

# Incomplete information games

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# Common knowledge of the game structure

- So far we have assumed that *the structure of the game is common knowledge*.
- Recall that the game structure is described by  $(C_a, C_b, u_a, u_b)$ .
- Thus, CK of the game structure means that
  - $(K_1)$  every player knows that the game  $(C_a, C_b, u_a, u_b)$  is played.
  - $(K_2)$  every player knows that  $(K_1)$  holds.
  - $(K_3)$  every player knows that  $(K_2)$  holds.
  - $\vdots$     $\vdots$     $\vdots$     $\vdots$     $\vdots$
- Now, we will partially relax this assumption. We will study games where
  - the choice sets  $(C_a, C_b)$  are CK
  - the preferences/utility functions  $(u_a, u_b)$  are not CK

# Incomplete information vs. strategic uncertainty

- There are two types of uncertainty:
  - **Incomplete information:** uncertainty about the preferences
  - **Strategic uncertainty/imperfect information:** uncertainty about the opponent's choices
- Strategic uncertainty always described by subjective beliefs
- Incomplete information may be described either by subjective or by objective beliefs (depending on the source of uncertainty).

# An auction example

## Example (First-price auction)

Let Ann and Bob be the two bidders in a first-price auction for a bike. Each of the bidders has a *private value*, which is the highest willingness to pay. Then, Ann's utility function depends on her private value,  $v_a$ :

$$u_a(c_a, c_b | v_a) = \begin{cases} v_a - c_a & \text{if } c_a > c_b, \\ (v_a - c_a)/2 & \text{if } c_a = c_b, \\ 0 & \text{if } c_a < c_b. \end{cases}$$

**Crucial difference:** Her private value, and therefore her utility function *may or may not be known to Bob*.

# Ann's utility functions in the auction

- Suppose that Bob is uncertain about Ann's private value.
- Still, somehow he knows that her private value is either 2 or 4.
- This means that Bob does not know if Ann's utility function is

$$u_a(c_a, c_b | v_a = 2) = \begin{cases} 2 - c_a & \text{if } c_a > c_b, \\ (2 - c_a)/2 & \text{if } c_a = c_b, \\ 0 & \text{if } c_a < c_b. \end{cases}$$

OR

$$u_a(c_a, c_b | v_a = 4) = \begin{cases} 4 - c_a & \text{if } c_a > c_b, \\ (4 - c_a)/2 & \text{if } c_a = c_b, \\ 0 & \text{if } c_a < c_b. \end{cases}$$

- Thus, Bob is uncertain about which utility function from

$$\mathcal{U}_a = \{u_a(\cdot | v_a) \mid v_a \in \mathbb{R}\}$$

is the actual one.

- Each of them corresponds to a different game.

# Modelling incomplete information games

- We begin with the set of utility functions  $\mathcal{U} = \mathcal{U}_a \times \mathcal{U}_b$ .
- The players (may) have uncertainty about  $\mathcal{U}$ .
- We introduce Bob's **belief hierarchy about the utility functions**:
  - Bob's belief about  $\mathcal{U}$
  - Bob's belief about Ann's beliefs about  $\mathcal{U}$
  - Bob's belief about Ann's beliefs about his beliefs about  $\mathcal{U}$
- We can model interactive uncertainty about  $\mathcal{U}$ .
- Uncertainty can be either objective or subjective. **What does this mean? Can we think of examples.**
- We allow for uncertainty about his own utility function. **How?**
- Henceforth we will mostly focus on cases where players know their own utility function.

# Harsanyi's model of incomplete information games

- Bob's belief hierarchies can be modelled with a type space:
  - A (finite) set of types  $\Theta_b$
  - A belief function  $\lambda_b : \Theta_b \rightarrow \Delta(\mathcal{U} \times \Theta_a)$
- These types represent belief hierarchies about utility functions, *not about choices*.
- So they differ conceptually from belief types.

# Harsanyi's model of incomplete information games

- Each  $\Theta_a$ -type can be thought as a different self of the same player (different “player”).
- So we obtain a new larger game, where the set of players is not  $\{a, b\}$  anymore, but rather  $\Theta_a \cup \Theta_b$ .
- For each player  $\theta_b \in \Theta_b$  we have
  - a set of relevant opponents from  $\Theta_a$ . **Which ones?**
  - a utility function  $u_b(\cdot|\theta_b)$ .
- **Remark:** Bob knowing his own utility function does not mean that  $u_b(\cdot|\theta_b)$  is the same for every  $\theta_b$ . It rather means that

$$\lambda_b(\theta_b) \left( \mathcal{U}_a \times \{u_b(\cdot|\theta_b)\} \times \Theta_a \right) = 1.$$



# Auction example

- Ann knows her value ( $v_a = 2$  or  $v_a = 4$ ) and Bob's ( $v_b = 3$ ).
- Bob knows his own value, but not Ann's (equal prob).
- We take the types  $\Theta_a = \{\theta_a^2, \theta_a^4\}$  and  $\Theta_b = \{\theta_b^3\}$  with

$$\lambda_a(\theta_a^2)(\{u_a^2, u_b^3\} \times \{\theta_b^3\}) = 1$$

$$\lambda_a(\theta_a^4)(\{u_a^4, u_b^3\} \times \{\theta_b^3\}) = 1$$

$$\lambda_b(\theta_b^3)(\{u_a^2, u_b^3\} \times \{\theta_a^2\}) = \lambda_b(\theta_b^3)(\{u_a^4, u_b^3\} \times \{\theta_a^4\}) = 1$$

where  $u_i^k := u_i(\cdot | \theta_i^k)$ .

- What if Ann did not know Bob's private value?

# Auction example

- What is the functional form of  $u_b^3$ ?
- Bob does not know if he plays against  $\theta_a^2$  or  $\theta_a^4$ .
- The choices of the two types need not be the same.
- Hence,  $u_b^3 : C_a \times C_a \times C_b \rightarrow \mathbb{R}$  is given by

$$u_b(c_a^2, c_a^4, c_b | \theta_b^3) = \begin{cases} 3 - c_b & \text{if } c_b > c_a^2 \text{ and } c_b > c_a^4, \\ \frac{3}{4}(3 - c_b) & \text{if } c_b > c_a^2 \text{ and } c_b = c_a^4, \\ \frac{1}{2}(3 - c_b) & \text{if } c_b > c_a^2 \text{ and } c_b < c_a^4, \\ \frac{3}{4}(3 - c_b) & \text{if } c_b = c_a^2 \text{ and } c_b > c_a^4, \\ \frac{1}{2}(3 - c_b) & \text{if } c_b = c_a^2 \text{ and } c_b = c_a^4, \\ \frac{1}{4}(3 - c_b) & \text{if } c_b = c_a^2 \text{ and } c_b < c_a^4, \\ \frac{1}{2}(3 - c_b) & \text{if } c_b < c_a^2 \text{ and } c_b > c_a^4, \\ \frac{1}{4}(3 - c_b) & \text{if } c_b < c_a^2 \text{ and } c_b = c_a^4, \\ 0 & \text{if } c_b < c_a^2 \text{ and } c_b < c_a^4 \end{cases}$$

How did we get this?

- Uncertainty due to incomplete information.
- Draw the incomplete information game if  $C_i = \{1, 2, 3, 4\}$ .

# Complete information games

- Complete information means that  $(u_a, u_b)$  are CK.
- This is a special case within Harsanyi's framework.
- Each player has only one type which is certain about its utility function.
  - $\Theta_a = \{\theta_a\}$  and  $\Theta_b = \{\theta_b\}$
  - $\lambda_i(\theta_i)(\{u_i, u_j\} \times \{\theta_j\}) = 1$
- How does our auction example become when it is CK that  $v_a = 3$  and  $v_b = 2$ ?

# Solution concepts for incomplete information games

- We will look at some standard solution concepts for games with incomplete information.
- **Interim correlated rationalizability:** the analogue of RCBR.
- **Bayesian equilibrium:** the analogue of NE.
- The underlying idea is quite simple: roughly, we apply the complete-information counterparts to the extended game.
- To do this, we first need to augment the incomplete information game with beliefs that describe strategic uncertainty (on top of the uncertainty about the utility functions).

# Epistemic model

- Bob does not know if he plays against  $\theta_a^2$  or  $\theta_a^4$ .
- The choices of the two types need not be the same.
- So he forms beliefs about the choices of Ann separately for  $\theta_a^2$  and  $\theta_a^4$ .
- In general, our epistemic model consists of:
  - a finite set of types  $T_{\theta_i}$  for each  $\theta_i \in \Theta_i$
  - a belief mapping  $b_{\theta_i} : T_{\theta_i} \rightarrow \Delta\left(\times_{\theta_j \in \Theta_j} (C_{\theta_j} \times T_{\theta_j})\right)$
- Of course the only relevant  $\theta_j$ 's are those that receive positive probability by  $\lambda_i(\theta_j)$ . **Why?**

# Expected utility

- Suppose that  $T_{\theta_a^2} = \{t_a^2, \tilde{t}_a^2\}$ ,  $T_{\theta_a^4} = \{t_a^4\}$  and  $T_{\theta_b^3} = \{t_b^3\}$ .
- Bob's subjective beliefs are such that

$$b_{\theta_b}(t_b^3) = \left( \frac{1}{4} \otimes ((1, t_a^2), (2, t_a^4)) ; \frac{1}{4} \otimes ((2, t_a^2), (3, t_a^4)) ; \frac{1}{2} \otimes ((2, \tilde{t}_a^2), (4, t_a^4)) \right)$$

How should we read the previous expression?

- Then,  $t_b^3$ 's expected utility from choosing  $c_b = 2$  becomes

$$U_b(2, t_b^3) = \frac{1}{4} \frac{3}{4} (3 - 2) + \frac{1}{4} \frac{1}{4} (3 - 2) + \frac{1}{2} \frac{1}{2} (3 - 2) = \frac{1}{2}$$

How did we get this?

- **Remark:** This expected utility has two sources of uncertainty.  
Which ones?

# Expected utility

- Formally, take some  $t_i \in T_{\theta_i}$ .
- For simplicity,
  - we enumerate the  $\Theta_j$ -types, i.e.,  $\Theta_j = \{\theta_j^1, \dots, \theta_j^n\}$
  - we write  $C_j^k := C_{\theta_j^k} = C_j$  and  $C_j := C_j^1 \times \dots \times C_j^n$
- Then, the expected utility (from the choice  $c_i$ ) is given by

$$U_i(c_i, t_i) = \sum_{(c_j^1, \dots, c_j^n) \in C_j} b_{\theta_i}(t_i)(c_j^1, \dots, c_j^n) u_i(c_i, c_j^1, \dots, c_j^n | \theta_i)$$

- **Remark:**  $u_i(c_i, c_j^1, \dots, c_j^n | \theta_i)$  is also an expected utility that incorporates the uncertainty from the incomplete information.

# Rationality and solution concepts

- Rationality is defined in the usual way.
- A choice-type pair  $(c_i, t_i) \in C_i \times T_{\theta_i}$  is **rational** if  $U_i(c_i, t_i) \geq U_i(c'_i, t_i)$  for every  $c'_i \in C_i$ .
- Similarly to complete-information games, a **solution concept** receives the game as an input and returns a set of choice profiles as an output.
- The only difference is that here the predicted choice profiles are not elements of  $C_a \times C_b$  but rather of

$$\left( \prod_{\theta_a \in \Theta_a} C_{\theta_a} \right) \times \left( \prod_{\theta_b \in \Theta_b} C_{\theta_b} \right)$$

Why is this the case?



# Interim correlated rationalizability

- In complete information games correlated rationalizability yields the choice profiles that survive IESDC.
- The only difference here is that we apply IESDC in the extended game.
- That is, we treat each  $\Theta_i$ -type as a different player.
- The choice profiles that we obtain are called **interim correlated rationalizable** (Dekel, Fudenberg & Morris, 2007).
- **Remark:** If the game is one with complete information, ICR collapses to RCBR.

# Bayesian equilibrium

- In complete information games NE yields the (mixed) choice profiles that are best response to each other.
- The only difference here is that we apply NE in the extended game.
- That is, again we treat each  $\Theta_i$ -type as a different player.
- The choice profiles that we obtain are called **Bayesian equilibria** (Harsanyi, 1967-68).
- **Remark:** In Harsanyi's original formulation there is a common prior. However, the idea remains the same.

# Questions???