

Mini-course on Epistemic Game Theory

Lecture 2: Nash Equilibrium

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- **Nash equilibrium** has dominated game theory for many years.
- Many people have taken Nash equilibrium for granted, without critically studying its (implicit) assumptions.
- Some people have even argued that Nash equilibrium is a logical **consequence** of **common belief in rationality**.
- This is absolutely false!

We will see that ...

- ... “Nash equilibrium = common belief in rationality + **extra conditions**”,
- ... these **extra conditions** are rather **implausible**,
- ... Nash equilibrium may rule out some perfectly reasonable choices in games.

Nash equilibrium

- Consider for every player i a probability distribution σ_i on i 's choices.

Definition (Nash (1950, 1951))

The combination $(\sigma_1, \dots, \sigma_n)$ is a **Nash equilibrium** if for every player j , the probability distribution σ_j only assigns positive probability to choices c_j that are optimal under σ_{-j} .

Interpretation of $(\sigma_1, \dots, \sigma_n)$ from player i 's perspective?

- For every opponent j , the probability distribution σ_j is i 's belief about j 's choice.
- And σ_{-j} is i 's belief about j 's belief about his opponents' choices.

Theorem (Nash equilibrium implies common belief in rationality)

Consider a finite static game Γ , and some Nash equilibrium $(\sigma_1, \dots, \sigma_n)$ in that game.

For every player i , consider the set of types $T_i = \{t_i^*\}$, where t_i^* only considers possible type t_j^* for every opponent j , and where t_i^* holds belief σ_j about j 's choice.

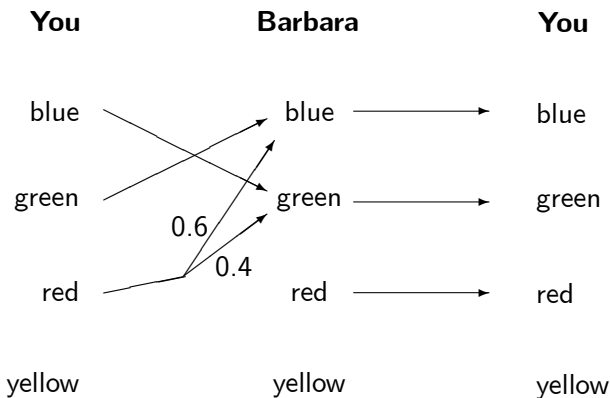
Then, every such type t_i^* expresses **common belief in rationality**.

Proof.

- Every type t_i^* **believes in his opponents' rationality**.
- Hence, every type in the epistemic model expresses **common belief in rationality**. ■

- But does **common belief in rationality** imply Nash equilibrium?
No!
- Some choices are possible under **common belief in rationality**, but not under Nash equilibrium.
- Yet, these choices may be **perfectly reasonable!**

Example: Going to a party



	blue	green	red	yellow	same color as friend
you	4	3	2	1	0
Barbara	4	3	2	1	5

You can rationally choose *blue*, *green* and *red* under **common belief in rationality**.

	blue	green	red	yellow	same color as friend
you	4	3	2	1	0
Barbara	4	3	2	1	5

- You can rationally choose *blue*, *green* and *red* under **common belief in rationality**.
- However, there is only one Nash equilibrium (σ_1, σ_2) in this game, namely

$$\sigma_1 = \left(\frac{1}{2}green + \frac{1}{2}red\right) \text{ and } \sigma_2 = \left(\frac{2}{3}blue + \frac{1}{3}green\right).$$

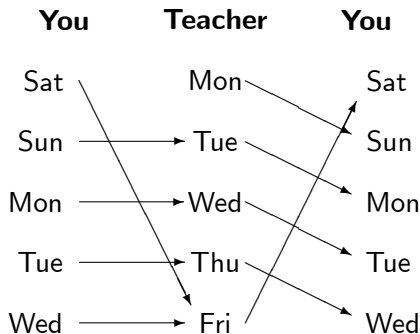
- So, when “reasoning in accordance with Nash equilibrium”, you can only rationally choose *green* and *red*, but **not blue!**

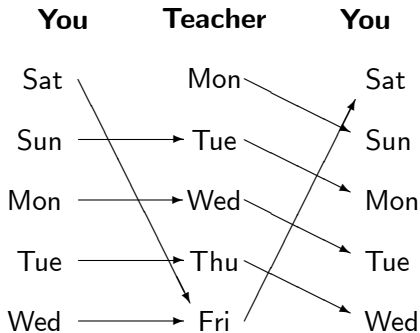
- We have seen that **Nash equilibrium** implies **common belief in rationality**, but not *vice versa*.
- So, “Nash equilibrium = common belief in rationality + **extra conditions**”.
- What are these **extra conditions**?
- How reasonable are these **extra conditions**?

Story

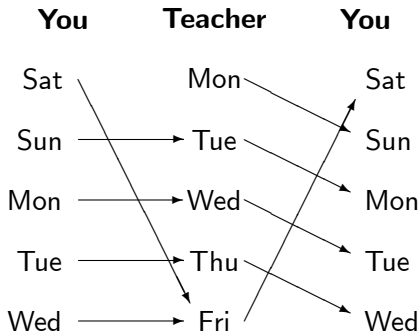
- It is Friday, and your biology teacher tells you that he will give you a **surprise exam** next week.
- You must decide on what day you will start preparing for the exam.
- In order to **pass** the exam, you must study for **at least two days**.
- To write the **perfect exam**, you must study for **at least six days**. In that case, you will get a **compliment** by your father.
- Passing the exam increases your utility by 5.
- Failing the exam increases the teacher's utility by 5.
- Every day you study decreases your utility by 1, but increases the teacher's utility by 1.
- A compliment by your father increases your utility by 4.

		Teacher				
		Mon	Tue	Wed	Thu	Fri
You	Sat	3, 2	2, 3	1, 4	0, 5	3, 6
	Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
	Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
	Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
	Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

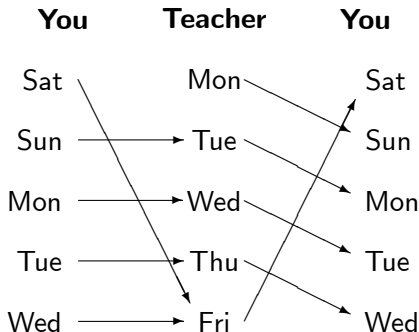




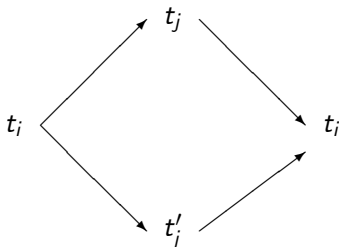
- Under **common belief in rationality**, you can rationally choose **any** day to start studying.
- However, in every Nash equilibrium (σ_1, σ_2) of this game we have $\sigma_2 = Fri$.
- So, under a **Nash equilibrium**, you can only rationally start studying on *Sat* and *Wed*.



- The belief hierarchy starting at your choice *Sat* is generated by the Nash equilibrium (*Sat*, *Fri*).
- In that belief hierarchy, you believe that the teacher is **correct about your beliefs**.
- You also believe that the teacher believes that you are **correct about his beliefs**.



- The belief hierarchy starting at your choice *Sun* is not generated by any Nash equilibrium.
- In that belief hierarchy, you believe that the teacher is **wrong about your beliefs**.
- But there is **nothing wrong** with this belief hierarchy!



Definition (Correct beliefs)

Type t_i believes that his opponents are **correct about his beliefs** if t_i only assigns positive probability to opponents' types t_j which assign probability 1 to i 's actual type t_i .

Definition (Belief hierarchy generated by a Nash equilibrium)

Consider a type t_i in some epistemic model. We say that t_i 's belief hierarchy is **generated by some Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$ if

- t_i 's belief about the opponents' choices is σ_{-i} ,
- t_i believes that, with probability 1, opponent j has belief σ_{-j} about his opponents' choices,
- t_i believes that, with probability 1, opponent j believes that, with probability 1, opponent k has belief σ_{-k} about his opponents' choices, and so on.

Theorem (Nash equilibrium for two players)

Consider a finite static game with two players. Consider a type t_i in some epistemic model.

*Then, t_i 's belief hierarchy is **induced by a Nash equilibrium**, if and only if,*

*type t_i expresses **common belief in rationality**, believes that j is **correct** about his beliefs, and believes that j believes that i is **correct** about his beliefs.*

- Based on Perea (2007).
- Similar results can be found in Tan and Werlang (1988), Brandenburger and Dekel (1987 / 1989), Aumann and Brandenburger (1995), Polak (1999) and Asheim (2006).

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Proof. Suppose that t_i 's belief hierarchy is induced by some Nash equilibrium (σ_i, σ_j) . Then,

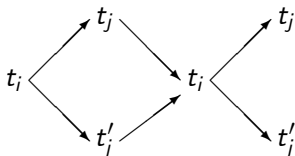
- type t_i believes that j is correct about his beliefs,
- type t_i believes that j believes that i is correct about his beliefs, and
- type t_i expresses common belief in rationality.

Proof continued. Now, suppose that type t_i expresses **common belief in rationality**, believes that j is **correct** about his beliefs, and believes that j believes that i is **correct** about his beliefs.

To show: Type t_i 's belief hierarchy is generated by a Nash equilibrium (σ_i, σ_j) .

Step 1. Type t_i assigns probability 1 to a **single** type t_j for player j .

Suppose that t_i would assign positive probability to two different types t_j and t'_j for player j .



Then, t_j would not believe that i is correct about j 's beliefs.

Contradiction.

Step 2. Type t_i 's complete belief hierarchy is generated by a pair (σ_i, σ_j) , where $\sigma_i \in \Delta(C_i)$ and $\sigma_j \in \Delta(C_j)$.

- From step 1, we know that t_i assigns probability 1 to some type t_j for player j , and t_j assigns probability 1 to t_i .
- Let σ_j be the belief that t_i has about j 's choice, and let σ_i be the belief that t_j has about i 's choice.

$$t_i \xrightarrow{\sigma_j} t_j \xrightarrow{\sigma_i} t_i$$

But then, t_i 's belief hierarchy is generated by (σ_i, σ_j) .

Step 3. Type t_i 's belief hierarchy is generated by some Nash equilibrium (σ_i, σ_j) .

- From step 2, we know that t_i 's belief hierarchy is generated by some pair (σ_i, σ_j) .
- As t_i believes in j 's rationality, we have that $\sigma_j(c_j) > 0$ only if c_j is optimal under σ_i .
- As t_i believes that j believes in i 's rationality, we have that $\sigma_i(c_i) > 0$ only if c_i is optimal under σ_j .
- Hence, (σ_i, σ_j) is a Nash equilibrium. ■

- Hence, in two-player games,

Nash equilibrium = common belief in rationality + **correct beliefs**.

- But the **correct beliefs assumption** is **not** a plausible condition!
- Why should you believe that the opponent is correct about your beliefs?

More than two players

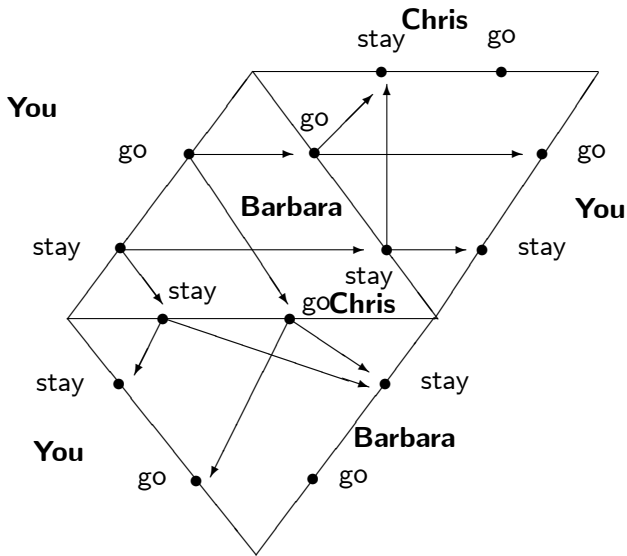
- In a game with **more than two players**,
Nash equilibrium \neq common belief in rationality + **correct beliefs**.
- More conditions are needed in order to arrive at Nash equilibrium!

Consider a Nash equilibrium $(\sigma_1, \sigma_2, \sigma_3)$ in a three-player game. Then,

- player 1's belief about 2's choice is **independent** from 1's belief about 3's choice,
- player 1 holds belief σ_3 about 3's choice, but also believes that 2 holds the **same** belief about 3's choice. So, player 1 believes that player 2 **shares** his belief about player 3.

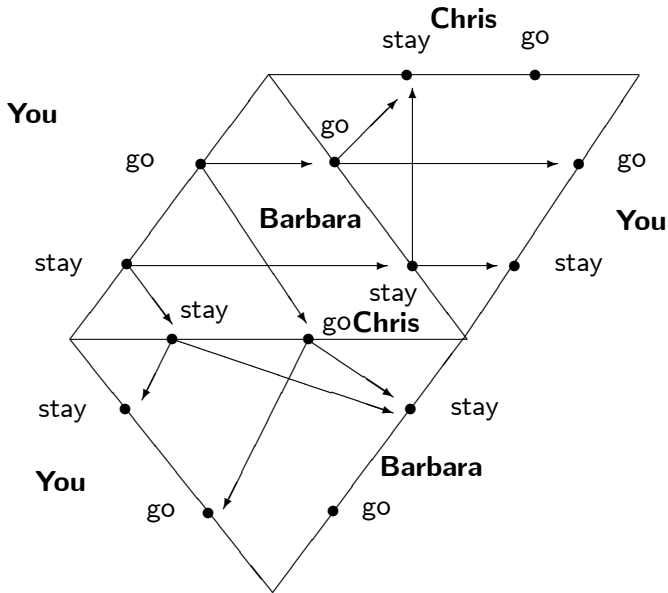
Story

- You have been invited to a party this evening, together with Barbara and Chris. But this evening, your favorite movie *Once upon a time in America*, starring *Robert de Niro*, will be on TV.
- Having a **good time** at the party gives you utility **3**, watching the **movie** gives you utility **2**, whereas having a **bad time** at the party gives you utility **0**. Similarly for Barbara and Chris.
- You will only have a good time at the party if Barbara and Chris both join.
- Barbara and Chris had a fierce discussion yesterday. Barbara will only have a good time at the party if you join, but not Chris.
- Chris will only have a good time at the party if you join, but not Barbara.



Under **common belief in rationality**, you can *go to the party* or *stay at home*.

But in your belief hierarchy starting at *go*, you believe that Barbara has a **different** belief about Chris than you do!



There is only **one** Nash equilibrium: $(stay, stay, stay)$.

Under **Nash equilibrium**, you can only rationally choose to *stay at home*.

Theorem (Nash equilibrium for more than two players)





Consider a game with more than two players. Consider a type t_i in an epistemic model. Then, t_i 's belief hierarchy is **generated by a Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$,






if and only if,

- (1) t_i expresses **common belief in rationality**,
- (2) t_i believes that his opponents are **correct** about his beliefs,
- (3) t_i believes that k **shares** his belief about j 's choice,
- (4) t_i 's belief about j 's choice is **independent** from t_i 's belief about k 's choice,
- (5) t_i believes that all opponents satisfy properties (2), (3) and (4).

- Based on Perea (2007).
- Similar results can be found in Tan and Werlang (1988), Brandenburger and Dekel (1987 / 1989), Aumann and Brandenburger (1995) and Polak (1999).

- The concept of **Nash equilibrium** is based on some very **implausible** epistemic assumptions, beyond common belief in rationality.
- In **classical** game theory, these assumptions remain somewhat **hidden**.
- But in **epistemic** game theory, these assumptions are finally made **explicit**.

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