Colin |      |
|        |   | D     | E    |
| Rowena | A | 3, 0  | 0, 2 |
|        | B | 0, 2  | 3, 0 |
|        | C | 2, 0  | 2, 1 |

- $\left( \left( \begin{array}{ccc} A & B & C \\ p & 0 & 1-p \end{array} \right), \left( \begin{array}{cc} D & E \\ \frac{2}{3} & \frac{1}{3} \end{array} \right) \right)$  cannot be a **Nash Equilibrium** for any  $p \in [0, 1]$ , because if  $\sigma_{\text{Rowena}}(B) = 0$ , then E **strictly dominates** D and thus  $\left( \begin{array}{cc} D & E \\ \frac{2}{3} & \frac{1}{3} \end{array} \right)$  is **not a best response** for Colin.
- Consequently, the only candidate for a **Nash Equilibrium** is of the form

$$\left( \left( \begin{array}{ccc} A & B & C \\ 0 & p & 1-p \end{array} \right), \left( \begin{array}{cc} D & E \\ \frac{1}{3} & \frac{2}{3} \end{array} \right) \right).$$

- By **PI**, Colin needs to be **indifferent** between D and E, i.e.:

$$2 \cdot p + 0 \cdot (1 - p) = 0 \cdot p + 1 \cdot (1 - p)$$

$$p = \frac{1}{3}$$

- Therefore,

$$\left( \left( \begin{array}{ccc} A & B & C \\ 0 & \frac{1}{3} & \frac{2}{3} \end{array} \right), \left( \begin{array}{cc} D & E \\ \frac{1}{3} & \frac{2}{3} \end{array} \right) \right) \in NE$$

# ITERATED STRICT DOMINANCE WITH MIXED STRATEGIES

# Best Response & Strict Dominance with 2 Players

- In  $n$  player games, a **strategy** is a **best response** to a profile of **opponents' mixed strategies**, if it maximizes the **expected payoff** and the latter is computed via the **product** of the **opponents' mixed strategies**.

- Formally,

$$\mathbb{E}\pi_i(\sigma_i, \sigma_{-i}) := \sum_{s_i \in S_i} \sigma_i(s_i) \cdot \sum_{s_{-i} \in S_{-i}} \pi_i(s_i, s_{-i}) \cdot \prod_{j \in I \setminus \{i\}} \sigma_j(s_j)$$

and

$$BR_i(\sigma_{-i}) := \{\sigma_i \in \Delta(S_i) : \mathbb{E}\pi_i(\sigma_i, \sigma_{-i}) \geq \mathbb{E}\pi_i(\sigma'_i, \sigma_{-i}) \text{ for all } \sigma'_i \in \Delta(S_i)\}$$

- In **two player games**, the profile of **opponents' mixed strategies** reduces to a **single mixed strategy** and the definition of **expected payoff** simplifies as follows:

$$\mathbb{E}\pi_i(\sigma_i, \sigma_j) := \sum_{s_i \in S_i} \sigma_i(s_i) \cdot \sum_{s_j \in S_j} \pi_i(s_i, s_j) \cdot \sigma_j(s_j)$$

- In **two player games**, it is the case that, if a **pure strategy** is a **best response** to a **mixed strategy** of the opponent, then it is **not strictly dominated** by another **pure strategy**.
- However, the **converse** does **not** hold.

# Illustration

|        |   |       |      |
|--------|---|-------|------|
|        |   | Colin |      |
|        |   | D     | E    |
| Rowena | A | 0, 1  | 4, 0 |
|        | B | 1, 2  | 1, 4 |
|        | C | 2, 0  | 0, 1 |

- B is **not strictly dominated** by another **pure strategy** for Rowena, yet it **cannot** be a **best response** to any **mixed strategy** of Colin.

- To see this, consider an arbitrary mixed strategy  $\sigma_{Colin} = \begin{pmatrix} D & E \\ q & 1 - q \end{pmatrix}$  with  $q \in [0, 1]$  of Colin.

- Observe that

$$\mathbb{E}\pi_{Rowena}(B, \sigma_{Colin}) = 1$$

and

$$\mathbb{E}\pi_{Rowena} \left( \begin{pmatrix} A & B & C \\ \frac{1}{3} & 0 & \frac{2}{3} \end{pmatrix}, \sigma_{Colin} \right) = \frac{1}{3} \cdot 4 \cdot (1 - q) + \frac{2}{3} \cdot 2 \cdot q = \frac{4}{3}$$

- Since

$$\mathbb{E}\pi_{Rowena} \left( \begin{pmatrix} A & B & C \\ \frac{1}{3} & 0 & \frac{2}{3} \end{pmatrix}, \sigma_{Colin} \right) = \frac{4}{3} > 1 = \mathbb{E}\pi_{Rowena}(B, \sigma_{Colin})$$

the pure strategy B is **not a best response** to  $\sigma_{Colin}$ .

# Once Mixed Strategies enter Stage, an Equivalence Result for Two Player Games ensues

## Theorem 6 (Pearce, 1984)

*Let  $\mathcal{G}^* = \langle I, (S_i)_{i \in I}, (\pi_i)_{i \in I} \rangle$  be a reduced game in strategic form such that  $|I| = 2$ ,  $i \in I$  some player, and  $s_i \in I$  some strategy of player  $i$ . The strategy  $s_i$  is not a best response to any mixed strategy of  $i$ 's opponent, if and only if,  $s_i$  is strictly dominated by a mixed strategy of player  $i$ .*

# ISD with Mixed Strategies

## Definition 7

Let  $\mathcal{G}^* = \langle I, (S_i)_{i \in I}, (\pi_i)_{i \in I} \rangle$  be a reduced game in strategic form.

- Let  $\mathcal{G}_{SD}^{*1}$  be the game obtained by removing from  $\mathcal{G}^*$ , for every player  $i \in I$ , all those strategies of  $i$  (if any) that are strictly dominated in  $\mathcal{G}^*$  by some mixed strategy.
- Let  $\mathcal{G}_{SD}^{*2}$  be the game obtained by removing from  $\mathcal{G}_{SD}^{*1}$ , for every player  $i \in I$ , all those strategies of  $i$  (if any) that are strictly dominated in  $\mathcal{G}_{SD}^{*1}$  by some mixed strategy.
- Etc.

The final output is called **Iterated Strict Dominance** and denoted by  $\mathcal{G}_{SD}^{*\infty}$ . The set of strategy profiles surviving step  $k \geq 1$  is denoted by  $SD^k$  and the set of those that are contained in the final output by  $ISD$ .

In **two player games** and in a **cardinal** framework including **mixed strategies**, it can be shown that

$$NE \subseteq ISD.$$

# Illustration

$\mathcal{G}^*$ :

|       |   | Bob  |      |      |
|-------|---|------|------|------|
|       |   | D    | E    | F    |
| Alice | A | 3, 4 | 2, 1 | 1, 2 |
|       | B | 0, 0 | 1, 3 | 4, 1 |
|       | C | 1, 4 | 1, 4 | 2, 6 |

In  $\mathcal{G}^*$ , Alice's pure strategy C is strictly dominated by  $\begin{pmatrix} A \\ \frac{1}{2} \end{pmatrix}$  and  $\begin{pmatrix} B \\ \frac{1}{2} \end{pmatrix}$ .

# Illustration

$\mathcal{G}_{SD}^{*1}$ :

|       |   |      |      |      |
|-------|---|------|------|------|
|       |   | Bob  |      |      |
|       |   | D    | E    | F    |
| Alice | A | 3, 4 | 2, 1 | 1, 2 |
|       | B | 0, 0 | 1, 3 | 4, 1 |

In  $\mathcal{G}_{SD}^{*1}$ , Bob's pure strategy F is strictly dominated by  $\left( \begin{array}{c} D \\ \frac{1}{2} \end{array} \right)$ .



# Illustration

$\mathcal{G}_{SD}^{*2}$ :

|       |   | Bob  |      |
|-------|---|------|------|
|       |   | D    | E    |
| Alice | A | 3, 4 | 2, 1 |
|       | B | 0, 0 | 1, 3 |

In  $\mathcal{G}_{SD}^{*2}$ , Alice's pure strategy B is strictly dominated by A.

# Illustration

$\mathcal{G}_{SD}^{*3}$ :

|       |   | Bob  |      |
|-------|---|------|------|
|       |   | D    | E    |
| Alice | A | 3, 4 | 2, 1 |

In  $\mathcal{G}_{SD}^{*3}$ , Bob's pure strategy E is **strictly dominated** by D.

# Illustration

 $\mathcal{G}_{SD}^{*4} :$ 

|       |   |     |  |
|-------|---|-----|--|
|       |   | Bob |  |
|       |   | D   |  |
| Alice | A | 3,4 |  |

- In  $\mathcal{G}_{SD}^{*4}$ , no strategy is strictly dominated by any mixed strategy for neither player.
- Thus  $\mathcal{G}_{SD}^{*4} = \mathcal{G}_{SD}^{*\infty}$  and **Iterated Strict Dominance** stops.
- The **solution** of the game then obtains as:

$$ISD = ISD_{Alice} \times ISD_{Bob} = \{A\} \times \{D\} = \{(A, D)\}$$

- Note that, since  $NE \subseteq ISD$  holds with mixed strategies in the case of two players, it follows that  $NE = \{(A, D)\}$ .

# Background Reading

GIACOMO BONANNO (2018): *Game Theory*, 2<sup>nd</sup> Edition

- Chapter 6: **Strategic-Form Games**

available at:

[http://faculty.econ.ucdavis.edu/faculty/bonanno/GT\\_Book.html](http://faculty.econ.ucdavis.edu/faculty/bonanno/GT_Book.html)