Backward Dominance

Forward Induction

ECON322 Game Theory (Half II) Topic 4: Solution Concepts for Dynamic Games

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Reasoning in Static and Dynamic Games

- **Static games** (typically modelled by the normal-form)
 - Interactive decision situations in which every player independently only makes one choice.
 - When choosing a player does not have any information about his opponents' choices.
 - As no information about the opponents is received during the game, there are no belief changes.

Dynamic games (typically modelled by the extensive-form)

- Interactive decision situations in which a player independently may have several choices to make.
- A player may learn about his opponents' previous choices during the game.
- As a player may observe opponents' choices that he did not expect initially, he may have to revise his beliefs.

Example I: Painting Chris' house

Story:

- Chris is planning to paint his house tomorrow and needs one person to help.
- Barbara and you are both interested.
- Chris proposes the following procedure: both need to whisper a price from {200, 300, 400, 500} in his ear.
- Chris will choose the person with the lowest price in case of a tie, a coin toss will decide on the person to paint with him.
- However, Barbara gets a phone call of a colleague to repair his car tomorrow for a price of 350.
- On the phone she needs to decide whether to accept or reject this offer before *Chris* starts his procedure.
- If *Barbara* accepts, then *you* will paint for a price of 500.
- Question: What price do you whisper, if Barbara rejects?

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Example I: Painting Chris' house



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- A price of 500 can never be optimal for *you*, as it is strictly dominated by the randomized choice 0.5 · 200 + 0.5 · 400.
- Yet, if Barbara believes that you will not choose 500, then she believes not to get more than 300 with reject.
- She would thus be better off by accepting.
- Thus, if you believe, that Barbara acts rationally from the beginning onwards and believes that you act rationally from hyou onwards, then you must believe that Barbara accepts.

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- However, upon observing reject, you believe that Barbara has made a mistake and still keep on believing that Barbara acts rationally and iteratively thinks in line with rationality from h'Barbara onwards.
- More precisely, you still believe that Barbara chooses rationally in the remainder of the game; believes you to choose rationally in the remainder of the game; believes you to believe her to choose rationally in the remainder of the game; etc.
- If you believe Barbara to choose rationally in the remainder of the game, you believe she does not choose her irrational choice 500.
- Both 400 and 500 can then no longer be optimal for you.
- If Barbara believes you not to choose 400 and 500, then 200 is uniquely optimal for her.
- Consequently, you can only optimally choose 200, too.

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- In fact, there also exists another plausible scenario of how to revise your beliefs.
- Suppose that upon observing reject, suppose that you try to rationalize if possible this choice of hers.
- In fact, Barbara's recject can only be part of a rational strategy, if she chooses 400 at h'_{Barbara} while believing you to pick 500.
- Thus, if you strongly believe in rationality, then at hyou you must believe that she is implementing her strategy (reject, 400).
- The unique optimal strategy for you then is 300.

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Reasonability?

- Both ways of reasoning lead to different optimal choices for *you*.
- They differ in how you interpret Barbara's choice of reject.
 - Scenario 1: Barbara makes a mistake!
 - Scenario 2: Barbara implements a rational plan!
- Both ways of reasoning seem plausible.
- In fact, there also exists experimental evidence for both ways of reasoning.
- Heterogeneity of agents: different persons reason differently.

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Outline

- First of all, attention is restricted to the specific class of dynamic games with perfect information, and the classical solution concept of backward induction is introduced (using strategies).
- Then, the general class of dynamic games with imperfect information is considered.
- The modern solution concepts of backward dominance and forward induction are presented (using plans).
- Both solution concepts correspond to basic and plausible ways of reasoning: common belief in future rationality and common strong belief in rationality.

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Why are New Solution Concepts Needed?

- Why not just form the normal form of a dynamic game and then apply solution concepts for static games?
 - Problem of time.
 - In particular, credibility of a strategy.
- Iterated Strict Dominance or, equivalently, common belief in rationality – admits non-credible strategies.
- Idea of sequential rationality: a strategy specifies optimal behaviour from any point in the game onwards.

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Example II: Entry Game



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Example II: Entry Game

Consider the normal form of the Entry Game:



• Note that $ISD = \{in, out\} \times \{fight, accommodate\}$.

Therefore, every strategy can be chosen under common belief in rationality.

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Example II: Entry Game

- However, the unique best response for the incumbent *after* having observed *in* is *accommodate*.
- The choice *fight* thus violates sequential rationality.
- Hence, *fight* is not a credible strategy for the incumbent against *in*.



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- At all histories immediately preceding terminal ones, the moving players pick utility-maximizing choices.
- 2 Taking 1 as given, at all histories immediately preceding only histories from 1 (and possibly terminal ones), the moving players pick utility-maximizing choices.
- 3 Taking 1 & 2 as given, at all histories immediately preceding only histories from 1, 2 (and possibly terminal ones), the moving players pick utility-maximizing choices.

m Taking 1,2,...,(m-1) as given, at all histories immediately preceding only histories from 1, 2, ..., (m-1) (and possibly terminal ones), the moving players pick utility-maximizing choices.

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END It is proceeded in this fashion up to the root.

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Example II: Entry Game



Backward Induction:

$$BI = \{in\} \times \{accommodate\} \subseteq S_{Entrant} \times S_{Incumbent}$$

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Remark

The requirement of sequential rationality is completely captured by Backward Induction for dynamic games with perfect information, since optimal behaviour is specified at every history.

Definition 1

A dynamic game with perfect information is called generic, if for no player $i \in I$ there exist terminal histories $z, z' \in Z$ such that $z \neq z'$ and $U_i(z) = U_i(z')$.

In every generic dynamic game with perfect information Backward Induction induces a unique strategy profile.

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Example III: Centipede



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Example III: Centipede

Consider the normal form of the Centipede:

		Bob			
		(in_2, in_4)	(in_2, out_4)	(out_2, in_4)	(out_2, out_4)
	(in_1, in_3)	8,8	5,9	0,5	0,5
Alico	(in_1, out_3)	6,4	6,4	0,5	0,5
Allee	(out_1, in_3)	1, 1	1, 1	1,1	1, 1
	(out_1, out_3)	1, 1	1, 1	1,1	1, 1

Note that $ISD = \{(in_1, in_3), (in_1, out_3), (out_1, in_3), (out_1, out_3)\} \times \{(in_2, in_4), (in_2, out_4), (out_2, in_4), (out_2, otu_4)\}.$

Therefore, every strategy can be chosen under common belief in rationality.

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Example III: Centipede



Backward Induction: $BI = \{((out_1, out_3), (out_2, out_4))\} \subseteq S_{Alice} \times S_{Bob}$.

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Belief in Rationality at Every Information Set is Generally Not Possible!



- At h_{Bob}, Bob cannot believe in Alice's rationality, as Alice's unique rational strategy in this game is a.
- What *Bob* can do though is believing in *Alice*'s rationality from *h*[']_{Alice} onwards.
- More generally, a player is said at an information set of his to believe in future rationality, if he believes that all opponents' choose rationally from now onwards.

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Formalizing Future Orientation

- Two information sets h, h' ∈ ∪_{i∈I}H_i are called simultaneous, if there exists a history x ∈ X such that x ∈ h and x ∈ h'.
- An information set $h' \in \bigcup_{i \in I} H_i$ is said to follow some information set $h \in \bigcup_{i \in I} H_i$, if there exist histories $x \in h$ and $x' \in h'$ such that x' follows x.
- An information set $h' \in \bigcup_{i \in I} H_i$ is said to weakly follow some information set $h \in \bigcup_{i \in I} H_i$, if h' follows h or h' and h are simultaneous.

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Belief in Future Rationality

- In dynamic games players from beliefs at his information sets (i.e. non-terminal histories where he is active.
- As illustrated before it is not always possible to believe an opponent to be rational at all of his information sets.
- But it is always possible to believe an opponent to be rational at all of his future information sets.
- A player *i* believes at h_i in future rationality, if he believes his opponents to be rational at all h_j weakly following h_i , where $j \neq i$.
- A player is said to believe in future rationality, if at each of his information sets he believes in future rationality.

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Full Interactive Thinking: Common Belief in Future Rationality

- A player expresses common belief in future rationality, if
 - he believes in future rationality,
 - he believes at each of his information sets that his opponents believe in future rationality,
 - he believes at each of his information sets that his opponents believe at each of their information sets that their opponents believe in future rationality,
 - etc.
- A plan is then called rational under common belief in future rationality, if it is optimal for the overall conjecture of the player and the player expresses common belief in future rationality.
- This reasoning condition and the respective decision rule can be formalized in epistemic models M^c of dynamic games.

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Towards a Solution Concept

- A "future orientated" solution concept is now developed based on the idea of belief in future rationality.
- In terms of reasoning the ensueing backward dominance corresponds to common belief in future rationality.

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Decision Problems at Information Sets

- Let \mathcal{E} be an extensive form, $i \in I$ some player, and $h_i \in H_i$ some information set of player *i*.
- The triple Γ⁰_i(h_i) = (Φ_i(h_i), Φ_{-i}(h_i), U_i) is called full decision problem of *i* at h_i.
- Any triple $\Gamma_i(h_i) = (D_i(h_i), D_{-i}(h_i), U_i|_{D_i(h_i) \times D_{-i}(h_i)})$ is called reduced decision problem of *i* at h_i , where $D_i(h) \subseteq \Phi_i(h)$ and $D_{-i}(h) \subseteq \Phi_{-i}(h)$.
- A decision problem of *i* at *h_i* can be seen as a compressed representation of *E* from *i*'s perspective and *h_i* onwards.

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Definition 2

Let \mathcal{E} be an extensive form.

- **Step 1:** For every player $i \in I$ and for every information set $h_i \in H_i$, consider the full decision problem $\Gamma_i^0(h_i)$.
 - Eliminate from Γ⁰_i(h_i) for every player j ∈ I those plans that are strictly dominated at some full decision problem Γ⁰_j(h_j) such that h_j weakly follows h_i.
 - A reduced decision problem $\Gamma_i^1(h_i)$ ensues.

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Definition 2 (continued)

- **Step 2:** For every player $i \in I$ and for every information set $h_i \in H_i$, consider the reduced decision problem $\Gamma_i^1(h_i)$.
 - Eliminate from Γ¹_i(h_i) for every player j ∈ I those plans that are strictly dominated at some reduced decision problem Γ¹_i(h_j) such that h_j weakly follows h_i.
 - A reduced decision problem $\Gamma_i^2(h_i)$ ensues.
- **Etc.** until no more plans can be eliminated in this way.

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Definition 2 (continued)

Output: Let $k \in I$ be some player that is active at \emptyset . The set

 $BD := \times_{i \in I} BD_i$

is called backward dominance, where for every player $i \in I$ the set BD_i contains all of *i*'s plans in $\bigcap_{n \ge 0} \Gamma_k^n(\emptyset)$.

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Example I: Painting Chris' house



Consider the **full decision problems** for *you* and for *Barbara* at \emptyset and h_1 of the game:

$$\Gamma^0_{Barbara}(h_{Barbara})$$

	200	300	400	500
(r,200)	100	200	200	200
(r,300)	0	150	300	300
(r,400)	0	0	200	400
(r,500)	0	0	0	250
accept	350	350	350	350

$$\Gamma^0_{Barbara}(h'_{Barbara})$$

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	200	300	400	500
(r,200)	100	200	200	200
(r,300)	0	150	300	300
(r,400)	0	0	200	400
(r,500)	0	0	0	250

	(r,200)	(r,300)	(r,400)	(r,500)
200	100	200	200	200
300	0	150	300	300
400	0	0	200	400
500	0	0	0	250

Image: A matrix

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Example I: Painting Chris' house

 $\Gamma^0_{Barbara}(h_{Barbara})$

	200	300	400	500
(r,200)	100	200	200	200
(r,300)	0	150	300	300
(r,400)	0	0	200	400
(r,500)	0	0	0	250
accept	350	350	350	350

 $\Gamma^0_{Barbara}(h'_{Barbara})$

	200	300	400	500
(r,200)	100	200	200	200
(r,300)	0	150	300	300
(r,400)	0	0	200	400
(r,500)	0	0	0	250

$$\Gamma^0_{you}(h_{you})$$

	(r,200)	(r,300)	(r,400)	(r,500)
200	100	200	200	200
300	0	150	300	300
400	0	0	200	400
500	0	0	0	250

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Step 1

At $\Gamma_{Barbara}^{0}(h_{Barbara})$, the plans (r, 200), (r, 300), and (r, 500) are all strictly dominated by *accept* for *Barbara*.

Eliminate: (r, 200), (r, 300), and (r, 500) from $\Gamma^0_{Barbara}(h_{Barbara})$.

At $\Gamma^0_{Barbara}(h'_{Barbara})$ the strictly dominated plans for *Barbara* are (r, 500) by $\frac{1}{2} \cdot (r, 200) + \frac{1}{2} \cdot (r, 400)$ and at $\Gamma^0_{you}(h_{you})$ the strictly dominated plans for *you* are 500 by $\frac{1}{2} \cdot 200 + \frac{1}{2} \cdot 400$.

Eliminate: 500 as well as (r, 500) from $\Gamma^0_{Barbara}(h_{Barbara})$, $\Gamma^0_{Barbara}(h'_{Barbara})$, and $\Gamma^0_{you}(h_{you})$.

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Example I: Painting Chris' house



	200	300	400
(r,400)	0	0	200
accept	350	350	350



	200	300	400
(r,200)	100	200	200
(r,300)	0	150	300
(r,400)	0	0	200

$\Gamma_{you}^{1}(h_{you})$					
	(r,200)	(r,300)	(r,400)		
200	100	200	200		
300	0	150	300		
400	0	0	200		

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Step 2

• At $\Gamma^{1}_{Barbara}(h_{Barbara})$, the plan (r, 400) is strictly dominated by *accept* for *Barbara*.

Eliminate: (r, 400) from $\Gamma^1_{Barbara}(h_{Barbara})$.

• At $\Gamma^1_{Barbara}(h'_{Barbara})$ the strictly dominated plans for *Barbara* are (r, 400) by $\frac{1}{2} \cdot (r, 200) + \frac{1}{2} \cdot (r, 300)$ and at $\Gamma^1_{you}(h_{you})$ the strictly dominated plans for *you* are 400 by $\frac{1}{2} \cdot 200 + \frac{1}{2} \cdot 300$.

Eliminate: 400 as well as (r, 400) from $\Gamma^1_{Barbara}(h_{Barbara})$, $\Gamma^1_{Barbara}(h'_{Barbara})$, and $\Gamma^1_{you}(h_{you})$.

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Example I: Painting Chris' house



$\Gamma^2_{Barbara}(h'_{Barbara})$						
		200	300			
	(r,200)	100	200			
	(r,300)	0	150			

$\Gamma^2_{you}(h_{you})$				
	(r,200)	(r,300)		
200	100	200		
300	0	150		

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Step 3

- At $\Gamma^2_{Barbara}(h_{Barbara})$, there exists no strict dominance relationship.
- At $\Gamma_{you}^2(h'_{garbara}(h'_{garbara}))$ the strictly dominated plans for *Barbara* are (r, 300) by (r, 200) and at $\Gamma_{you}^2(h_{you})$ the strictly dominated plans for *you* are 300 by 200.

Eliminate: 300 as well as (r, 300) from $\Gamma^2_{Barbara}(h_{Barbara}), \Gamma^2_{Barbara}(h'_{Barbara})$, and $\Gamma^2_{you}(h_{you})$.

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Example I: Painting Chris' house



Step 4

- No further plans can be eliminated.
- The procedure stops.

Backward Dominance: $BD = BD_{Barbara} \times BD_{you} = \{accept\} \times \{200\} \subseteq \Phi_{Barbara} \times \Phi_{you}.$

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Epistemic Characterization of Backward Dominance

Theorem 3

Let \mathcal{E} be an extensive form, $i \in I$ some player, and $\phi_i \in \Phi_i$ some plan of player *i*. The plan ϕ_i is rational under common belief in future rationaltiy, if and only if, ϕ_i survives backward dominance.

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Strong Belief in Rationality

- In dynamic games it may not always be possible for a player at each of his information sets to believe his opponents are choosing rational plans.
- However, if it is possible for a player *i* to believe at *h_i* that all opponents are using rational plans (not avoiding *h_i*), then *i* indeed believes at *h_i* that his opponents are rational.
- In this case *i* is said to strongly believe in rationality at h_i .
- If it is not possible for *i* to strongly believe in rationality at *h_i*, then strong belief in rationality does not restrict *i*'s beliefs at *h_i* at all.
- Furthermore, a player strongly believes in rationality, if at each of his information sets he strongly believes in rationality.

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Full Interactive Thinking: Common Strong Belief in Rationality

- A player expresses common strong belief in rationality, if
 - he strongly believes in rationality,
 - he believes, whenever possible, at each of his information sets that his opponents strongly believe in rationality,
 - he believes, whenever possible, at each of his information sets that his opponents believe at each of their information sets that their opponents strongly believe in rationality,
 - etc.
- A plan is then called rational under common strong belief in rationality, if it is optimal for the overall conjecture of the player and the player expresses common strong belief in rationality.
- This reasoning condition and the respective decision rule can be formalized in epistemic models *M*^E of dynamic games. → ■

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Towards a Solution Concept

- A "rationality rigid" solution concept is now developed based on the idea of strong belief in rationality.
- In terms of reasoning the ensueing forward induction corresponds to common strong belief in rationality.

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Definition 4

Let \mathcal{E} be an extensive form.

- **Step 1:** For every player $i \in I$ and for every information set $h_i \in H_i$, consider the full decision problem $\Gamma_i^0(h_i)$.
 - Eliminate from $\Gamma_i^0(h_i)$ for all $j \in I$ the plans being strictly dominated at some full decision problem $\Gamma_j^0(h_j)$ unless this removes all plans not avoiding h_i for some player.
 - A reduced decision problem $\Gamma_i^1(h_i)$ ensues.

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Definition 4 (continued)

- **Step 2:** For every player $i \in I$ and for every information set $h_i \in H_i$, consider the reduced decision problem $\Gamma_i^1(h_i)$.
 - Eliminate from $\Gamma_i^1(h_i)$ for all $j \in I$ the plans being strictly dominated at some reduced decision problem $\Gamma_j^1(h_j)$ unless this removes all plans not avoiding h_i for some player.
 - A reduced decision problem $\Gamma_i^2(h_i)$ ensues.
- **Etc.** until no more plans can be eliminated in this way.

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Definition 4 (continued)

Output: Let $k \in I$ be some player that is active at \emptyset . The set

$$FI := \times_{i \in I} FI_i$$

is called forward induction, where for every player $i \in I$ the set FI_i contains all of *i*'s plans in $\bigcap_{n \geq 0} \Gamma_k^n(\emptyset)$.

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Consider the **full decision problems** for *you* and for *Barbara* at \emptyset and h_1 of the game:

$$\Gamma^0_{Barbara}(h_{Barbara})$$

	200	300	400	500	
(r,200)	100	200	200	200	
(r,300)	0	150	300	300	
(r,400)	0	0	200	400	
(r,500)	0	0	0	250	
accept	350	350	350	350	

$$\Gamma^0_{Barbara}(h'_{Barbara})$$

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	200	300	400	500
(r,200)	100	200	200	200
(r,300)	0	150	300	300
(r,400)	0	0	200	400
(r,500)	0	0	0	250

	(r,200)	(r,300)	(r,400)	(r,500)
200	100	200	200	200
300	0	150	300	300
400	0	0	200	400
500	0	0	0	250

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 $\Gamma^0_{Barbara}(h_{Barbara})$

	200	300	400	500
(r,200)	100	200	200	200
(r,300)	0	150	300	300
(r,400)	0	0	200	400
(r,500)	0	0	0	250
accept	350	350	350	350

 $\Gamma^0_{Barbara}(h'_{Barbara})$

	200	300	400	500
(r,200)	100	200	200	200
(r,300)	0	150	300	300
(r,400)	0	0	200	400
(r,500)	0	0	0	250

 $\Gamma^0_{uou}(h_{uou})$

	(r,200)	(r,300)	(r,400)	(r,500)
200	100	200	200	200
300	0	150	300	300
400	0	0	200	400
500	0	0	0	250

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Step 1

At Γ⁰_{Barbara}(h_{Barbara}), the plans (r, 200), (r, 300), and (r, 500) are all strictly dominated by accept for Barbara.

Eliminate: (r, 200), (r, 300), and (r, 500) from $\Gamma^0_{Barbara}(h_{Barbara})$, $\Gamma^0_{Barbara}(h'_{Barbara})$, and $\Gamma^0_{you}(h_{you})$.

At Γ⁰_{Barbara}(h'_{Barbara}) the strictly dominated plans for Barbara are (r, 500) by ¹/₂ · (r, 200) + ¹/₂ · (r, 400) and at Γ⁰_{you}(h_{you}) the strictly dominated plans for you are 500 by ¹/₂ · 200 + ¹/₂ · 400.

Eliminate: 500 as well as (r, 500) from $\Gamma^0_{Barbara}(h_{Barbara})$, $\Gamma^0_{Barbara}(h'_{Barbara})$, and $\Gamma^0_{you}(h_{you})$.

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$\Gamma^1_{Barbara}(h_{Barbara})$						
		200	300	400		
	(r,400)	0	0	200		
	accept	350	350	350		

$\Gamma^{1}_{Barbara}$	$(h'_{Barbara})$)
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	200	300	400
(r,400)	0	0	200



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Step 2

• At $\Gamma^1_{Barbara}(h_{Barbara})$, the plan (r, 400) is strictly dominated by *accept* for *Barbara*.

Eliminate: (r, 400) from $\Gamma^1_{Barbara}(h_{Barbara})$.

- However, (r, 400) is not eliminated from neither $\Gamma^{1}_{Barbara}(h'_{Barbara})$ nor $\Gamma^{1}_{you}(h_{you})$, as this would remove all plans of *Barbara* at these information sets.
- At $\Gamma^1_{you}(h_{you})$ the strictly dominated plans for *you* are 200 and 400 by 300.

Eliminate: 200 as well as 400 from $\Gamma_{Barbara}^{1}(h_{Barbara}), \Gamma_{Barbara}^{1}(h'_{Barbara}), \text{ and } \Gamma_{vou}^{1}(h_{you}).$

Backward Dominance

Forward Induction

Example I: Painting Chris' house



Step 3

- No further plans can be eliminated.
- The procedure stops.

Forward Induction: $FI = FI_{Barbara} \times FI_{you} = \{accept\} \times \{300\} \subseteq \Phi_{Barbara} \times \Phi_{you}.$

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Backward Dominance

Forward Induction

A (10) × (10) × (10)

Epistemic Characterization of Forward Induction

Theorem 5

Let \mathcal{E} be an extensive form, $i \in I$ some player, and $\phi_i \in \Phi_i$ some plan of player *i*. The plan ϕ_i is rational under common strong belief in rationality, if and only if, ϕ_i survives forward induction.

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Comparison of the Two Solution Concepts

- The two solution concepts of backward dominance and forward induction have been presented.
- A natural question that arises is how they are related.
 - Is forward induction a refinement of backward dominance?
 - Or is backward dominance a refinement of forward induction?
 - Or are backward dominance and forward induction equivalent?
 - Or is there no logical relationship between backward dominance and forward induciton?

Backward Dominance

Forward Induction

A Deceiving Intuition at First Reflection

- With BD a plan is only eliminated at an information set h_i, if it is strictly dominated at a decision problem weakly following h_i.
- With FI a plan is only eliminated at an information set h_i, if it is strictly dominated at a decision problem (not necessarily weakly following h_i), unless for the player all plan clear at h_i.
- This might suggest that FI eliminates more plans than BD.
- However, this intuition is deceiving.

Backward Dominance

Forward Induction

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No Logical Relationship between Backward Dominance and Forward Induction

- The reason is the qualification "unless " in **FI**.
- At some step k of FI, it may happen that by eliminating from Γ^{k-1}(h_i) all plans of some player j, being strictly dominated at some Γ^{k-1}(h_i), all plans of j would be removed at Γ^{k-1}(h_i).
- In that case, FI does not eliminate any plans at h_i, while BD could still eliminate some plans at h_i.
- In fact, it can be shown that both solution concepts may yield unique yet distinct plans for the players: thus there exists no logical relationship between BD and FI.

Backward Induction

Backward Dominance

Forward Induction



However, it can be shown that

in dynamic games with perfect information FI and BD are outcome equivalent.

in dynamic games with almost perfect information the outcomes according to FI are included in the outcomes according to BD.

Backward Dominance

Forward Induction

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Required Background Reading for Topic 4

A. Perea (2012): *Epistemic Game Theory: Reasoning and Choice.* Cambridge University Press.

Chapter 8 "Belief in the opponents' future rationality"

Chapter 9 "Strong belief in the opponents' rationality"