#### Lexicographic Beliefs Part III: Assumption of Rationality

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#### Introduction

Assumption of Rationality

- Two ways of cautious reasoning have been presented so far:
  - Common Primary Belief in (Caution & Rationality)
  - Common Full Belief in (Caution & Respect of Preferences)
- Respect of preferences imposes restrictions not only on the primary but also on deeper lexicographic levels!
- However, there are other reasonable conditions that could be put on the various lexicographic levels.

Algorithm

#### **Agenda**

Assumption of Rationality

Common Assumption of Rationality

Algorithm

Existence

#### **Agenda**

**Assumption of Rationality** 

Assumption of Rationality

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Existence

#### Story

Assumption of Rationality

- You would like to go to a pub to read your book.
- Barbara is going to a pub as well, but you forgot to ask her to which one.
- The only objective for you is to avoid Barbara, since you would like to read your book in silence.
- Barbara prefers Pub A to Pub B, and Pub B to Pub C.
- Besides, *Barbara* suspects you to have an affair and would thus like to spy on you.
- Spying is only possible from *Pub A* to *Pub C*, or vice versa.
- Barbara derives additional utility of 3 from spying.
- Question: Which pub should you go to?



**Assumption of Rationality** 

# Barbara $A_B \qquad B_B \qquad C_B$ 0,3 1,2 1,4 You $B_y = 1,3 = 0,2$ 1, 1 0, 1

#### 

Under common full belief in (caution & respect of preferences), you go to Pub C:

- As Barbara prefers A<sub>B</sub> to B<sub>B</sub> and you respect her preferences, you must deem her choice A<sub>B</sub> infinitely more
  likely than B<sub>B</sub>.
- Then, you prefer B<sub>v</sub> to A<sub>v</sub>.
- Hence, you believe that Barbara deems your choice  $B_v$  infinitely more likely than  $A_v$ .
- Consequently, you believe that Barbara prefers B<sub>B</sub> to C<sub>B</sub>, and you must deem B<sub>B</sub> infinitely more likely than C<sub>B</sub>.
- But then the unique optimal choice for you is C<sub>v</sub>.
- However, this is not the only plausible way to reason about Barbara!

**Assumption of Rationality** 

#### Barbara $B_{R}$ 1.4 You 0, 2 1, 2 0, 1

An alternative way of reasoning:

- For Barbara, both A<sub>R</sub> and C<sub>R</sub> can be optimal for some cautious lexicographic belief, but B<sub>R</sub> can never be optimal.
- Therefore, you deem Barbara's choice  $A_R$  and  $C_R$  infinitely more likely than  $B_R$ .
- But then, your unique optimal choice is  $B_{\nu}!$

## The Underlying Intuition

■ If player j's choice  $c_j$  is optimal for some cautious lexicographic belief, while his choice  $c'_j$  is not optimal for any cautious lexicographic belief, then player i must deem  $c_j$  infinitely more likely than  $c'_i$ .

Algorithm

- Player *i* is then said to **assume rationality**.
- In other words, player i deems his opponent j's good choices infinitely more likely than j's bad choices.

**Assumption of Rationality** 

- How can the idea of assuming rationality be formalized in an epistemic model?
- **Attempt:** Type  $t_i$  must deem all choice-type pairs  $(c_i, t_i)$ , where  $c_i$ is optimal for  $t_i$  and  $t_i$  is cautious, infinitely more likely than all choice-type pairs  $(c'_i, t'_i)$  that do not have this property.

#### The Attempt Does Not Work!

Assumption of Rationality

#### Barbara $B_R$ $C_B$ 1, 2 1,4 0, 2 1.1 0.1

- **Attempt:** Type  $t_i$  must deem all choice-type pairs  $(c_i, t_i)$ , where  $c_i$  is optimal for  $t_i$  and  $t_i$  is cautious, infinitely more likely than all choice-type pairs  $(c'_i, t'_i)$  that do not have this property.
- Consider the following lexicographic epistemic model:

Types: 
$$T_{you} = \{t_y\}$$
 and  $T_{Barbara} = \{t_B\}$   
Beliefs:  $b_v(t_v) = ((A_B, t_B); (B_B, t_B); (C_B, t_B))$  and  $b_B(t_B) = ((C_v, t_v); (B_v, t_v); (A_v, t_v))$ 

- Your type  $t_{y}$  satisfies the condition, but does not assume rationality in the intended way.
- **Problem:** Choice  $C_R$  can be optimal for Barbara for some cautious type, but your type  $t_v$  does not deem possible any type for Barbara for which C<sub>R</sub> is indeed optimal.
- **Remedy:** it is additionally required that you must deem possible a cautious type for Barbara for which  $C_P$  is optimal!

#### **More Types Are Needed**

			Barbara	
		$A_B$	$B_B$	$C_B$
	$A_y$	0, 3	1, 2	1, 4
You	$B_{y}$	1,3	0, 2	1, 1
	$C_y$	1,6	1, 2	0, 1

**Algorithm** 

Types: 
$$T_{you} = \{t_y\}$$
 and  $T_{Barbara} = \{t_B, t_B'\}$   
Beliefs:  $b_y(t_y) = ((A_B, t_B); (C_B, t_B'); (C_B, t_B); (B_B, t_B); (A_B, t_B'); (B_B, t_B'); (B_B,$ 

- For Barbara choices  $A_B$  and  $C_B$  can be optimal for some cautious type.
- Your type t<sub>y</sub> deems possible the cautious type t<sub>B</sub> for which A<sub>B</sub> is optimal as well as the cautious type t'<sub>B</sub> for which C<sub>B</sub> is optimal.
- Your type t<sub>y</sub> deems all choice-type pairs where the type is cautious and the choice is optimal for the type infinitely more likely than all choice-type pairs that do not have this property.
- Indeed, type t<sub>v</sub> assumes rationality in the intended way!



## **Assumption of Rationality**

#### **Definition**

A cautious type  $t_i$  assumes rationality, whenever

- for every choice  $c_j$  that is optimal for some cautious type,  $t_i$  deems possible a cautious type  $t_i$  for which  $c_i$  is indeed optimal,
- $t_i$  deems all choice-type pairs  $(c_j, t_j)$ , where  $t_j$  is cautious and  $c_j$  optimal for  $t_j$ , infinitely more likely than all choice-type pairs not satisfying this property.

#### Intuition:

A player deems good choices infinitely more likely than bad choices.

#### Remark:

Assumption of rationality can only be defined for cautious types.



Assumption of Rationality

## Assumption and Primary Belief in Rationality

**Observation.** If *Alice* is cautious and assumes *Bob*'s rationality, then she also primarily believes in *Bob*'s rationality.

**Algorithm** 

- Suppose that  $t_{Alice}$  is cautious and assumes Bob's rationality.
- Then,  $t_{Alice}$  considers all choice-type pairs where the choice is optimal for the type infinitely more likely than other choice-type pairs.
- In particular, the support of  $t_{Alice}$ 's primary belief can then only contain choice-type pairs such that the choice is optimal for the type.

## Assumption and Respect of Preferences

Observation. There is no general relationship between assuming rationality and respecting preferences.

			Barbara	
		$A_B$	$B_B$	$C_B$
	$A_y$	0, 3	1, 2	1, 4
You	$B_{v}$	1, 3	0, 2	1, 1
	$C_y$	1,6	1, 2	0, 1

Consider the following lexicographic epistemic model:

Types: 
$$T_{you} = \{t_y\}$$
 and  $T_{Barbara} = \{t_B\}$   
Beliefs:  $b_y(t_y) = ((A_B, t_B); (B_B, t_B); (C_B, t_B))$  and  $b_B(t_B) = ((B_y, t_y); (C_y, t_y); (A_y, t_y))$ 

Your type  $t_v$  respects Barbara's preferences, but does not assume her rationality.

$$\begin{split} & \text{Types: } T_{you} = \{t_y\} \text{ and } T_{Barbara} = \{t_B, t_B'\} \\ & \text{Beliefs: } b_y(t_y) = ((A_B, t_B); (C_B, t_B'); (C_B, t_B); (B_B, t_B); (A_B, t_B'); (B_B, t_B')), \\ & b_B(t_B) = ((B_y, t_y); (C_y, t_y); (A_y, t_y)), \text{ and } b_B(t_B') = ((A_y, t_y); (B_y, t_y); (C_y, t_y)) \end{split}$$

- Your type t<sub>y</sub> assumes Barbara's rationality, but does not respect her preferences.
- Indeed, for  $t_B$  choice  $B_B$  is better than  $C_B$ , yet  $t_y$  deems  $(C_B, t_B)$  infinitely more likely than  $(B_B, t_B)$ .

#### Remark

**Assumption of Rationality** 

It is always possible to satisfy respect of preferences and assumption of rationality.

■ Intuition: A type's lexicographic belief deems optimal choices infinitely more likely than the non-optimal choices, yet orders the non-optimal choices as required by respect of preference.

#### **Agenda**

Assumption of Rationality

■ Common Assumption of Rationality

Algorithm

Existence

# **Assuming (Rationality & Assumption of** Rationality)

#### **Definition**

A cautious type t<sub>i</sub> assumes (rationality & assumption of rationality), whenever

 $\blacksquare$  for every choice  $c_i$  that is optimal for some cautious type that assumes i's rationality, type  $t_i$  deems possible a cautious type  $t_i$ that assumes i's rationality and for which  $c_i$  is indeed optimal;

Algorithm

• type  $t_i$  deems all choice-type pairs  $(c_i, t_i)$ , where  $t_i$  is cautious, assumes i's rationality, and  $c_i$  is optimal for  $t_i$ , infinitely more likely than all choice-type pairs not satisfying this property.

## Common Assumption of Rationality

#### Definition

Assumption of Rationality

- A cautious type t<sub>i</sub> expresses 1-fold assumption of rationality, whenever t<sub>i</sub> assumes rationality.
- For all k > 2, a cautious type  $t_i$  expresses k-fold assumption of rationality, whenever
  - for every choice  $c_i$  that is optimal for some cautious type that expresses up to (k-1)-fold assumption of rationality, type  $t_i$  deems possible a cautious type  $t_i$  that expresses up to (k-1)-fold assumption of rationality and for which  $c_i$  is indeed optimal;

Algorithm

- type  $t_i$  deems all choice-type pairs  $(c_i, t_i)$  where  $t_i$  is cautious, expresses up to (k-1)-fold assumption of rationality, and  $c_i$  is optimal for  $t_i$ , infinitely more likely than all choice-type pairs not satisfying this property.
- A cautious type t<sub>i</sub> expresses common assumption of rationality, whenever t<sub>i</sub> expresses k-fold assumption of rationality for all k > 1.



#### Story

**Assumption of Rationality** 

- You would like to go to a pub to read your book.
- Barbara is going to a pub as well, but you forgot to ask her to which one
- The only objective for you is to avoid Barbara, since you would like to read your book in silence.
- Barbara prefers Pub A to Pub B, and Pub B to Pub C.
- Besides, *Barbara* suspects you to have an affair and would thus like to spy on you.
- Spying is only possible from *Pub A* to *Pub C*, or vice versa.
- Barbara derives additional utility of 3 from spying.
- Question: Which pub should you go to?



**Assumption of Rationality** 

# Barbara $A_B \qquad B_B \qquad C_B$ 0,3 1,2 1,4 You $B_y \mid 1,3 \mid 0,2 \mid$ 1, 1 0, 1

			Barbara	
		$A_B$	$B_B$	$C_B$
	$A_y$	0, 3	1, 2	1,4
You	$B_{y}$	1, 3	0, 2	1, 1
	$C_{y}$	1,6	1, 2	0, 1

Types: 
$$T_{you} = \{t_y\}$$
 and  $T_{Barbara} = \{t_B, t_B'\}$   
Beliefs:  $b_y(t_y) = ((A_B, t_B); (C_B, t_B'); (C_B, t_B); (B_B, t_B); (A_B, t_B'); (B_B, t_B'),$   
 $b_B(t_B) = ((B_y, t_y); (C_y, t_y); (A_y, t_y)),$  and  $b_B(t_B') = ((A_y, t_y); (B_y, t_y); (C_y, t_y))$ 

- Your type t<sub>v</sub> assumes Barbara's rationality.
- Barbara's type t<sub>B</sub> does not assume your rationality: although your choices A<sub>y</sub> and C<sub>y</sub> are optimal for some cautious belief, t<sub>B</sub> does not deem possible types for you for which A<sub>y</sub> and C<sub>y</sub> are optimal. (analogous for type t'<sub>D</sub>)
- Thus, type  $t_v$  only deems possible types for Barbara that do not assume rationality.
- $\blacksquare$  However, Barbara's choice  $A_B$  is optimal for some type that is cautious and assumes your rationality.



		Barbara		
		$A_B$	$B_B$	$C_B$
	$A_y$	0, 3	1, 2	1, 4
You	$B_{y}$	1, 3	0, 2	1, 1
	$C_{y}$	1,6	1, 2	0, 1

Types: 
$$T_{you} = \{ f_y^A, t_y^B, t_y^C \}$$
 and  $T_{Barbara} = \{ t_B^A, t_B^C \}$  Beliefs for you:  $b_y(t_y^A) = ((C_B, t_B^C); (B_B, t_B^C); (A_B, t_B^A); \ldots), b_y(t_y^B) = ((A_B, t_B^A); (C_B, t_B^B); (B_B, t_B^A); \ldots),$  and  $b_y(t_y^C) = ((A_B, t_B^A); (B_B, t_B^A); (C_B, t_B^C); \ldots)$  Beliefs for Barbara:  $b_B(t_B^A) = ((B_y, t_y^B); (C_y, t_y^C); (A_y, t_y^A); \ldots)$  and  $b_B(t_B^C) = ((A_y, t_y^A); (B_y, t_B^A); (C_y, t_y^C); \ldots)$ 

- lacksquare Type  $t_B^A$  does assume your rationality, and Barbara's choice  $A_B$  is optimal for  $t_B^A$ .
- $\blacksquare$  Thus, Barbara's choice  $A_B$  is optimal for some cautious type that assumes your rationality.
- Note that type t<sub>R</sub><sup>C</sup> also assumes your rationality.
- Observe that your type t<sup>B</sup><sub>y</sub> assumes Barbara's rationality, but your types t<sup>A</sup><sub>y</sub> and t<sup>C</sup><sub>y</sub> do not assume her rationality.



		Barbara		
		$A_B$	$B_B$	$C_B$
	$A_{v}$	0, 3	1, 2	1, 4
You	$\vec{B_y}$	1, 3	0, 2	1, 1
	$C_{y}$	1,6	1, 2	0, 1

Types: 
$$T_{you} = \{t_y^A, t_y^B, t_y^C\}$$
 and  $T_{Barbara} = \{t_B^A, t_B^C\}$   
Beliefs for you:  $b_y(t_y^A) = ((C_B, t_B^C); (B_B, t_B^C); (A_B, t_B^A); \ldots), b_y(t_y^B) = ((A_B, t_B^A); (C_B, t_B^B); (B_B, t_B^A); \ldots),$  and  $b_y(t_y^C) = ((A_B, t_B^A); (B_B, t_B^A); (C_B, t_B^C); \ldots)$   
Beliefs for Barbara:  $b_B(t_B^A) = ((B_y, t_y^B); (C_y, t_y^C); (A_y, t_y^A); \ldots)$  and  $b_B(t_B^C) = ((A_y, t_a^A); (B_y, t_b^C); (C_y, t_y^C); \ldots)$ 

- It is now shown that type  $t_{v}^{B}$  expresses common assumption of rationality.
- Type  $t_v^B$  expresses 1-fold assumption of rationality:
  - Only Barbara's choices A<sub>B</sub> and C<sub>B</sub> can be optimal for a cautious belief: type t<sup>B</sup><sub>y</sub> deems possible cautious types t<sup>B</sup><sub>A</sub> and t<sup>C</sup><sub>R</sub> for which A<sub>B</sub> and C<sub>B</sub>, respectively, are optimal.
  - Type  $t_v^B$  deems  $(A_B, t_R^A)$  and  $(C_B, t_R^C)$  infinitely more likely than the rest.
- Note that only choice B<sub>v</sub> can be optimal for you, if you express 1-fold assumption of rationality.



# Barbara

Types: 
$$T_{you} = \{t_y^A, t_y^B, t_y^C\}$$
 and  $T_{Barbara} = \{t_B^A, t_B^C\}$   
Beliefs for you:  $b_y(t_y^A) = ((C_B, t_B^C); (B_B, t_B^C); (A_B, t_B^A); \ldots), b_y(t_y^B) = ((A_B, t_B^A); (C_B, t_B^B); (B_B, t_B^A); \ldots),$  and  $b_y(t_y^C) = ((A_B, t_B^A); (B_B, t_B^A); (C_B, t_B^C); \ldots)$   
Beliefs for Barbara:  $b_B(t_B^A) = ((B_y, t_y^B); (C_y, t_y^C); (A_y, t_y^A); \ldots)$  and  $b_B(t_B^C) = ((A_y, t_y^A); (B_y, t_y^B); (C_y, t_y^C); \ldots)$ 

- Type  $t_v^B$  expresses 2-fold assumption of rationality:
  - Barbara's types  $t_R^A$  and  $t_R^C$  express 1-fold assumption of rationality
  - Thus, Barbara's choices A<sub>R</sub> and C<sub>R</sub> are optimal for cautious types that express 1-fold assumption of rationality.
  - Type  $t_{\nu}^{B}$  deems possible these types  $t_{R}^{A}$  and  $t_{R}^{C}$ .
  - Type  $t_v^B$  deems  $(A_B, t_B^A)$  and  $(C_B, t_B^C)$  infinitely more likely than the rest.



		Barbara		
		$A_B$	$B_B$	$C_B$
	$A_{y}$	0, 3	1, 2	1, 4
You	$B_{y}$	1, 3	0, 2	1, 1
	$C_{y}$	1,6	1, 2	0, 1

Algorithm

Types: 
$$T_{you} = \{t_y^A, t_y^B, t_y^C\}$$
 and  $T_{Barbara} = \{t_B^A, t_B^C\}$   
Beliefs for you:  $b_y(t_y^A) = ((C_B, t_B^C); (B_B, t_B^C); (A_B, t_B^A); \ldots), b_y(t_y^B) = ((A_B, t_B^A); (C_B, t_B^B); (B_B, t_B^A); \ldots),$  and  $b_y(t_y^C) = ((A_B, t_B^A); (B_B, t_B^A); (C_B, t_B^C); \ldots)$ 

Beliefs for Barbara: 
$$b_B(t_B^A) = ((B_y, t_y^B); (C_y, t_y^C); (A_y, t_y^A); \ldots)$$
 and  $b_B(t_B^C) = ((A_y, t_y^A); (B_y, t_y^B); (C_y, t_y^C); \ldots)$ 

- Note that in order to express 2-fold assumption of rationality Barbara must deem your choice  $B_{\nu}$  infinitely more likely than your other choices.
- Barbara's type t<sup>A</sup><sub>R</sub> expresses 2-fold assumption of rationality:
  - Only your choice B<sub>v</sub> is optimal for a cautious type that expresses 1-fold assumption of rationality.
  - Type  $t_R^A$  deems possible your type  $t_v^B$  that is cautious, expresses 1-fold assumption of rationality, and for which your choice  $B_{\nu}$  is optimal.
  - Type  $t_R^A$  deems  $(B_v, t_v^B)$  infinitely more likely than the rest.



		Barbara		
		$A_B$	$B_B$	$C_B$
	$A_{y}$	0, 3	1, 2	1, 4
You	$B_{y}$	1, 3	0, 2	1, 1
	$C_{y}$	1,6	1, 2	0, 1

Types: 
$$T_{yout} = \{f_y^A, f_y^B, f_y^C\}$$
 and  $T_{Barbara} = \{t_B^A, t_B^C\}$   
Beliefs for you:  $b_y(t_y^A) = ((C_B, t_B^C); (B_B, t_B^C); (A_B, t_B^A); \ldots), b_y(t_y^B) = ((A_B, t_B^A); (C_B, t_B^B); (B_B, t_B^A); \ldots),$  and  $b_y(t_y^C) = ((A_B, t_B^A); (B_B, t_B^A); (C_B, t_B^C); \ldots)$   
Beliefs for Barbara:  $b_B(t_B^A) = ((B_y, t_y^B); (C_y, t_y^C); (A_y, t_y^A); \ldots)$  and  $b_B(t_B^C) = ((A_y, t_y^A); (B_y, t_y^C); (C_y, t_y^C); \ldots)$ 

- Type  $t_v^B$  expresses 3-fold assumption of rationality:
  - Barbara can only rationally make choice  $A_B$  under 1-fold and 2-fold assumption of rationality.
  - Type t<sup>B</sup><sub>y</sub> deems possible Barbara's type t<sup>A</sup><sub>B</sub> that is cautious, expresses up to 2-fold assumption of rationality, and for which A<sub>B</sub> is optimal.
  - Type  $t_v^B$  deems  $(A_B, t_B^A)$  infinitely more likely than the rest.
- By continuing in this fashion, it can be concluded that your type  $t_p^B$  expresses k-fold assumption of rationality for every  $k \ge 1$ : hence,  $t_p^B$  entertains common assumption of rationality.
- Consequently, you can rationally and cautiously only go to Pub B.



#### Agenda

**Assumption of Rationality** 

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Common Assumption of Rationality

Algorithm

Existence

## Assumption of Rationality

#### **Definition**

A cautious type  $t_i$  assumes rationality, whenever

 $\blacksquare$  for every choice  $c_i$  that is optimal for some cautious type,  $t_i$ deems possible a cautious type  $t_i$  for which  $c_i$  is indeed optimal,

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 $\blacksquare$   $t_i$  deems all choice-type pairs  $(c_i, t_i)$ , where  $t_i$  is cautious and  $c_i$ optimal for  $t_i$ , infinitely more likely than all choice-type pairs not satisfying this property.

## Common Assumption of Rationality

#### Definition

- A cautious type t<sub>i</sub> expresses 1-fold assumption of rationality, whenever t<sub>i</sub> assumes rationality.
- For all k > 2, a cautious type  $t_i$  expresses k-fold assumption of rationality, whenever
  - for every choice  $c_i$  that is optimal for some cautious type that expresses up to (k-1)-fold assumption of rationality, type  $t_i$  deems possible a cautious type  $t_i$  that expresses up to (k-1)-fold assumption of rationality and for which  $c_i$  is indeed optimal;
  - type  $t_i$  deems all choice-type pairs  $(c_i, t_i)$  where  $t_i$  is cautious, expresses up to (k-1)-fold assumption of rationality, and  $c_i$  is optimal for  $t_i$ , infinitely more likely than all choice-type pairs not satisfying this property.
- A cautious type  $t_i$  expresses **common assumption of rationality**, whenever  $t_i$  expresses k-fold assumption of rationality for all k > 1.



**Step 1.** 1-fold assumption of rationality: What choices can *i* rationally and cautiously make when assuming rationality?

- First, note that i does not choose by Generalized Pearce's Lemma a weakly dominated choice due to caution.
- If i assumes j's rationality, then i deems all choices that are optimal for some cautious belief infinitely more likely than all choices that are not optimal for any cautious belief.
- Again by Generalized Pearce's Lemma optimal choices under caution are equivalent with non-weakly-dominated choices.
- Hence, if i assumes j's rationality, then i deems all non-weakly-dominated choices of j infinitely more likely than all weakly dominated choices of j.
- Let  $C^1_j$  be the set of non-weakly-dominated choices for j: Then, i deems all choices inside  $C^1_j$  infinitely more likely than all choices outside  $C^1_j$
- Let  $b_i^{lex} = (b_i^1; b_i^2 \dots; b_i^K)$  be i's lexicographic belief.
- Then, there exists some level L < K such that
  - 1 the beliefs  $b_i^1, \ldots, b_i^L$  only assign positive probability to choices in  $C_i^1$
  - 2 all choices in  $C_i^1$  receive positive probability in some belief from  $b_i^1, \ldots, b_i^L$
- lacksquare Consequently,  $(b_i^1;\ldots;b_i^L)$  forms a cautious lexicographic belief on  $C_i^1$ .
- Moreover, every choice  $c_i$  which is optimal under  $b_i^{lex}$  must also be optimal under the truncated cautious belief  $(b_i^1; \dots; b_i^L)$  on  $C_i^1$ , i.e. must not be weakly dominated on  $C_i^1$ !

**Conclusion:** If *i* is cautious and assumes *i*'s rationality, then every optimal choice  $c_i$ 

**Algorithm** 

- must not be weakly dominated in the original game
- must not be weakly dominated in the reduced game, obtained after 1 round of weak dominance

i.e. every optimal choice  $c_i$  survives 2 rounds of weak dominance!

Assumption of Rationality

**Step 2.** up to 2-fold assumption of rationality: What choices can *i* rationally and cautiously make under up to 2-fold assumption of rationality?

- If  $c_j$  is optimal for some cautious belief  $b_j^{lex}$  that assumes is rationality, while  $c_j'$  is not, then i deems  $c_j$  infinitely more likely than  $c_i'$ .
- Let C<sup>2</sup><sub>j</sub> be the set of j's choices that are optimal for some cautious belief that assumes i's rationality: Then, i deems all choices inside C<sup>2</sup><sub>i</sub> infinitely more likely than all choices outside C<sup>2</sup><sub>i</sub>
- Then, by Generalized Pearce's Lemma, every optimal choice for i must not be weakly dominated on  $C_j^2$ .
- By Step 1  $C_i^2$  contains precisely those choices that survive 2 rounds of weak dominance.
- Therefore, every optimal choice for i must not be weakly dominated within the reduced game obtained after 2 rounds of weak dominance, i.e. must survive 3 rounds of weak dominance.

**Assumption of Rationality** 

**In general:** If *i* is cautious and expresses up to k-fold assumption of rationality, then every optimal choice for *i* must survive (k+1) rounds of weak dominance.

#### **Algorithm**

**Assumption of Rationality** 

#### **Iterated Weak Dominance**

- Step 1. Within the original game, eliminate all choices that are weakly dominated.
- **Step 2.** Within the reduced game obtained after step 1, eliminate all choices that are weakly dominated.
- etc, until no further choices can be eliminated.

#### Algorithmic Characterization

#### Theorem

For all  $k \geq 1$ , the choices that can rationally be made by a cautious type that expresses up to k-fold assumption of rationality are exactly those choices that survive the first k+1 rounds of Iterated Weak Dominance.

**Algorithm** 

#### Corollary

The choices that can rationally be made by a cautious type that expresses common assumption of rationality are exactly those choices that survive Iterated Weak Dominance.



## Properties of the Algorithm

- Iterated Weak Dominance stops after finitely many rounds.
- Iterated Weak Dominance always yields a non-empty set of choices for both players.
- The order and speed of elimination crucially matter for the eventual output of the algorithm!

### Story

**Assumption of Rationality** 

- You would like to go to a pub to read your book.
- Barbara is going to a pub as well, but you forgot to ask her to which one
- The only objective for you is to avoid Barbara, since you would like to read your book in silence.
- Barbara prefers Pub A to Pub B, and Pub B to Pub C.
- Besides, *Barbara* suspects you to have an affair and would thus like to spy on you.
- Spying is only possible from *Pub A* to *Pub C*, or vice versa.
- Barbara derives additional utility of 3 from spying.
- Question: Which pub should you go to?



**Assumption of Rationality** 

# 

You

# **Example: Spy Game**

### Barbara

	$A_B$	$B_B$	$C_B$
$A_y$	0, 3	1, 2	1, 4
$B_y$	1,3	0, 2	1, 1
$C_{y}$	1,6	1, 2	0, 1

First Order of Elimination

Step 1. Eliminate  $B_B$ 

**Assumption of Rationality** 

#### Barbara $A_B$ $C_{R}$ 0, 31,4 You 1,3 1, 1 $C_{y}$ 1,6 0, 1

First Order of Elimination

Step 2. Only eliminate  $A_v$ 

### Barbara $A_B$ $C_B$ $B_{\nu}$ 1, 1 1,6 0, 1

First Order of Elimination

Step 3. Eliminate  $C_B$ 

Assumption of Rationality

### Barbara $A_B$

1.3 1,6

### First Order of Elimination

 $B_{y}$  and  $C_{y}$  survive for you!

### Barbara

		$A_B$	$B_B$	$C_B$
You	$A_y$	0, 3	1, 2	1, 4
	$B_y$	1,3	0, 2	1, 1
	$C_{y}$	1,6	1, 2	0, 1

Second Order of Elimination

Step 1. Eliminate  $B_B$ 

**Assumption of Rationality** 

#### Barbara $A_B$ $C_{R}$ 0, 31,4 You 1,3 1, 1 $C_{y}$ 1,6 0, 1

Second Order of Elimination

Step 2. Eliminate  $A_v$  and  $C_v$ 

Assumption of Rationality



Second Order of Elimination

Step 3. Eliminate  $C_R$ 

Assumption of Rationality



Second Order of Flimination

Only  $B_v$  survives for you!

Algorithm

## **Agenda**

Assumption of Rationality

Cautious Reasoning

Algorithm

Existence

## **Existence**

- There is no easy iterative procedure delivering a type that expresses common assumption of rationality.
- Since the non-emptyness of the algorithm ensures the existence of a choice surviving it which in turn can be made under common assumption of rationality by the preceding theorem, it is always possible to construct an epistemic model containing a type that expresses common assumption of rationality!

Algorithm

### **Theorem**

Let  $\Gamma$  be some finite two player game. Then, there exists a lexicographic epistemic model which contains a type  $t_i$  that expresses common assumption of rationality.



### Story

**Assumption of Rationality** 

- Barbara and you are the only ones to take an exam.
- Both must choose a seat.
- If both choose the same seat, then with probability 0.5 you get the seat you want, and with probability 0.5 you get the one horizontally next to it.

Algorithm

- In order to pass the exam *you* must be able copy from *Barbara*, and the same applies to her.
- A person can only copy from the other person if seated horizontally next or diagonally behind the latter.



Algorithm

## **Example: Take a Seat**

### Story (continued)

**Assumption of Rationality** 

■ The probabilities of successful copying for the respective seats are given in percentages:

$$a = 0, b = 10, c = d = 20, e = f = 45, g = h = 95$$

- The objective is to maximize the expected percentage of successful copying.
- Question: What seats can you rationally and cautiously choose under common assumption of rationality?

Algorithm

## **Example: Take a Seat**

		<i>Barbara</i>							
		$a_B$	$b_B$	$c_B$	$d_B$	$e_B$	$f_B$	$g_B$	$h_B$
	$a_Y$	5, 5	<mark>0</mark> , 10	<mark>0</mark> , 0	<mark>0</mark> , 20	<mark>0</mark> , 0	<mark>0</mark> , 0	<mark>0</mark> , 0	0, 0
	$b_Y$	10, 0	5, 5	0, 20	0, 0	0, 0	0, 0	0, 0	0,0
	$c_Y$	0, 0	20, 0	20, 20	20, 20	0, 0	0, 45	0, 0	0, 0
эu	$d_Y$	20, 0	0, 0	20, 20	20, 20	0, 45	0, 0	0, 0	0,0
	$e_Y$	0, 0	0, 0	0, 0	45, 0	45, 45	45, 45	0, 0	0, 95
	$f_Y$	0, 0	0, 0	45, 0	<mark>0</mark> , 0	45, 45	45, 45	0, 95	0, 0
	$g_Y$	0, 0	0, 0	0, 0	0, 0	0, 0	95, 0	95, 95	95, 95
	$h_Y$	0, 0	0, 0	0, 0	0, 0	95, 0	0, 0	95, 95	95, 95

		Barbara							
		$a_B$	$b_B$	$c_B$	$d_B$	$e_B$	$f_B$	$g_B$	$h_B$
	$a_Y$	5, 5	<mark>0</mark> , 10	<mark>0</mark> , 0	<mark>0</mark> , 20	<mark>0</mark> , 0	<mark>0</mark> , 0	<mark>0</mark> , 0	<mark>0</mark> , 0
	$b_Y$	10, 0	5, 5	0, 20	0, 0	0, 0	0, 0	0, 0	0, 0
	$c_Y$	0, 0	20, 0	20, 20	20, 20	0, 0	0, 45	0, 0	<mark>0</mark> , 0
You	$d_Y$	20, 0	0, 0	20, 20	20, 20	0, 45	0, 0	0, 0	0, 0
100	$e_Y$	0, 0	0, 0	0, 0	45, 0	45, 45	45, 45	0, 0	0, 95
	$f_Y$	0, 0	0, 0	45, 0	0, 0	45, 45	45, 45	0, 95	0, 0
	$g_Y$	0, 0	0, 0	0, 0	0, 0	0, 0	95, 0	95, 95	95, 95
	$h_Y$	0, 0	0, 0	0, 0	0, 0	95, 0	0, 0	95, 95	95, 95

Algorithm

### Round 1.

- In the full game  $a_Y$  and  $b_Y$  are weakly dominated by  $\frac{1}{2}c_Y + \frac{1}{2}d_Y$ .
- Eliminate  $a_Y$  and  $b_Y$ , as well as  $a_B$  and  $b_B$  by symmetry.



		Barbara						
		$c_B$	$d_B$	$e_B$	$f_B$	$g_B$	$h_B$	
	$c_Y$	20, 20	20, 20	0, 0	<mark>0</mark> , 45	0, 0	0, 0	
	$d_Y$	20, 20	20, 20	0, 45	0, 0	0, 0	0, 0	
You	$e_Y$	0, 0	45, 0	45, 45	45, 45	0, 0	0, 95	
100	$f_Y$	45, 0	<b>0</b> , 0	45, 45	45, 45	<mark>0</mark> , 95	0, 0	
	$g_Y$	0, 0	0, 0	0, 0	95, 0	95, 95	95, 95	
	$h_Y$	0, 0	0, 0	95, 0	0, 0	95, 95	95, 95	

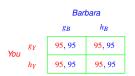
#### Round 2.

- In the reduced game  $c_Y$  and  $d_Y$  are weakly dominated by  $\frac{1}{2}e_Y + \frac{1}{2}f_Y$ .
- Eliminate  $c_Y$  and  $d_Y$ , as well as  $c_R$  and  $d_R$  by symmetry.

		Barbara					
		$e_B$	$f_B$	$g_B$	$h_B$		
You	$e_Y$	45, 45	45, 45	0, 0	0, 95		
	$f_Y$	45, 45	45, 45	0, 95	0, 0		
	$g_Y$	0, 0	95, 0	95, 95	95, 95		
	$h_Y$	95, 0	0, 0	95, 95	95, 95		

#### Round 3.

- In the reduced game  $e_Y$  and  $f_Y$  are weakly dominated by  $\frac{1}{2}g_Y + \frac{1}{2}h_Y$ .
- Eliminate  $e_Y$  and  $f_Y$ , as well as  $e_B$  and  $f_B$  by symmetry.



Algorithm

#### Round 4.

**Assumption of Rationality** 

- No more choices can be eliminated.
- You can rationally and cautiously choose seats g and h under common assumption of rationality.

Intuition: Why does common assumption of rationality lead to a different conclusion as common full belief in (caution & respect of preferences)?

### First step of reasoning

- Not that both choices a and b are irrational, yet b is better than a.
- Under common assumption of rationality it is thus not distinguished between a and b, however under common full belief in (caution & respect of preferences) it is.

### Second step of reasoning

- If you believe Barbara to reason in line with the first step, then c and d can no longer be optimal, yet c is better than d.
- Under common assumption of rationality it is not distinguished between c and d, however under common full belief in (caution & respect of preferences) it is.

#### Third step of reasoning

- If you believe Barbara to reason in line with the first and the second step, then e and f can no longer be optimal, yet f is better than e.
- Under common assumption of rationality it is not distinguished between *e* and *f*, however under common full belief in (caution & respect of preferences) it is.

### Fourth step of reasoning

- If you believe Barbara to reason in line with the first, the second and the fourth step, then g and h can no longer be optimal, yet g is better than h.
- Under common assumption of rationality *g* and *h* are both optimal, while under common full belief in (caution & respect of preferences) only *g* remains optimal.



# Thank you!

**Assumption of Rationality**