

EpiCenter Spring Course on Epistemic Game Theory

Chapter 4: Simple Belief Hierarchies

Andrés Perea



Maastricht University

July 2016

Simple belief hierarchies

- Previously, we have discussed the idea of **common belief in rationality**.
- So, we focus on **belief hierarchies** in which you believe that
- your opponents choose **rationally**,
- your opponents believe that their opponents choose **rationally**,
- your opponents believe that their opponents believe that their opponents choose **rationally**,
- and so on.
- Can we still **distinguish** between such belief hierarchies?
- We will look at **psychological** factors beyond common belief in rationality.

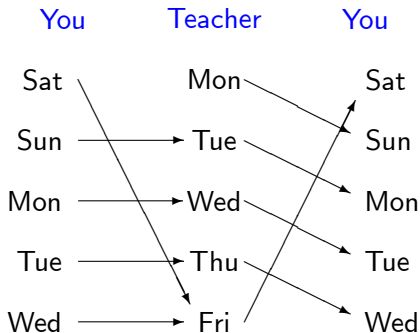
Example: Teaching a lesson

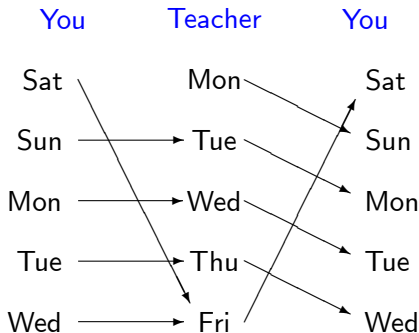
Story

- It is Friday, and your biology teacher tells you that he will give you a **surprise exam** next week.
- You must decide on what day you will start **preparing** for the exam.
- In order to **pass** the exam, you must study for **at least two days**.
- To write the **perfect exam**, you must study for **at least six days**. In that case, you will get a **compliment** by your father.
- **Passing** the exam **increases** your utility by **5**.
- **Failing** the exam **increases** the teacher's utility by **5**.
- Every day you study **decreases** your utility by **1**, but **increases** the teacher's utility by **1**.
- A **compliment** by your father **increases** your utility by **4**.

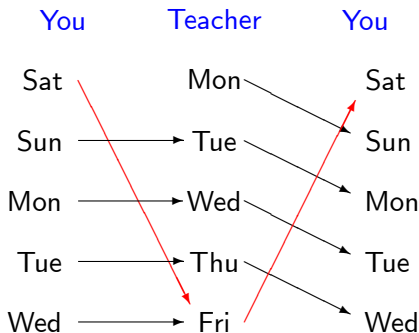
Teacher

		Mon	Tue	Wed	Thu	Fri
You	Sat	3, 2	2, 3	1, 4	0, 5	3, 6
	Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
	Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
	Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
	Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

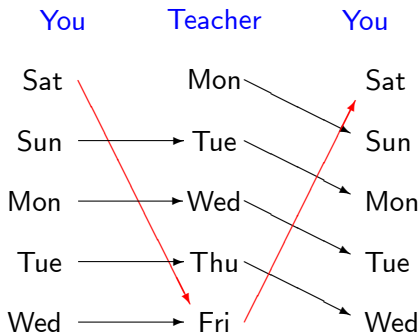




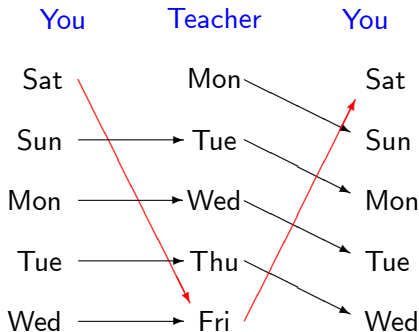
- Under **common belief in rationality**, you can rationally choose **any** day to start studying.
- Is there still a way to **distinguish** between your various choices?
- Yes! Some choices are supported by a **simple belief hierarchy**, whereas other choices are not.



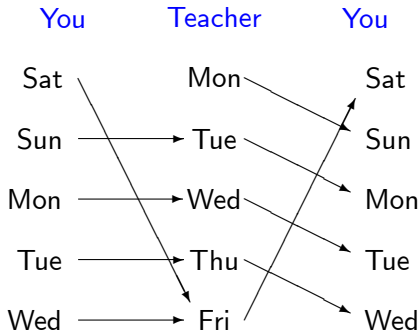
- Consider the **belief hierarchy** that supports your choices **Saturday** and **Wednesday**.
- This belief hierarchy is **entirely generated** by the belief σ_2 that the teacher puts the exam on **Friday**, and the belief σ_1 that you start studying on **Saturday**.



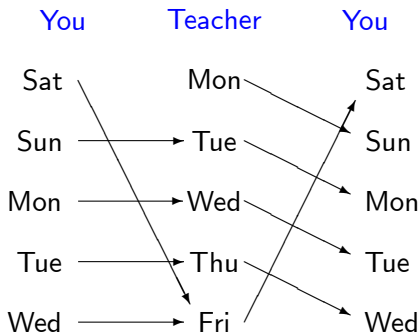
- Let σ_2 be the belief that the teacher chooses *Friday*, and let σ_1 be the belief that you choose *Saturday*.
- Then, in the *belief hierarchy* that supports your choices *Saturday* and *Wednesday*,
- your belief about the teacher's choice is σ_2 ,
- you believe, with *probability 1*, that the teacher's belief about your choice is σ_1 ,
- ...



- ... you believe, with **prob. 1**, that the teacher believes, with **prob. 1**, that your belief about the teacher's choice is **indeed σ_2** ,
- you believe, **with prob. 1**, that the teacher believes, **with prob. 1**, that you believe, **with prob. 1**, that the teacher's belief about your choice is **indeed σ_1** ,
- and so on.
- So, this belief hierarchy is **completely generated** by the beliefs σ_1 and σ_2 . We call such a belief hierarchy **simple**.



- The **belief hierarchies** that support your choices **Sunday, ... ,Tuesday** are certainly **not simple**. Consider, for instance, the **belief hierarchy** that supports your choice **Sunday**. There,
 - you believe that the teacher puts the exam on **Tuesday**,
 - but you believe that the teacher believes that you believe that the teacher will put the exam on **Wednesday**.



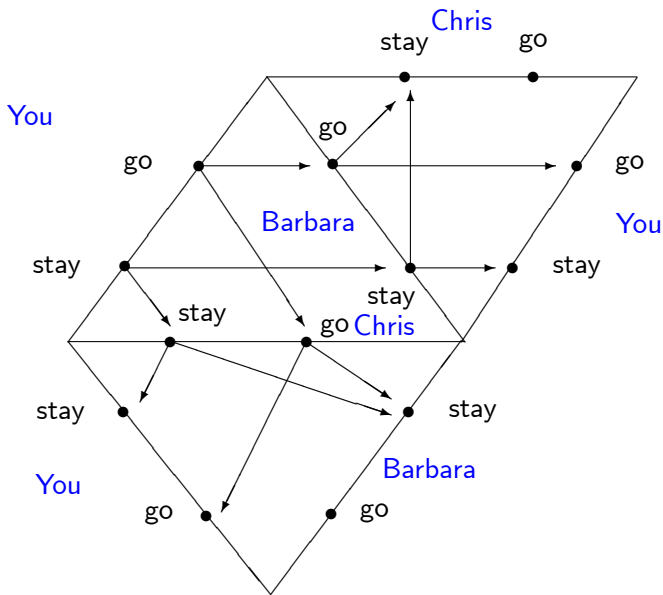
Summarizing

- Within this beliefs diagram:
- You can rationally make **every** choice under **common belief in rationality**.
- Your choices **Saturday** and **Wednesday** are supported by a **simple belief hierarchy**.
- Your other choices are supported by **non-simple belief hierarchies**.

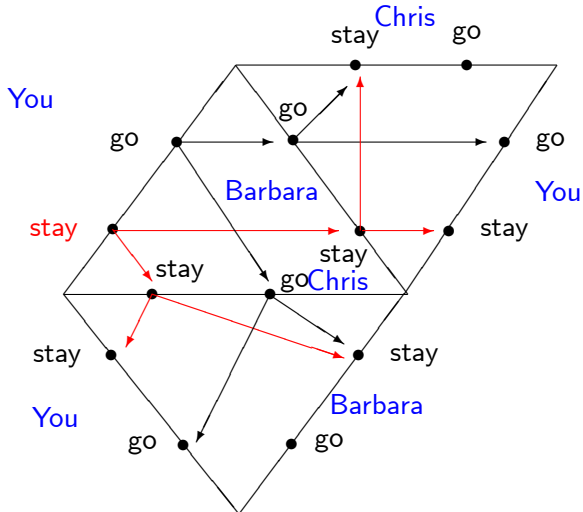
Example: Movie or party?

Story

- You have been invited to a **party** this evening, together with **Barbara** and **Chris**. But this evening, your favorite movie **Once upon a time in America**, starring Robert de Niro, will be on TV.
- Having a **good time** at the party gives you utility **3**, watching the **movie** gives you utility **2**, whereas having a **bad time** at the party gives you utility **0**. Similarly for Barbara and Chris.
- You will only have a **good time** at the party if **Barbara and Chris** both join.
- Barbara and Chris had a **fierce discussion** yesterday. Barbara will only have a **good time** at the party if **you** join, but **not Chris**.
- Chris will only have a **good time** at the party if **you** join, but **not Barbara**.
- What should you do: **Go** to the party, or **stay** at home?

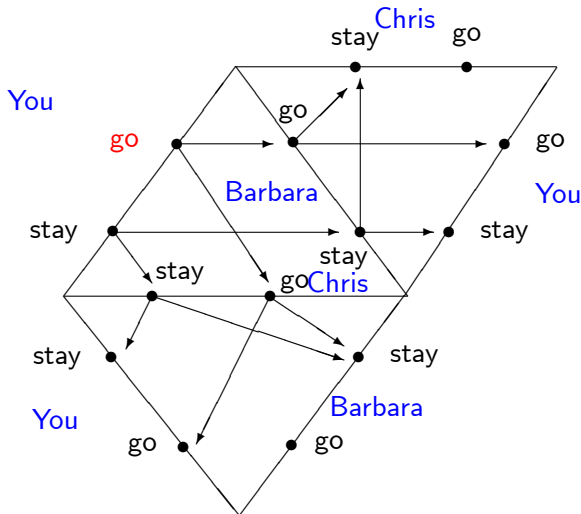


- Under **common belief in rationality**, you can **go** to the party or **stay** at home.

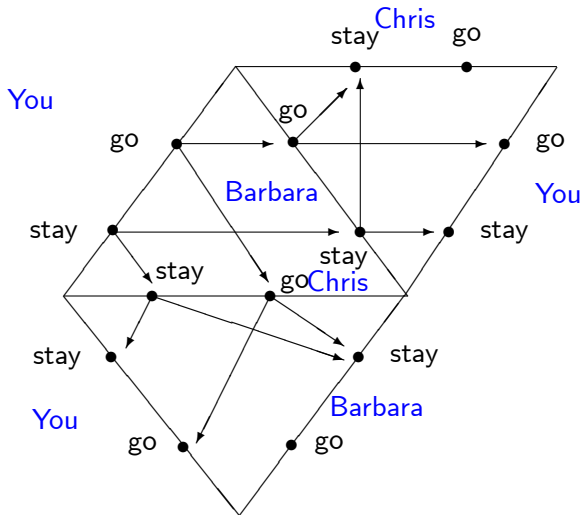


- The belief hierarchy that supports your choice stay is simple: It is completely generated by the beliefs

$$\sigma_1 = \text{You stay}, \sigma_2 = \text{Barbara stays}, \sigma_3 = \text{Chris stays.}$$



- The belief hierarchy that supports your choice go is not simple:
- You believe that Chris will go to the party.
- You believe that Barbara believes that Chris will stay at home.



- **Summarizing:** Under **common belief in rationality**, you can rationally choose **go** or **stay**.
- In this beliefs diagram, **stay** is supported by a **simple belief hierarchy**, but **go** is **not**.

- In general, a belief hierarchy is called simple if it is generated by a combination of beliefs $\sigma_1, \dots, \sigma_n$.

Definition (Belief hierarchy generated by $(\sigma_1, \dots, \sigma_n)$)

For every player i , let σ_i be a probabilistic belief about i 's choice.

The belief hierarchy for player i that is generated by $(\sigma_1, \dots, \sigma_n)$ states that


- (1) player i has belief σ_j about player j 's choice,
- (2) player i believes that player j has belief σ_k about player k 's choice,
- (3) player i believes that player j believes that player k has belief σ_l about player l 's choice,

and so on.

Definition (Simple belief hierarchy)

Consider an **epistemic model**, and a **type** t_i within it.

Type t_i has a **simple belief hierarchy**, if its belief hierarchy is **generated** by some combination of **beliefs** $(\sigma_1, \dots, \sigma_n)$.

- **Observation 1:** A type with a **simple** belief hierarchy always believes that his opponents are **correct** about his entire **belief hierarchy**.
- **Proof.** Take a type t_i with a **simple** belief hierarchy. Then, its belief hierarchy is **generated** by some combination of **beliefs** $(\sigma_1, \dots, \sigma_n)$.
- Fix an opponent j . Then, t_i has belief σ_j about j 's choice. But also, t_i believes that every opponent believes that he (player i) has **indeed** belief σ_j about j 's choice.
- Fix an opponent j , and some player $k \neq j$. Then, t_i believes that player j has belief σ_k about k 's choice. But also, t_i believes that every opponent believes that he (player i) **indeed** believes that player j has belief σ_k about k 's choice.
- And so on. 

Definition (Simple belief hierarchy)

Consider an **epistemic model**, and a **type** t_i within it.

Type t_i has a **simple belief hierarchy**, if its belief hierarchy is **generated** by some combination of **beliefs** $(\sigma_1, \dots, \sigma_n)$.

- **Observation 2:** In a game with **three players or more**, a type t_i with a **simple** belief hierarchy believes that his opponents **share his beliefs** about other players.
- **Proof.** Suppose that t_i 's belief hierarchy is **generated** by $(\sigma_1, \dots, \sigma_n)$.
- Fix two different opponents j and k . Then, t_i 's belief about k 's choice is σ_k . But t_i also believes that j has belief σ_k about k 's choice.
- Take some player $l \neq k$. Then, t_i believes that k 's belief about l 's choice is σ_l . But t_i also believes that j believes that k 's belief about l 's choice is σ_l .
- And so on. ■

- Previously we have focused on **belief hierarchies** that express **common belief in rationality**.
- So far in this chapter, we have focused on **belief hierarchies** that are **simple**.
- Can we **characterize**, in an easy way, those **belief hierarchies** that express **common belief in rationality** and are **simple**?

- Consider a type t_i with a **simple belief hierarchy**. Then, t_i 's belief hierarchy is **generated** by some combination $(\sigma_1, \dots, \sigma_n)$ of **beliefs**. Hence:
 - t_i 's belief about the opponents' choices is σ_{-i} ,
 - t_i believes that player j 's has belief σ_{-j} about his opponents' choices,
 - t_i believes that player j believes that player k has belief σ_{-k} about his opponents' choices,
 - and so on.
- Suppose that, in addition, type t_i expresses **common belief in rationality**.
 - Take some opponent's choice c_j with $\sigma_j(c_j) > 0$.
 - Then, t_i assigns **positive probability** to c_j .
 - As t_i **believes in j 's rationality**, choice c_j must be **optimal** for player j under the belief σ_{-j} about the opponents' choices.

- Now, take some own choice c_i with $\sigma_i(c_i) > 0$.
- Then, type t_i believes that every opponent j assigns positive probability to c_i .
- As t_i believes that j believes in i 's rationality, choice c_i must be optimal for player i under the belief σ_{-i} about the opponents' choices.
- **Conclusion:** If t_i is a type that
 - has a simple belief hierarchy, generated by the combination of beliefs $(\sigma_1, \dots, \sigma_n)$, and
 - expresses common belief in rationality,
 - then, for every player j , the belief σ_j only assigns positive probability to choices c_j that are optimal under the belief σ_{-j} .

Definition (Nash equilibrium)

The combination of beliefs $(\sigma_1, \dots, \sigma_n)$ is a **Nash equilibrium** if for every player j , the belief σ_j only assigns **positive probability** to choices c_j that are optimal under the belief σ_{-j} .

Theorem

Consider a **type** t_i which

- (1) has a **simple** belief hierarchy, generated by the combination $(\sigma_1, \dots, \sigma_n)$ of beliefs, and
- (2) expresses **common belief in rationality**.

Then, the combination of beliefs $(\sigma_1, \dots, \sigma_n)$ must be a **Nash equilibrium**.

- We can show that also the **opposite direction** is true.

Theorem

Consider a **type** t_i with a **simple** belief hierarchy, generated by the combination $(\sigma_1, \dots, \sigma_n)$ of beliefs.

If the combination of beliefs $(\sigma_1, \dots, \sigma_n)$ is a **Nash equilibrium**, then type t_i expresses **common belief in rationality**.

- **Proof.** We first show that t_i **believes in his opponents' rationality**.
- Take an opponent j , and assume that t_i assigns **positive probability** to choice c_j .
- Then $\sigma_j(c_j) > 0$, and hence c_j must be **optimal** for player j under the belief σ_{-j} .
- Since t_i believes that j 's belief about the opponents' choices is σ_{-j} , type t_i believes that c_j is **optimal** for player j .
- So, t_i only assigns **positive probability** to a choice c_j if he believes that c_j is **optimal** for player j .
- Hence, type t_i **believes in his opponents' rationality**.

- **Proof continued.** We next show that t_i believes that his opponents believe in their opponents' rationality.
- Take an opponent j , and some player $k \neq j$. Suppose, t_i believes that player j assigns **positive probability** to choice c_k .
- Then $\sigma_k(c_k) > 0$, and hence c_k must be **optimal** for player k under the belief σ_{-k} .
- Since t_i believes that player j believes that k 's belief about his opponents' choices is σ_{-k} , type t_i believes that player j believes that c_k is **optimal** for player k .
- So, if t_i believes that player j assigns **positive probability** to choice c_k , then t_i believes that player j believes that c_k is **optimal** for player k .
- Hence, type t_i **believes that player j believes in k 's rationality.**
- As such, type t_i **believes that his opponents believe in their opponents' rationality.**
- And so on. ■

- By **combining** the two theorems above, we obtain the following **characterization**.

Theorem (Simple belief hierarchies versus Nash equilibrium)

Consider a type t_i with a **simple** belief hierarchy, generated by the combination $(\sigma_1, \dots, \sigma_n)$ of beliefs.

Then, type t_i expresses **common belief in rationality**, if and only if, the combination of beliefs $(\sigma_1, \dots, \sigma_n)$ is a **Nash equilibrium**.

- **Important consequence:**
- Suppose that in a given game, we wish to find the **simple** belief hierarchies that express **common belief in rationality**.
- Then, it is sufficient to find all the **Nash equilibria** $(\sigma_1, \dots, \sigma_n)$ in the game.

- **Question:** Can we always find **simple** belief hierarchies that express **common belief in rationality**?
- The answer is given by **John Nash**, in his PhD dissertation.

Theorem (Nash equilibrium always exists)

For every game with *finitely many choices* there is at least one **Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$.

Theorem (Common belief in rationality with simple belief hierarchies is always possible)

Consider a game with *finitely many choices*. Then, for every player i there is at least one **simple** belief hierarchy that expresses **common belief in rationality**.

- We wish to find those choices you can rationally make if you
- express **common belief in rationality**, and
- hold a **simple** belief hierarchy.
- Is there a **method** to find these choices?

- Consider a type t_i with a **simple** belief hierarchy, generated by the combination $(\sigma_1, \dots, \sigma_n)$ of beliefs.
- **Remember:** Type t_i expresses **common belief in rationality**, if and only if, the combination $(\sigma_1, \dots, \sigma_n)$ of beliefs is a **Nash equilibrium**.
- Moreover, choice c_i is **optimal** for t_i if c_i is **optimal** under the belief σ_{-i} about the opponents' choices.
- Hence, choice c_i can rationally be made under **common belief in rationality** with a **simple** belief hierarchy, if and only if, there is some **Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$ where c_i is **optimal** under σ_{-i} .

Definition (Nash choice)

A choice c_i is a **Nash choice** if there is some **Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$ where c_i is **optimal** for player i under the belief σ_{-i} .

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A choice c_i is a **Nash choice** if there is some **Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$ where c_i is **optimal** for player i under the belief σ_{-i} .


- **Observation 1:** If there is a **Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$ with $\sigma_i(c_i) > 0$, then c_i is a **Nash choice**.
- **Proof:** Take some choice c_i with $\sigma_i(c_i) > 0$. Since $(\sigma_1, \dots, \sigma_n)$ is a **Nash equilibrium**, c_i is **optimal** under the belief σ_{-i} .
- Hence, c_i is a **Nash choice**. ■

Definition (Nash choice)

A choice c_i is a **Nash choice** if there is some **Nash equilibrium** $(\sigma_1, \dots, \sigma_n)$ where c_i is **optimal** for player i under the belief σ_{-i} .

- **Observation 2:** A **Nash choice** c_i need not always receive positive probability in a Nash equilibrium.
- **Proof:** Consider the game

	c	d
a	2, 0	0, 1
b	1, 0	1, 0

- Then, $(b, \frac{1}{2}c + \frac{1}{2}d)$ is a **Nash equilibrium**.
- Since a is **optimal** under the belief $\frac{1}{2}c + \frac{1}{2}d$, choice a is a **Nash choice**.
- However, there is **no Nash equilibrium** (σ_1, σ_2) with $\sigma_1(a) > 0$.
- Indeed, if $\sigma_1(a) > 0$, then only d is optimal for player 2, and hence $\sigma_2 = d$.
- But then, only b can be optimal for player 1, hence $\sigma_1 = b$. This is a **contradiction**. 

Theorem (Simple belief hierarchies versus Nash choices)

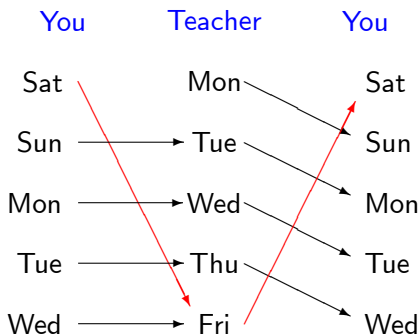
Player i can rationally make choice c_i under common belief in rationality with a simple belief hierarchy, if and only if, c_i is a Nash choice.

- Suppose we wish to find those choices that player i can make if
- he holds a simple belief hierarchy, and
- he expresses common belief in rationality.
- Then, it is sufficient to compute all Nash choices for player i in the game.
- **Bad news:** There is no simple algorithm for computing all Nash equilibria in a game.
- In some games, this is a difficult task.

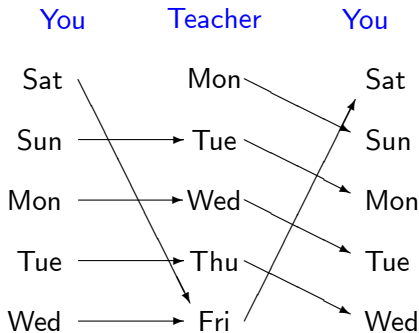
Example: Teaching a lesson

		Teacher				
		Mon	Tue	Wed	Thu	Fri
You	Sat	3, 2	2, 3	1, 4	0, 5	3, 6
	Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
	Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
	Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
	Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

- On what days can you rationally start to study if you hold a **simple belief hierarchy**, and express **common belief in rationality**?



- We have seen:
- You can rationally choose **Saturday** or **Wednesday** under **common belief in rationality** with a **simple** belief hierarchy.
- Namely, the belief hierarchy that supports your choices **Saturday** and **Wednesday** is **simple**, as it is **generated** by the beliefs $\sigma_1 = \text{Sat}$ and $\sigma_2 = \text{Fri}$.



- Are there any **other choices** you can rationally make under **common belief in rationality** with a **simple** belief hierarchy?
- The beliefs diagram does not help here.
- Compute all **Nash equilibria** (σ_1, σ_2) in the game.

	Mon	Tue	Wed	Thu	Fri
Sat	3, 2	2, 3	1, 4	0, 5	3, 6
Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

- Suppose that (σ_1, σ_2) is a Nash equilibrium.
- Step 1. Show that $\sigma_2(\text{Thu}) = 0$.
- Suppose that $\sigma_2(\text{Thu}) > 0$. Then, *Thu* must be optimal for the teacher under the belief σ_1 about your choice.
- This is only possible if $\sigma_1(\text{Wed}) > 0$.
- So, *Wed* must be optimal for you under the belief σ_2 .
- This is only possible if $\sigma_2(\text{Fri}) = 1$. Contradiction.

	Mon	Tue	Wed	Thu	Fri
Sat	3, 2	2, 3	1, 4	0, 5	3, 6
Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

- **Step 2.** Show that $\sigma_2(\text{Wed}) = 0$.
- Suppose that $\sigma_2(\text{Wed}) > 0$. Then, *Wed* must be optimal for the teacher under the belief σ_1 .
- This is only possible if $\sigma_1(\text{Tue}) > 0$.
- Then, *Tue* must be optimal for you under the belief σ_2 .
- This is only possible if $\sigma_2(\text{Thu}) > 0$. **Contradiction.**

	Mon	Tue	Wed	Thu	Fri
Sat	3, 2	2, 3	1, 4	0, 5	3, 6
Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

- **Step 3.** Show that $\sigma_2(\text{Tue}) = 0$.
- Suppose that $\sigma_2(\text{Tue}) > 0$. Then, **Tue** must be optimal for the teacher under the belief σ_1 .
- This is only possible if $\sigma_1(\text{Mon}) > 0$. Otherwise, **Tue** would be **strictly dominated** for the teacher by $(0.9) \cdot \text{Wed} + (0.1) \cdot \text{Thu}$.
- So, **Mon** must be optimal for you under the belief σ_2 .
- This is only possible if $\sigma_2(\text{Wed}) > 0$ or $\sigma_2(\text{Thu}) > 0$. **Contradiction.**

	Mon	Tue	Wed	Thu	Fri
Sat	3, 2	2, 3	1, 4	0, 5	3, 6
Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

- **Step 4.** Show that $\sigma_2(\text{Mon}) = 0$.
- Suppose that $\sigma_2(\text{Mon}) > 0$. Then, *Mon* must be optimal for the teacher under the belief σ_1 .
- This is only possible if $\sigma_1(\text{Sun}) > 0$. Otherwise, *Mon* would be **strictly dominated** for the teacher by $(0.9) \cdot \text{Tue} + (0.09) \cdot \text{Wed} + (0.01) \cdot \text{Thu}$.
- So, *Sun* must be optimal for you under the belief σ_2 .
- This is only possible if $\sigma_2(\text{Tue}) > 0$. **Contradiction.**

	Mon	Tue	Wed	Thu	Fri
Sat	3, 2	2, 3	1, 4	0, 5	3, 6
Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

- So, if (σ_1, σ_2) is a Nash equilibrium, then σ_2 must assign probability 0 to Mon, Tue, Wed and Thu. Hence, $\sigma_2 = Fri$.
- But then, your optimal choices under the belief σ_2 are Sat and Wed.
- Hence, your only Nash choices in this game are Sat and Wed.
- These are the only choices you can rationally make under common belief in rationality with a simple belief hierarchy.

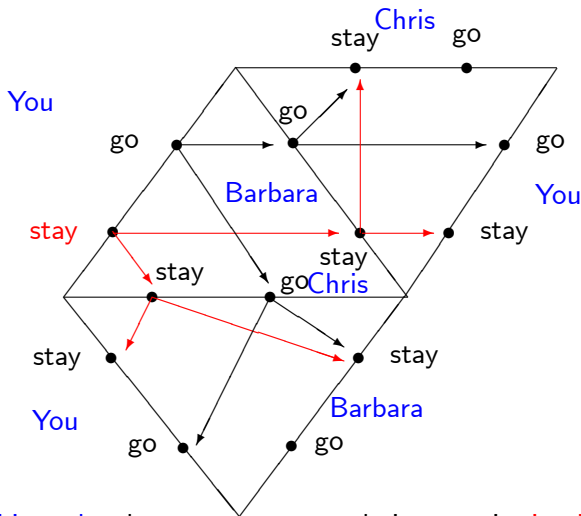
	Mon	Tue	Wed	Thu	Fri
Sat	3, 2	2, 3	1, 4	0, 5	3, 6
Sun	-1, 6	3, 2	2, 3	1, 4	0, 5
Mon	0, 5	-1, 6	3, 2	2, 3	1, 4
Tue	0, 5	0, 5	-1, 6	3, 2	2, 3
Wed	0, 5	0, 5	0, 5	-1, 6	3, 2

Summarizing

- Under **common belief in rationality**, you can rationally start to study on **any day** between **Saturday** and **Wednesday**.
- However, if you hold a **simple** belief hierarchy in addition, then under common belief in rationality you can only rationally start to study on **Saturday** or **Wednesday**.
- **Crucial difference**: With a **simple** belief hierarchy, you believe that the teacher is **correct** about your beliefs.

Example: Movie or party?

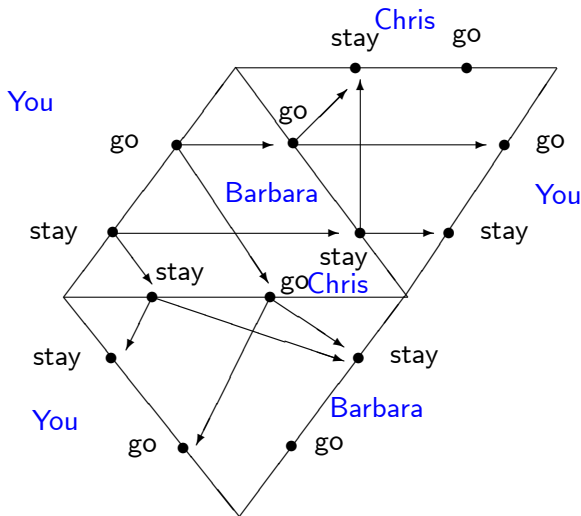
- Having a **good time** at the party gives you utility **3**, watching the **movie** gives you utility **2**, whereas having a **bad time** at the party gives you utility **0**. Similarly for Barbara and Chris.
- You will only have a **good time** at the party if **Barbara and Chris** both join.
- Barbara will only have a **good time** at the party if **you** join, but **not Chris**.
- Chris will only have a **good time** at the party if **you** join, but **not Barbara**.
- What choice(s) can you rationally make if you hold a **simple** belief hierarchy, and express **common belief in rationality**?



- The **belief hierarchy** that supports your choice **stay** is **simple**: It is completely **generated** by the beliefs

$$\sigma_1 = \text{You stay}, \sigma_2 = \text{Barbara stays}, \sigma_3 = \text{Chris stays}.$$

- So, you can rationally **stay** at home under **common belief in rationality** with a **simple** belief hierarchy.



- In this beliefs diagram, your choice to go the party is **not** supported by a **simple** belief hierarchy.
- But **can** your choice go be supported by a **simple** belief hierarchy that expresses **common belief in rationality**?

- Let us try to find **all Nash equilibria** in this game, and see whether your choice **go** is a **Nash choice**.

You stay	C stays	C goes	You go	C stays	C goes
B stays	2, 2, 2	2, 2, 0	B stays	0, 2, 2	0, 2, 3
B goes	2, 0, 2	2, 0, 0	B goes	0, 3, 2	3, 0, 0

- Suppose that $(\sigma_1, \sigma_2, \sigma_3)$ is a **Nash equilibrium** in this game.
- We first show that $\sigma_1(\text{go}) = 0$.
- Assume that $\sigma_1(\text{go}) > 0$. Then, **go** must be optimal for you under the belief (σ_2, σ_3) .
- For you, $u_1(\text{go}) = 3 \cdot \sigma_2(\text{go}) \cdot \sigma_3(\text{go})$, whereas $u_1(\text{stay}) = 2$.
- Hence, $\sigma_2(\text{go}) \cdot \sigma_3(\text{go}) \geq 2/3$, which implies $\sigma_2(\text{go}) \geq 2/3$ and $\sigma_3(\text{go}) \geq 2/3$. This implies $\sigma_3(\text{stay}) \leq 1/3$.
- So, **go** must be optimal for Barbara under the belief (σ_1, σ_3) .
- But for Barbara,

$$u_2(\text{go}) = 3 \cdot \sigma_1(\text{go}) \cdot \sigma_3(\text{stay}) \leq 1 < u_2(\text{stay}),$$

which means that **go** is not optimal for Barbara. **Contradiction.**

You stay	C stays	C goes
B stays	2, 2, 2	2, 2, 0
B goes	2, 0, 2	2, 0, 0

You go	C stays	C goes
B stays	0, 2, 2	0, 2, 3
B goes	0, 3, 2	3, 0, 0

- So we conclude that $\sigma_1(\text{stay}) = 1$.
- But then, for Barbara only **stay** can be optimal under the belief (σ_1, σ_3) . Hence, $\sigma_2 = \text{stay}$.
- Similarly, for Chris only **stay** can be optimal under the belief (σ_1, σ_2) . Consequently, $\sigma_3 = \text{stay}$.
- So, the **only Nash equilibrium** is

$$\sigma_1 = \text{stay}, \sigma_2 = \text{stay}, \sigma_3 = \text{stay}.$$

- Under the belief (σ_2, σ_3) , your only optimal choice is to **stay** at home. Hence, your **only Nash choice** is to **stay** at home.

You stay	C stays	C goes	You go	C stays	C goes
B stays	2, 2, 2	2, 2, 0	B stays	0, 2, 2	0, 2, 3
B goes	2, 0, 2	2, 0, 0	B goes	0, 3, 2	3, 0, 0

Summarizing

- Under **common belief in rationality** you can either **stay** at home, or **go** to the party.
- However, if you hold a **simple** belief hierarchy, then under **common belief in rationality** your only rational choice is to **stay** at home.
- **Crucial difference:** With a **simple** belief hierarchy, you believe that Barbara has the **same** belief about Chris' choice as you do.

Conditions leading to simple belief hierarchies

- We have concentrated on **simple** belief hierarchies.
- But which **epistemic conditions** lead to a **simple** belief hierarchy?
- We focus on the case of **two players** only.

- In a two-player game, a simple belief hierarchy for player i is completely generated by a pair of beliefs (σ_i, σ_j) . That is:
 - player i holds belief σ_j about j 's choice,
 - player i believes that player j holds belief σ_i about i 's choice,
 - player i believes that player j believes that, indeed, player i holds belief σ_j about j 's choice,
 - player i believes that player j believes that player i believes that, indeed, player j holds belief σ_i about i 's choice,
 - and so on.
- So, if player i holds a simple belief hierarchy, then he believes that his opponent is correct about his belief hierarchy. We say that player i believes that player j holds correct beliefs.
- Moreover, if player i holds a simple belief hierarchy, he also believes that player j believes that i has correct beliefs.

Definition (Belief that opponents hold correct beliefs)

A type t_i believes that his opponent holds **correct beliefs** if he believes that his opponent believes that, indeed, his type is t_i .

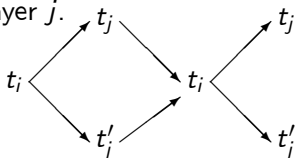
- We have seen that in a **two-player** game, a type with a **simple** belief hierarchy believes that his opponent holds **correct beliefs**, and believes that his opponent believes that he himself holds **correct beliefs** too.
- In fact, the **other direction** is also true: If in a **two-player** game a type believes that his opponent holds **correct beliefs**, and believes that his opponent believes that he himself holds **correct beliefs** too, then this type has a **simple** belief hierarchy.

Theorem (Characterization of types with a simple belief hierarchy in two-player games)

Consider a game with two players.

A type t_i for player i has a **simple belief hierarchy**, if and only if, t_i believes that his opponent holds **correct beliefs**, and believes that his opponent believes that he himself holds **correct beliefs** too.

- **Proof.** Suppose that type t_i believes that his opponent holds **correct beliefs**, and believes that his opponent believes that he himself holds **correct beliefs** too.
- **Show:** Type t_i assigns **probability 1** to a **single** type t_j for player j .
- Suppose that t_i would assign **positive probability** to **two different** types t_j and t'_j for player j .



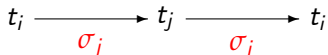
- Then, t_j would **not** believe that i holds **correct beliefs**. **Contradiction.**

Theorem (Characterization of types with a simple belief hierarchy in two-player games)

Consider a game with two players.

*A type t_i for player i has a **simple** belief hierarchy, if and only if, t_i believes that his opponent holds **correct beliefs**, and believes that his opponent believes that he himself holds **correct beliefs** too.*

- So, we know that t_i assigns **probability 1** to some type t_j for player j , and t_j assigns **probability 1** to t_i .
- Let σ_j be the belief that t_i has about j 's choice, and let σ_i be the belief that t_j has about i 's choice.



- But then, t_i 's belief hierarchy is **generated** by (σ_i, σ_j) . So, t_i has a **simple** belief hierarchy. ■

- **Be careful:** If we have **more than two players**, then these conditions are **no longer enough** to induce **simple** belief hierarchies.
- In a game with **more than two players**, we need to impose the following **extra** conditions:
- you believe that player j has the **same belief** about player k as you do;
- your belief about player j 's choice must be **independent** from your belief about player k 's choice.

How reasonable is Nash equilibrium?

- We have seen that a **Nash equilibrium** makes the following assumptions:
- you believe that your opponents are **correct** about the beliefs that you hold;
- you believe that player j holds the **same belief** about player k as you do;
- your belief about player j 's choice is **independent** from your belief about player k 's choice.
- Each of these conditions is actually very **questionable**.
- Therefore, **Nash equilibrium** is **not** such a **natural** concept after all.
- **Common belief in rationality** is a much **more natural** concept.